

Local Market Update

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE



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- 57.9% **+ 400.0%** **+ 35.0%**

Change in
New Listings

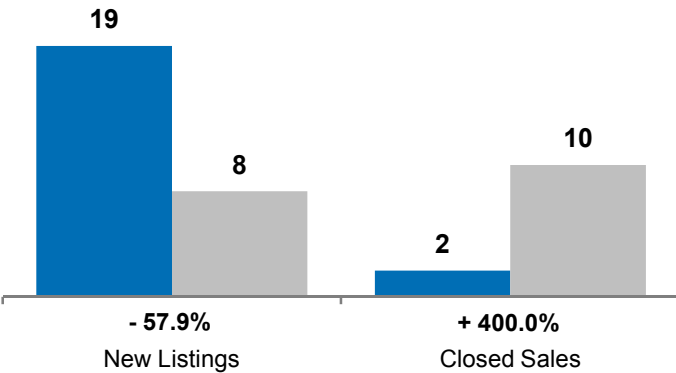
Change in
Closed Sales

Change in
Median Sales Price

	January			Year to Date		
	2010	2011	+/-	2010	2011	+/-
New Listings	19	8	- 57.9%	19	8	- 57.9%
Closed Sales	2	10	+ 400.0%	2	10	+ 400.0%
Median Sales Price*	\$100,000	\$135,000	+ 35.0%	\$100,000	\$135,000	+ 35.0%
Average Sales Price*	\$100,000	\$146,156	+ 46.2%	\$100,000	\$146,156	+ 46.2%
Percent of Original List Price Received*	85.8%	93.5%	+ 9.0%	85.8%	93.5%	+ 9.0%
Average Days on Market Until Sale	63	124	+ 96.0%	63	124	+ 96.0%
Inventory of Homes for Sale	61	40	- 34.4%	--	--	--
Months Supply of Inventory	8.3	6.2	- 25.1%	--	--	--

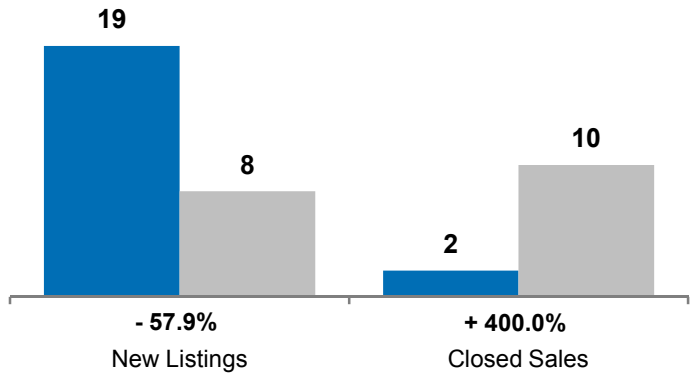
January

■ 2010 ■ 2011

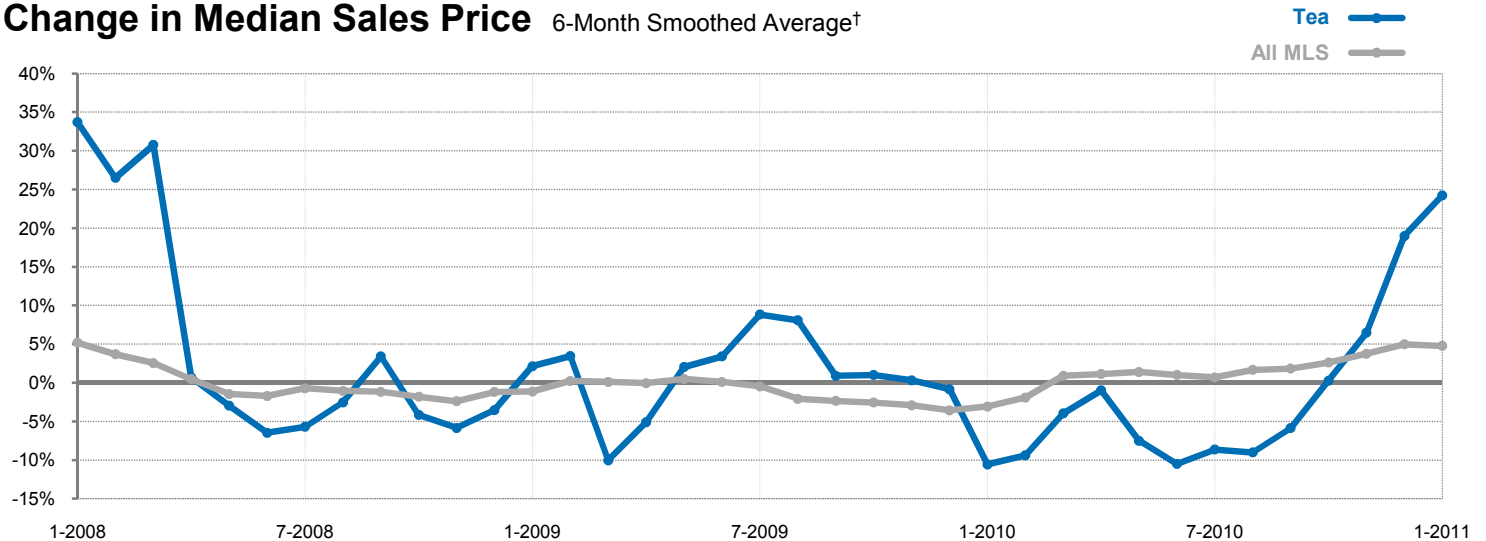


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price 6-Month Smoothed Average†



* Does not account for list prices from any previous listing contracts or seller concessions.

† This chart uses a rolling 6-months of average change in Median Sales Price to account for small sample size.

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