

# Local Market Update – February 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Baltic

**- 50.0%**    **- 100.0%**    **- 100.0%**

Change in  
New Listings

Change in  
Closed Sales

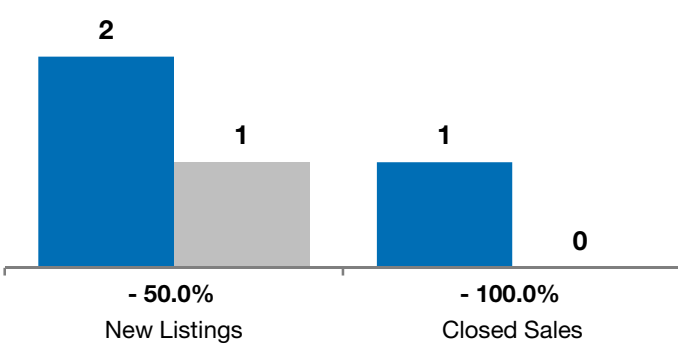
Change in  
Median Sales Price

	February			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	2	1	- 50.0%	6	2	- 66.7%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Median Sales Price*	\$147,500	\$0	- 100.0%	\$86,250	\$0	- 100.0%
Average Sales Price*	\$147,500	\$0	- 100.0%	\$86,250	\$0	- 100.0%
Percent of Original List Price Received*	98.4%	0.0%	- 100.0%	80.5%	0.0%	- 100.0%
Average Days on Market Until Sale	160	0	- 100.0%	118	0	- 100.0%
Inventory of Homes for Sale	9	5	- 44.4%	--	--	--
Months Supply of Inventory	3.3	2.8	- 14.8%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

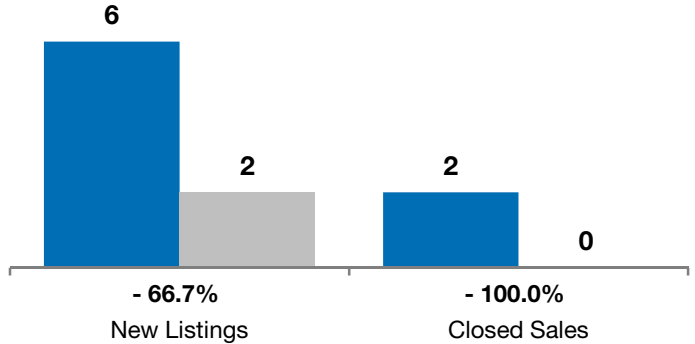
### February

■ 2010 ■ 2011

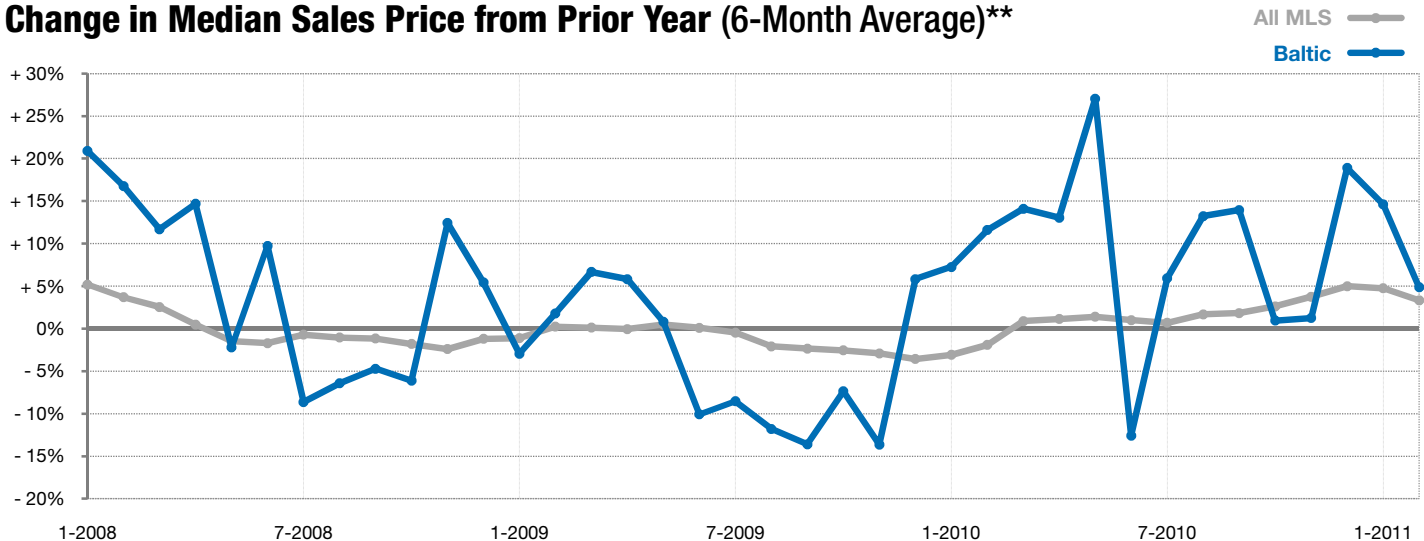


### Year to Date

■ 2010 ■ 2011



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.