

Local Market Update – March 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



- 13.5% **- 20.0%** **- 11.8%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Harrisburg

Lincoln County, SD

March

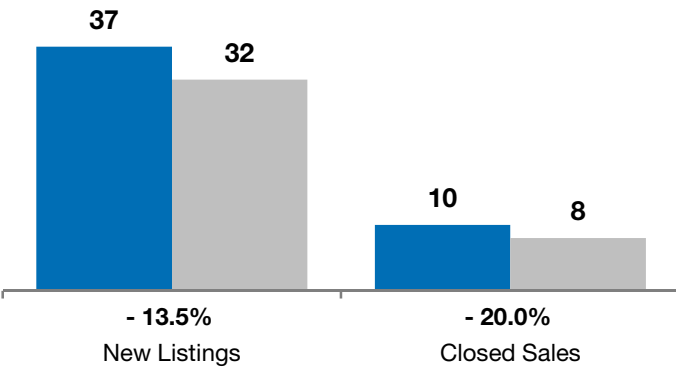
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	37	32	- 13.5%	73	59	- 19.2%
Closed Sales	10	8	- 20.0%	20	18	- 10.0%
Median Sales Price*	\$167,950	\$148,190	- 11.8%	\$161,450	\$148,190	- 8.2%
Average Sales Price*	\$174,530	\$166,860	- 4.4%	\$171,308	\$174,407	+ 1.8%
Percent of Original List Price Received*	99.0%	95.5%	- 3.6%	98.2%	95.8%	- 2.4%
Average Days on Market Until Sale	129	139	+ 8.3%	135	115	- 14.9%
Inventory of Homes for Sale	103	86	- 16.5%	--	--	--
Months Supply of Inventory	7.5	9.8	+ 30.4%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

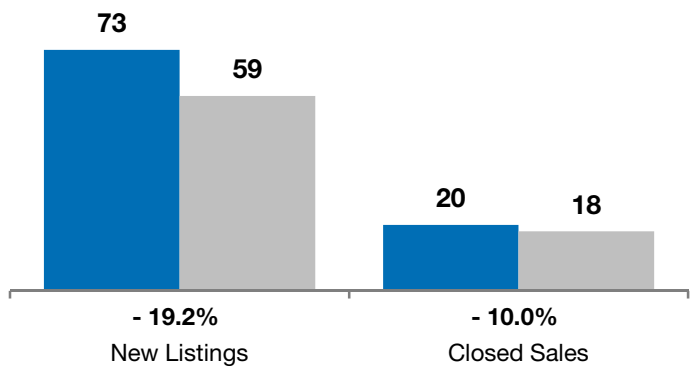
March

■ 2010 ■ 2011

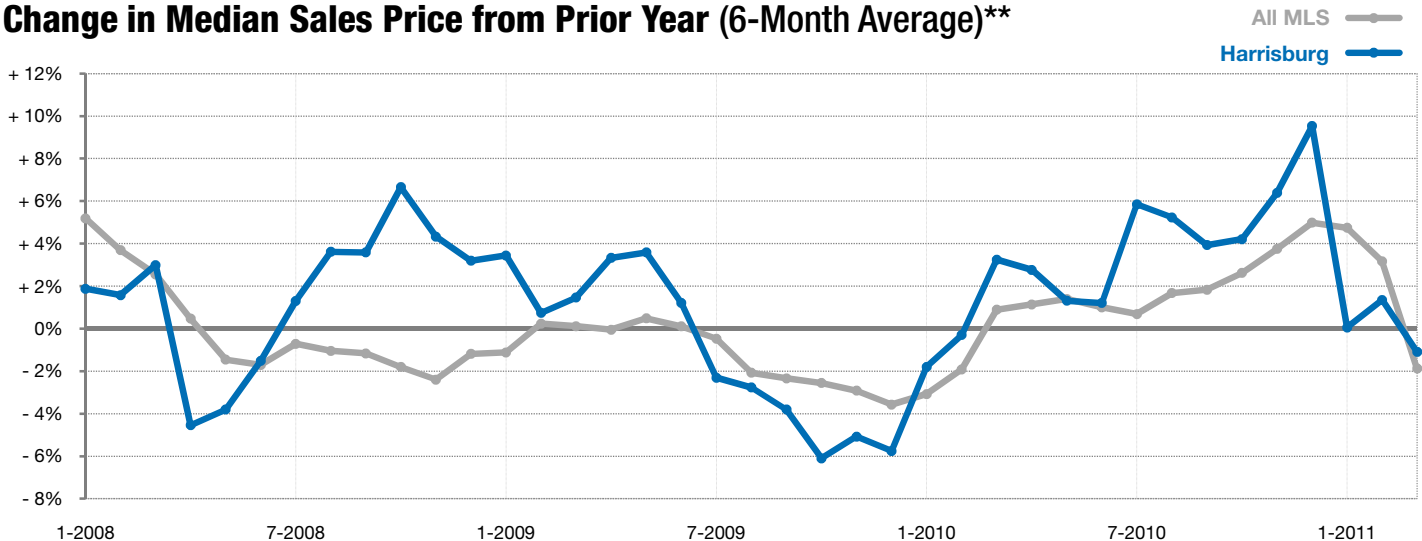


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.