

Local Market Update – April 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Baltic

- 33.3% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Minnehaha County, SD

April

Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	6	4	- 33.3%	21	9	- 57.1%
Closed Sales	3	0	- 100.0%	6	0	- 100.0%
Median Sales Price*	\$128,750	\$0	- 100.0%	\$137,875	\$0	- 100.0%
Average Sales Price*	\$128,250	\$0	- 100.0%	\$118,042	\$0	- 100.0%
Percent of Original List Price Received*	96.3%	0.0%	- 100.0%	91.3%	0.0%	- 100.0%
Average Days on Market Until Sale	75	0	- 100.0%	84	0	- 100.0%
Inventory of Homes for Sale	18	12	- 33.3%	--	--	--
Months Supply of Inventory	6.8	6.0	- 12.1%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

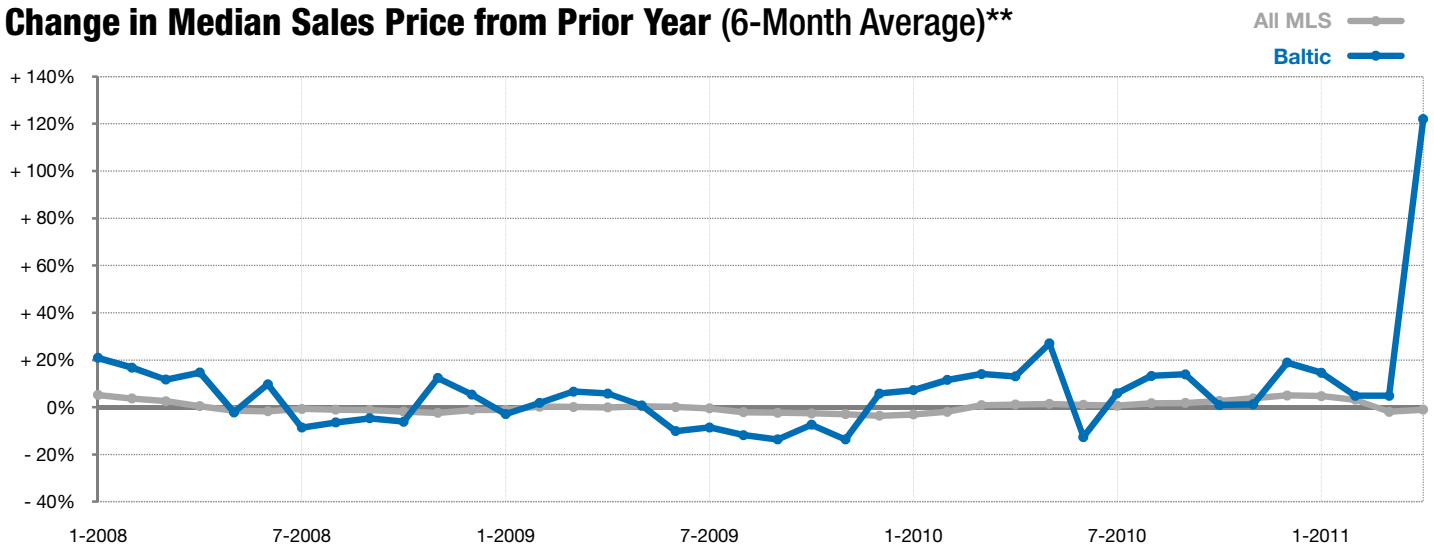
■ 2010 ■ 2011

Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.