

Local Market Update – April 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

0.0%

Change in
New Listings

- 100.0%

Change in
Closed Sales

- 100.0%

Change in
Median Sales Price

Union County, SD

April

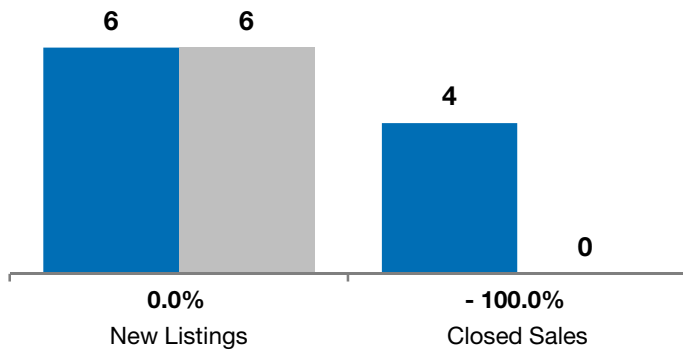
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	6	6	0.0%	17	12	- 29.4%
Closed Sales	4	0	- 100.0%	7	2	- 71.4%
Median Sales Price*	\$139,450	\$0	- 100.0%	\$138,900	\$259,235	+ 86.6%
Average Sales Price*	\$137,850	\$0	- 100.0%	\$125,043	\$259,235	+ 107.3%
Percent of Original List Price Received*	97.0%	0.0%	- 100.0%	91.8%	96.1%	+ 4.7%
Average Days on Market Until Sale	272	0	- 100.0%	180	148	- 18.0%
Inventory of Homes for Sale	26	21	- 19.2%	--	--	--
Months Supply of Inventory	17.3	10.0	- 42.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

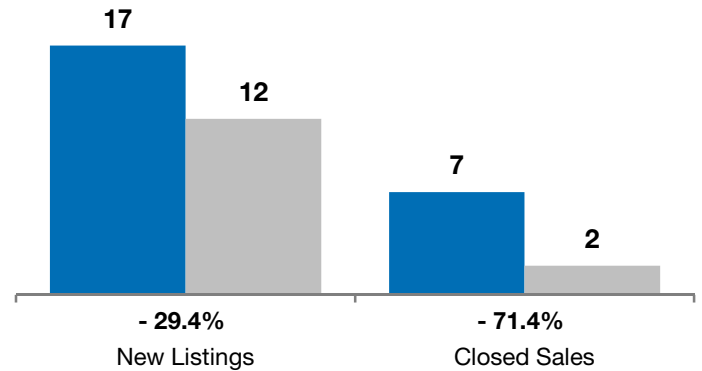
April

■ 2010 ■ 2011

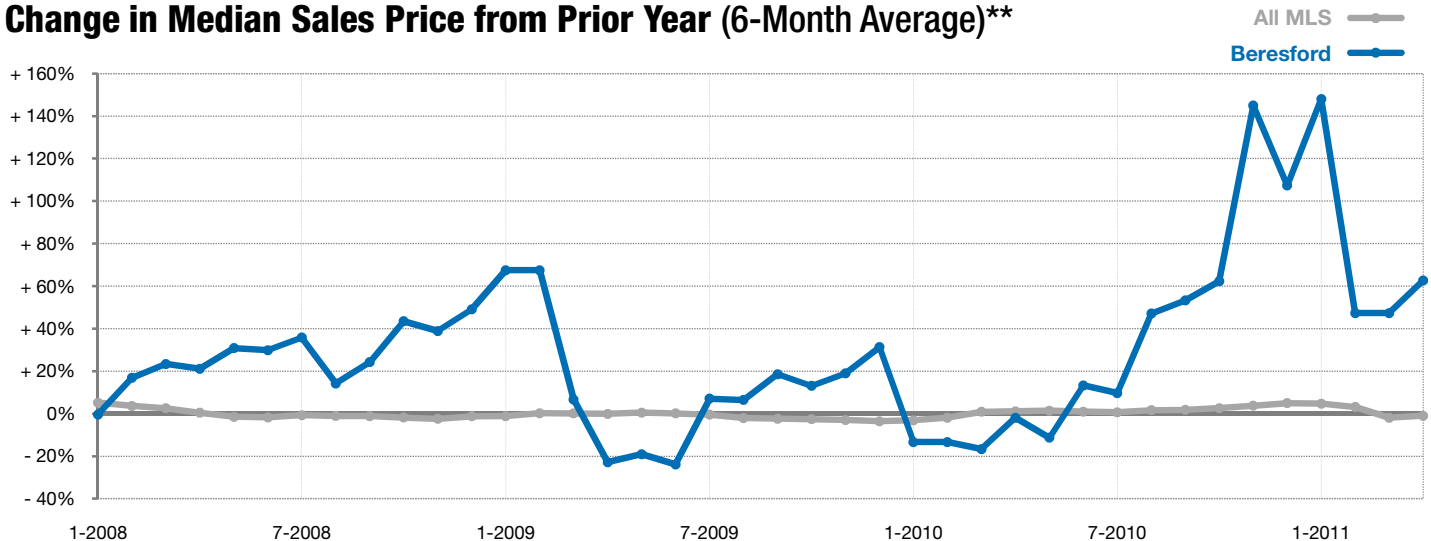


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.