

Local Market Update – April 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

- 44.0% **- 36.4%** **- 7.5%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

April

Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	25	14	- 44.0%	98	73	- 25.5%
Closed Sales	11	7	- 36.4%	31	25	- 19.4%
Median Sales Price*	\$147,900	\$136,800	- 7.5%	\$161,000	\$146,000	- 9.3%
Average Sales Price*	\$189,545	\$170,100	- 10.3%	\$177,779	\$173,201	- 2.6%
Percent of Original List Price Received*	97.8%	96.5%	- 1.2%	98.0%	96.0%	- 2.0%
Average Days on Market Until Sale	89	136	+ 51.7%	119	121	+ 1.6%
Inventory of Homes for Sale	101	90	- 10.9%	--	--	--
Months Supply of Inventory	7.8	10.5	+ 34.1%	--	--	--

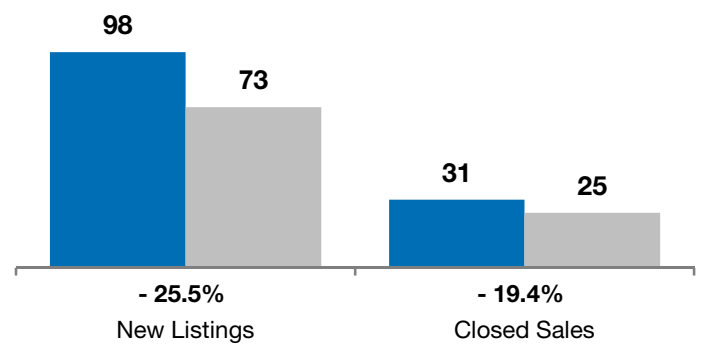
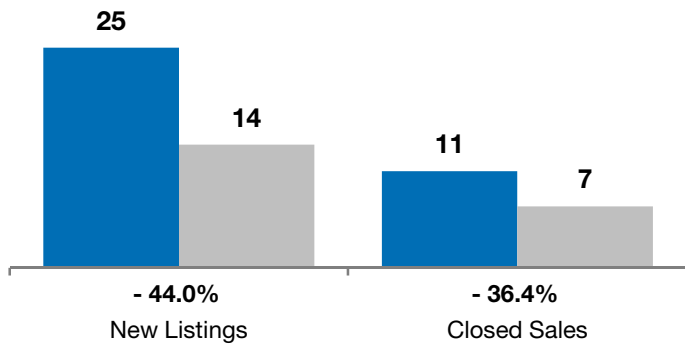
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

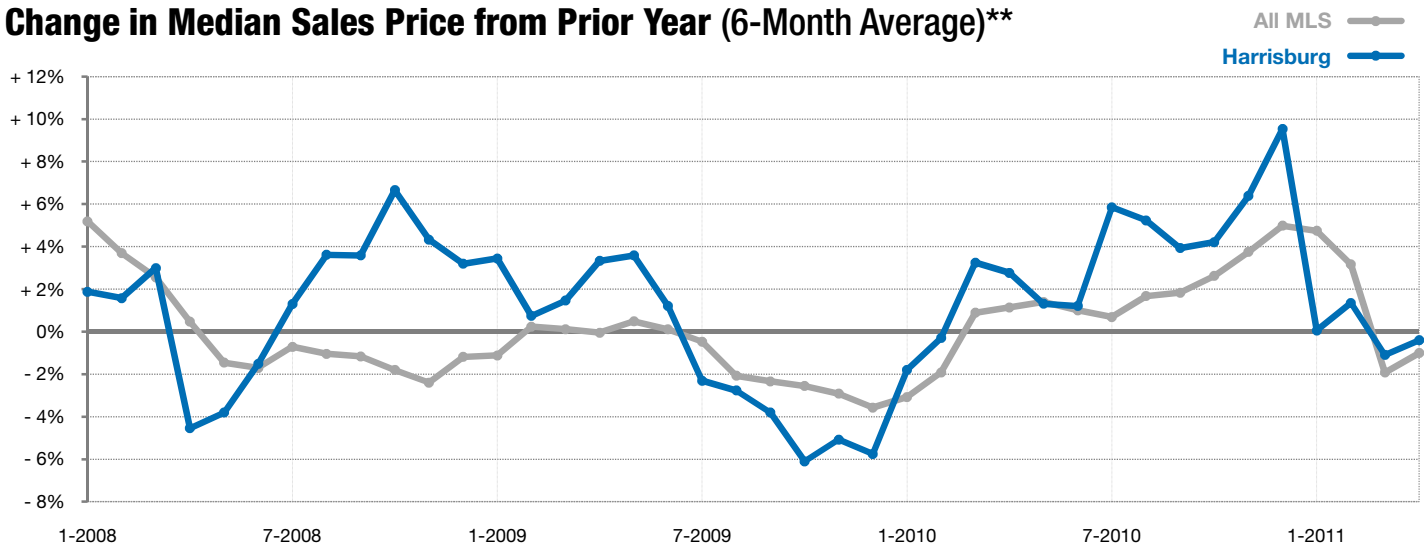
■ 2010 ■ 2011

Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.