

# Local Market Update – April 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Iowa

**- 25.0%**    **- 100.0%**    **- 100.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

Multiple Counties, IA

### April

### Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	4	3	- 25.0%	7	4	- 42.9%
Closed Sales	1	0	- 100.0%	1	1	0.0%
Median Sales Price*	\$150,000	\$0	- 100.0%	\$150,000	\$30,000	- 80.0%
Average Sales Price*	\$150,000	\$0	- 100.0%	\$150,000	\$30,000	- 80.0%
Percent of Original List Price Received*	94.3%	0.0%	- 100.0%	94.3%	54.5%	- 42.2%
Average Days on Market Until Sale	119	0	- 100.0%	119	147	+ 23.5%
Inventory of Homes for Sale	12	6	- 50.0%	--	--	--
Months Supply of Inventory	8.6	5.0	- 41.7%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### April

■ 2010 ■ 2011

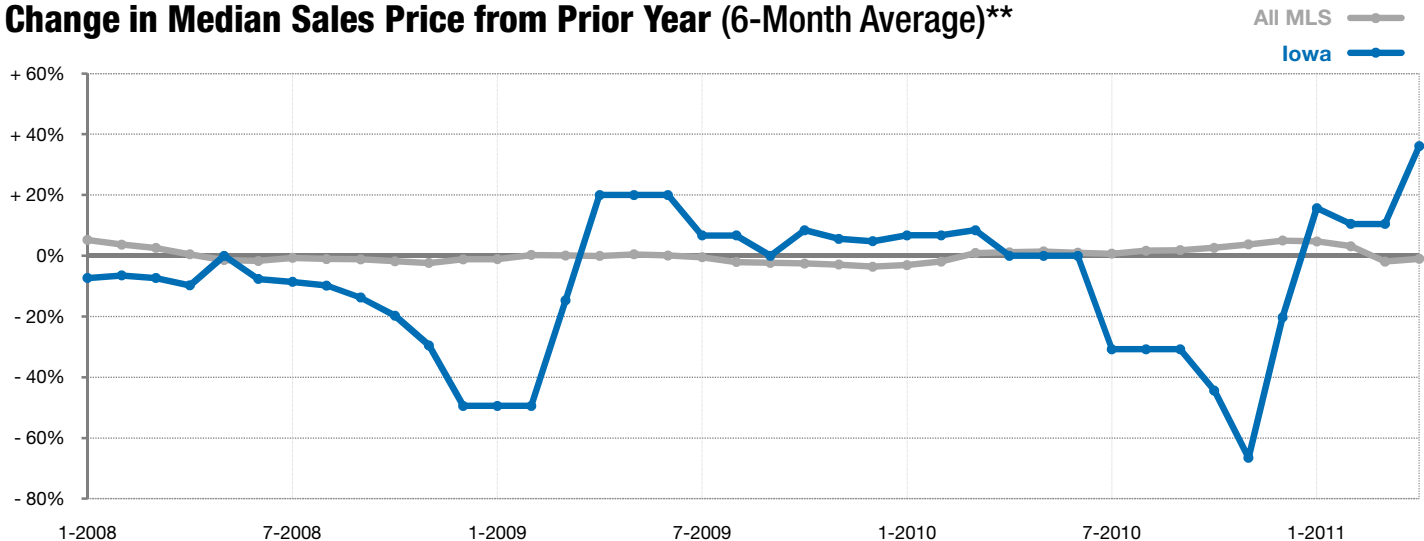


### Year to Date

■ 2010 ■ 2011



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.