## **Local Market Update - May 2011**

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## Sioux Falls MSA

+ 26.4%

- 24.1%

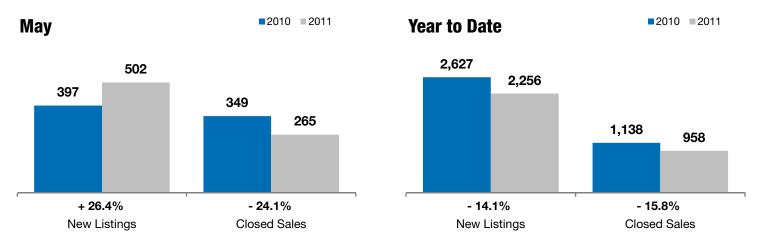
0.0%

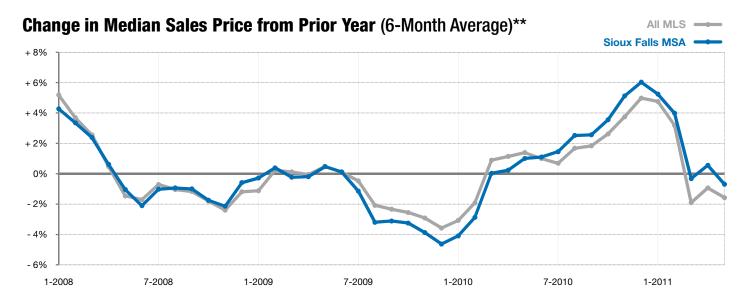
Change in New Listings Change in Closed Sales

Change in Median Sales Price

4-County Metro Region		мау			Year to Date		
	2010	2011	+/-	2010	2011	+/-	
New Listings	397	502	+ 26.4%	2,627	2,256	- 14.1%	
Closed Sales	349	265	- 24.1%	1,138	958	- 15.8%	
Median Sales Price*	\$146,000	\$146,000	0.0%	\$143,900	\$141,250	- 1.8%	
Average Sales Price*	\$163,190	\$163,399	+ 0.1%	\$161,745	\$162,110	+ 0.2%	
Percent of Original List Price Received*	96.2%	95.6%	- 0.6%	95.7%	93.8%	- 2.0%	
Average Days on Market Until Sale	84	87	+ 3.2%	85	96	+ 13.3%	
Inventory of Homes for Sale	1,944	1,889	- 2.8%				
Months Supply of Inventory	7.0	9.2	+ 31.8%				

<sup>\*</sup> Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.