Local Market Update - May 2011

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Valley Springs

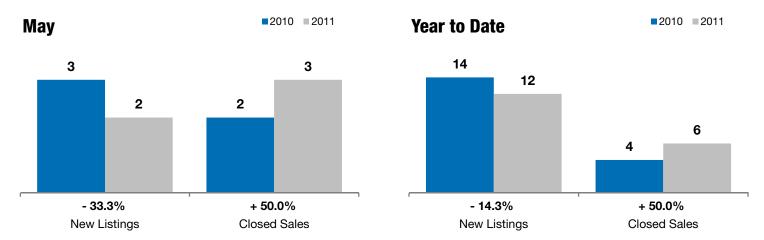
- 33.3% + 50.0% - 3

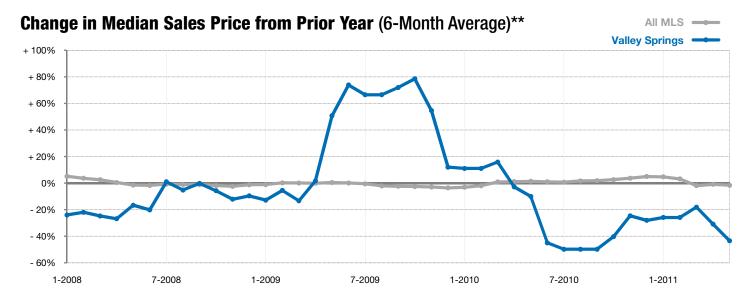
Change in Change in Change in

New Listings Closed Sales Median Sales Price

| Minnehaha County, SD | May | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2010 | 2011 | +/- | 2010 | 2011 | +/- |
| New Listings | 3 | 2 | - 33.3% | 14 | 12 | - 14.3% |
| Closed Sales | 2 | 3 | + 50.0% | 4 | 6 | + 50.0% |
| Median Sales Price* | \$124,000 | \$84,000 | - 32.3% | \$124,000 | \$101,000 | - 18.5% |
| Average Sales Price* | \$124,000 | \$102,967 | - 17.0% | \$121,975 | \$102,567 | - 15.9% |
| Percent of Original List Price Received* | 94.7% | 92.9% | - 2.0% | 94.7% | 88.9% | - 6.1% |
| Average Days on Market Until Sale | 186 | 107 | - 42.5% | 141 | 70 | - 50.4% |
| Inventory of Homes for Sale | 15 | 10 | - 33.3% | | | |
| Months Supply of Inventory | 9.6 | 3.6 | - 62.3% | | | |

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.