

# Local Market Update – June 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Beresford

**+ 20.0%**    **+ 150.0%**    **- 27.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

Union County, SD

June

Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	5	6	+ 20.0%	28	25	- 10.7%
Closed Sales	2	5	+ 150.0%	16	8	- 50.0%
Median Sales Price*	\$137,000	\$100,000	- 27.0%	\$131,950	\$104,000	- 21.2%
Average Sales Price*	\$137,000	\$111,400	- 18.7%	\$123,950	\$146,809	+ 18.4%
Percent of Original List Price Received*	106.0%	87.3%	- 17.6%	96.2%	89.8%	- 6.6%
Average Days on Market Until Sale	38	155	+ 307.4%	171	165	- 3.6%
Inventory of Homes for Sale	27	22	- 18.5%	--	--	--
Months Supply of Inventory	14.7	13.2	- 10.4%	--	--	--

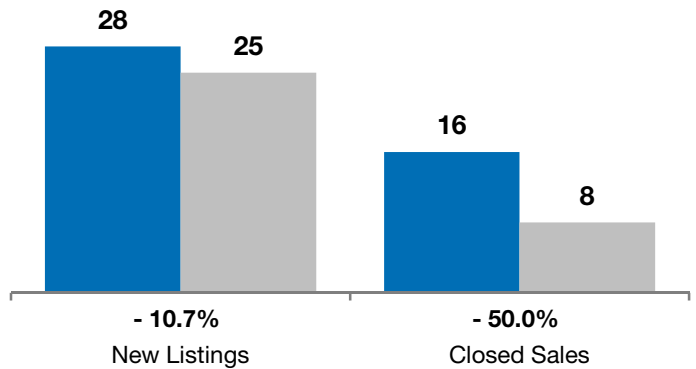
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### June

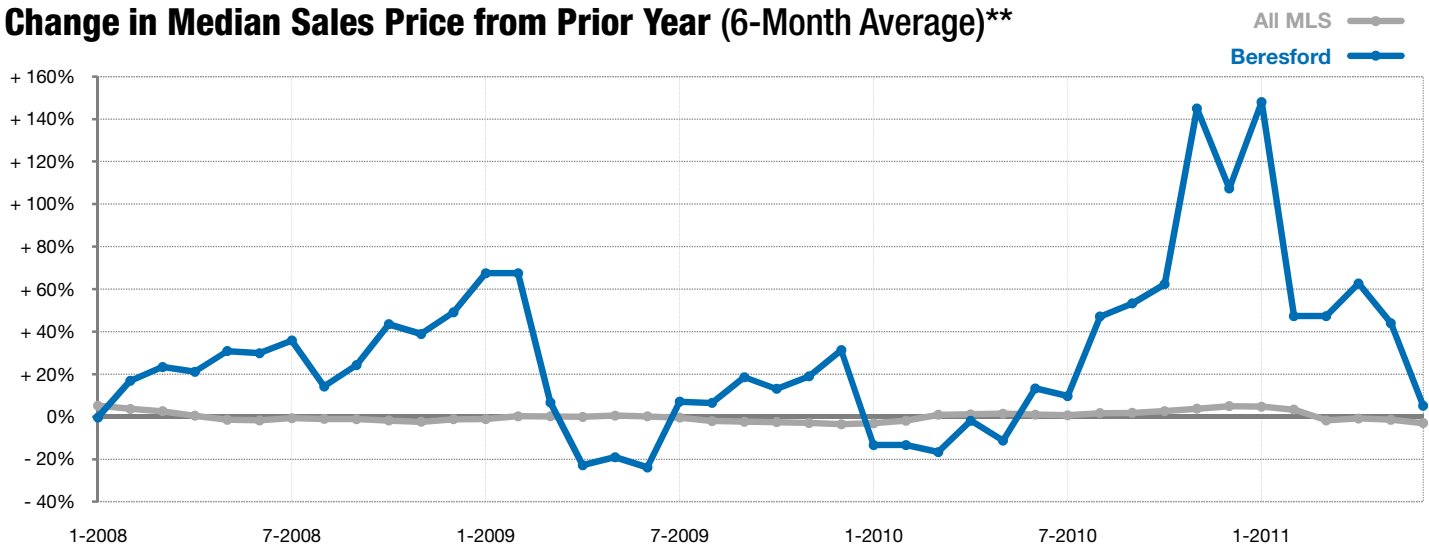
■ 2010 ■ 2011

### Year to Date

■ 2010 ■ 2011



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.