

Local Market Update – June 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 40.0% **- 25.0%** **- 5.6%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

June

Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	15	21	+ 40.0%	137	112	- 18.2%
Closed Sales	16	12	- 25.0%	65	49	- 24.6%
Median Sales Price*	\$148,900	\$140,500	- 5.6%	\$151,500	\$144,200	- 4.8%
Average Sales Price*	\$157,386	\$159,867	+ 1.6%	\$168,993	\$161,795	- 4.3%
Percent of Original List Price Received*	96.5%	95.5%	- 1.0%	98.1%	95.8%	- 2.4%
Average Days on Market Until Sale	86	115	+ 33.7%	112	118	+ 5.4%
Inventory of Homes for Sale	101	85	- 15.8%	--	--	--
Months Supply of Inventory	8.3	10.7	+ 29.3%	--	--	--

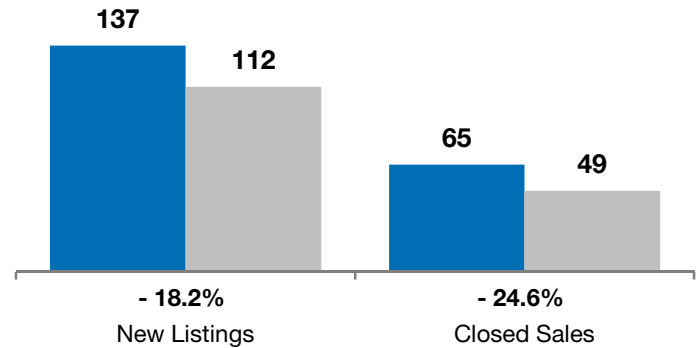
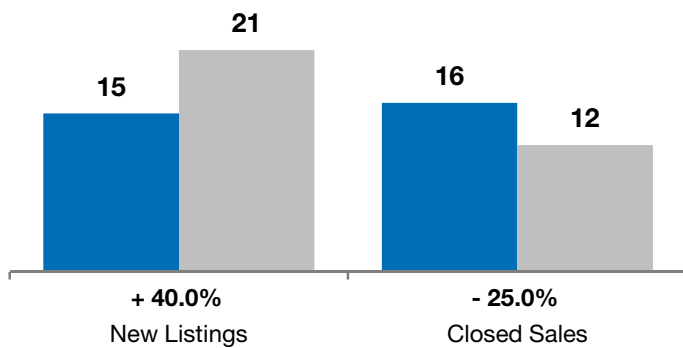
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

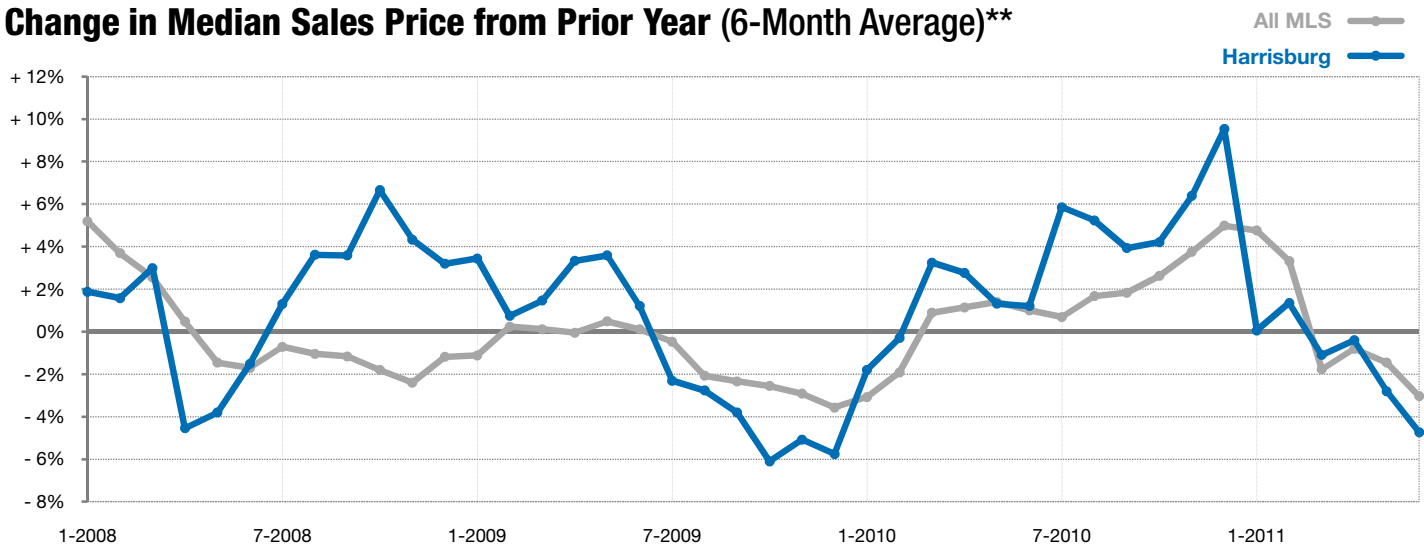
■ 2010 ■ 2011

Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.