

Local Market Update – June 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

- 100.0%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Multiple Counties, IA

June

Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	2	0	- 100.0%	11	7	- 36.4%
Closed Sales	0	1	--	2	3	+ 50.0%
Median Sales Price*	\$0	\$93,500	--	\$167,600	\$75,000	- 55.3%
Average Sales Price*	\$0	\$93,500	--	\$167,600	\$66,167	- 60.5%
Percent of Original List Price Received*	0.0%	95.4%	--	89.3%	78.1%	- 12.6%
Average Days on Market Until Sale	0	40	--	164	168	+ 2.2%
Inventory of Homes for Sale	11	4	- 63.6%	--	--	--
Months Supply of Inventory	7.3	3.3	- 54.5%	--	--	--

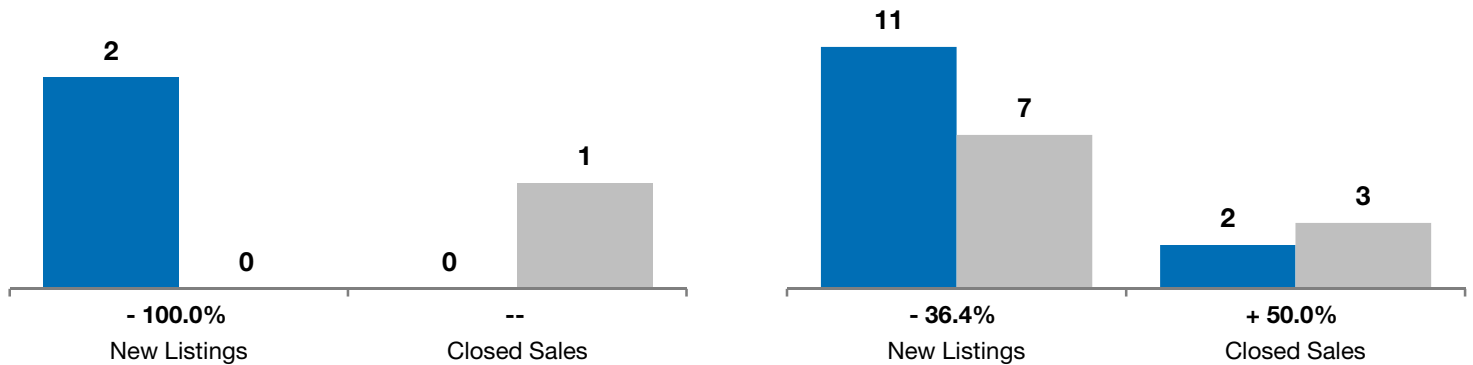
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

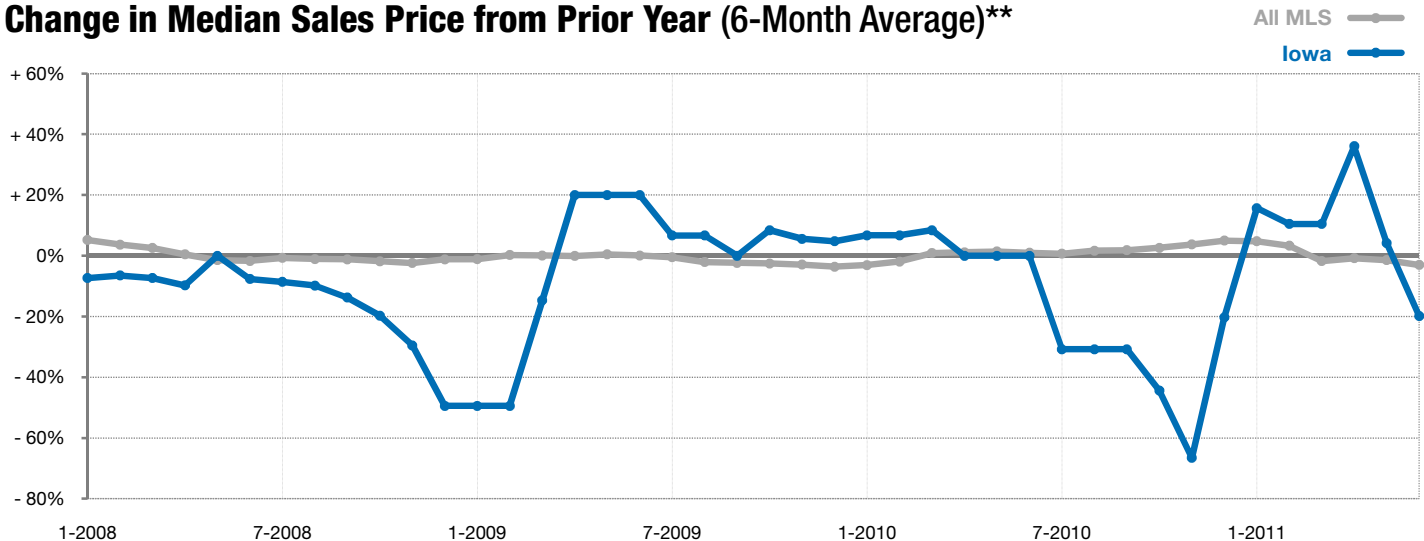
■ 2010 ■ 2011

Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.