

Local Market Update – July 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

0.0%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 478.6%

Change in
Median Sales Price

Multiple Counties, IA

July

Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	2	2	0.0%	13	9	- 30.8%
Closed Sales	1	1	0.0%	3	4	+ 33.3%
Median Sales Price*	\$23,500	\$135,960	+ 478.6%	\$150,000	\$84,250	- 43.8%
Average Sales Price*	\$23,500	\$135,960	+ 478.6%	\$119,567	\$83,615	- 30.1%
Percent of Original List Price Received*	102.6%	97.2%	- 5.3%	93.7%	82.9%	- 11.6%
Average Days on Market Until Sale	20	164	+ 720.0%	116	167	+ 43.8%
Inventory of Homes for Sale	12	4	- 66.7%	--	--	--
Months Supply of Inventory	8.0	3.3	- 58.3%	--	--	--

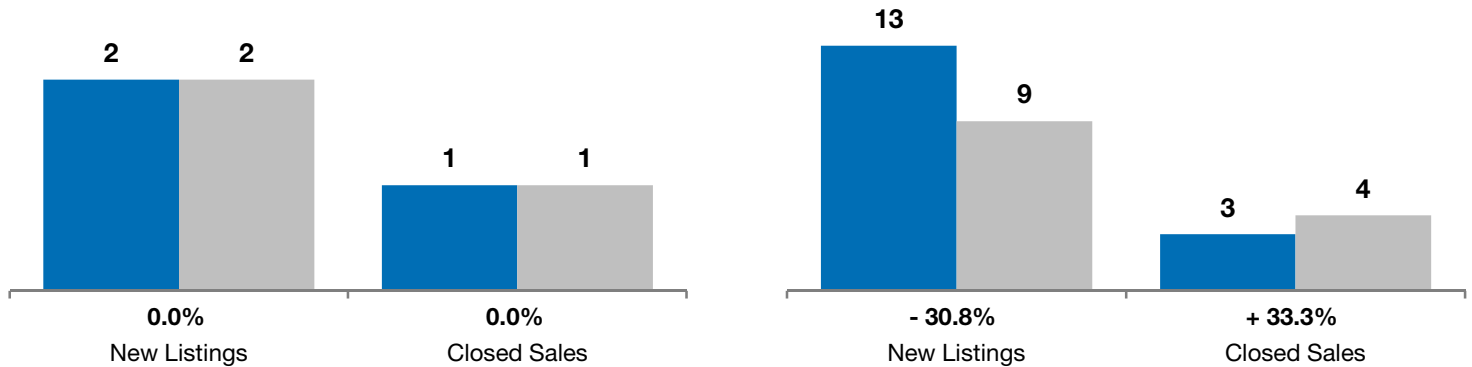
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

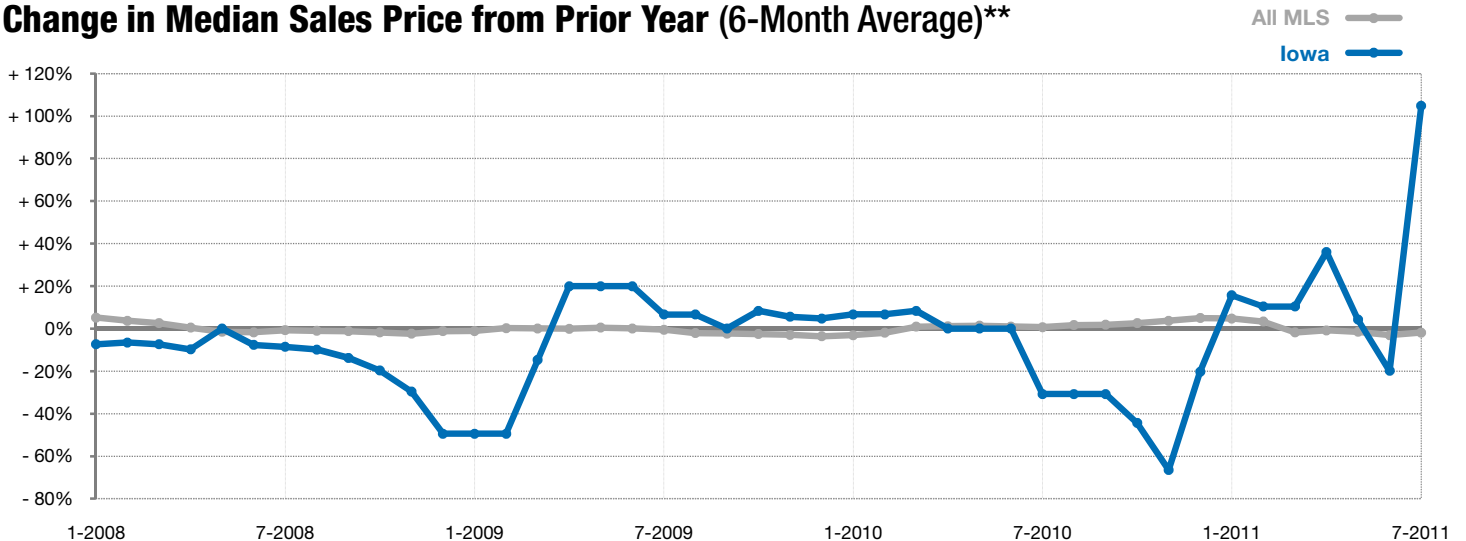
■ 2010 ■ 2011

Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.