## Local Market Update – July 2011

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2010 2011

8

10

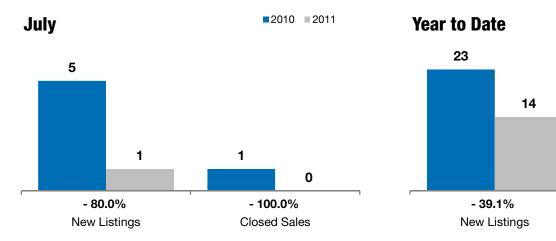
- 20.0%

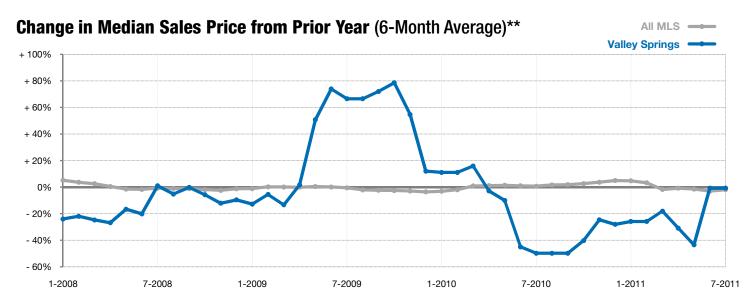
**Closed Sales** 

## - 80.0%- 100.0%- 100.0%Valley SpringsChange in<br/>New ListingsChange in<br/>Closed SalesChange in<br/>Median Sales Price

| Minnehaha County, SD                     |          | July |          |           | Year to Date |         |  |
|--|----------|------|----------|-----------|--------------|---------|--|
|  | 2010     | 2011 | +/-      | 2010      | 2011         | +/-     |  |
| New Listings                             | 5        | 1    | - 80.0%  | 23        | 14           | - 39.1% |  |
| Closed Sales                             | 1        | 0    | - 100.0% | 10        | 8            | - 20.0% |  |
| Median Sales Price*                      | \$81,600 | \$0  | - 100.0% | \$98,000  | \$118,000    | + 20.4% |  |
| Average Sales Price*                     | \$81,600 | \$0  | - 100.0% | \$113,500 | \$111,425    | - 1.8%  |  |
| Percent of Original List Price Received* | 98.9%    | 0.0% | - 100.0% | 94.2%     | 90.7%        | - 3.6%  |  |
| Average Days on Market Until Sale        | 124      | 0    | - 100.0% | 111       | 72           | - 35.3% |  |
| Inventory of Homes for Sale              | 18       | 6    | - 66.7%  |           |              |         |  |
| Months Supply of Inventory               | 9.5      | 2.6  | - 72.5%  |           |              |         |  |

Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.