Local Market Update – July 2011

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2010 2011

8

10

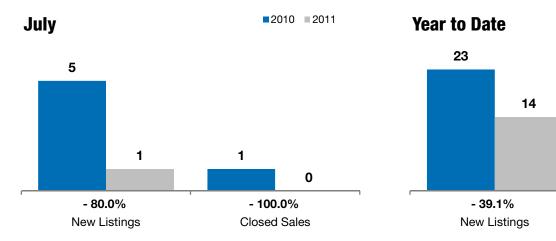
- 20.0%

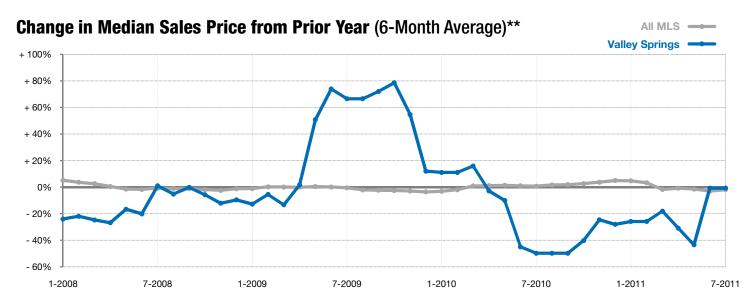
Closed Sales

- 80.0%- 100.0%- 100.0%Valley SpringsChange in
New ListingsChange in
Closed SalesChange in
Median Sales Price

Minnehaha County, SD		July			Year to Date		
	2010	2011	+/-	2010	2011	+/-	
New Listings	5	1	- 80.0%	23	14	- 39.1%	
Closed Sales	1	0	- 100.0%	10	8	- 20.0%	
Median Sales Price*	\$81,600	\$0	- 100.0%	\$98,000	\$118,000	+ 20.4%	
Average Sales Price*	\$81,600	\$0	- 100.0%	\$113,500	\$111,425	- 1.8%	
Percent of Original List Price Received*	98.9%	0.0%	- 100.0%	94.2%	90.7%	- 3.6%	
Average Days on Market Until Sale	124	0	- 100.0%	111	72	- 35.3%	
Inventory of Homes for Sale	18	6	- 66.7%				
Months Supply of Inventory	9.5	2.6	- 72.5%				

Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from RASE Multiple Listing Service. Powered by 10K Research and Marketing.