

Local Market Update – August 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Baltic

Minnehaha County, SD

-- - 100.0% - 100.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

August

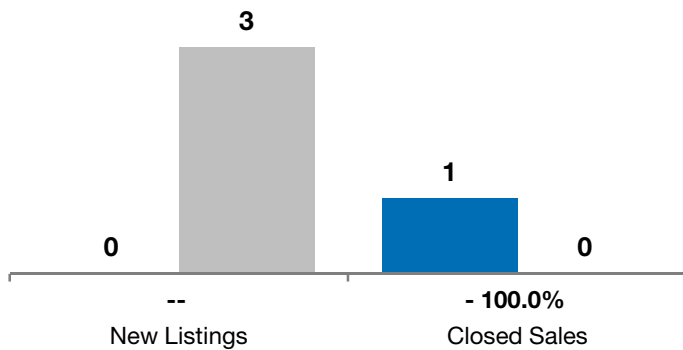
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	0	3	--	37	20	- 45.9%
Closed Sales	1	0	- 100.0%	12	4	- 66.7%
Median Sales Price*	\$90,000	\$0	- 100.0%	\$138,200	\$138,250	+ 0.0%
Average Sales Price*	\$90,000	\$0	- 100.0%	\$123,954	\$150,875	+ 21.7%
Percent of Original List Price Received*	100.0%	0.0%	- 100.0%	94.2%	97.3%	+ 3.3%
Average Days on Market Until Sale	63	0	- 100.0%	102	154	+ 51.1%
Inventory of Homes for Sale	16	15	- 6.3%	--	--	--
Months Supply of Inventory	7.0	9.5	+ 37.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

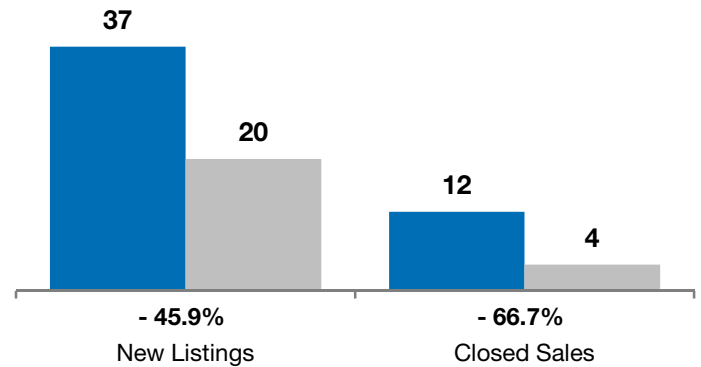
August

■ 2010 ■ 2011

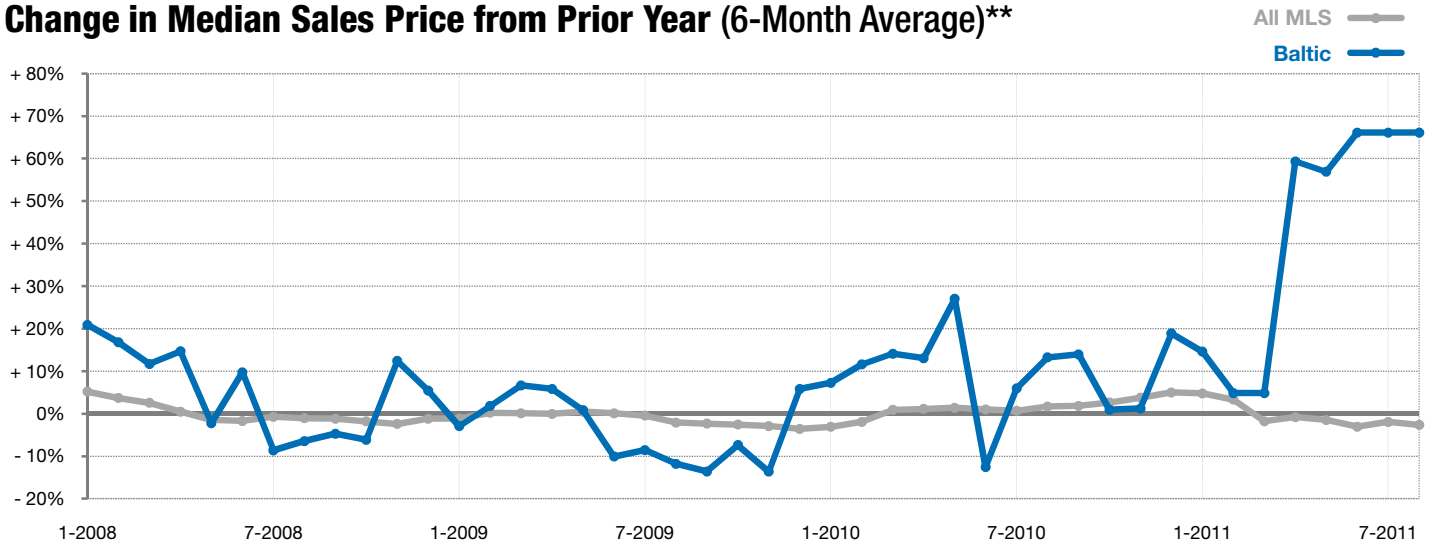


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2011. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.