

Local Market Update – August 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

Multiple Counties, IA

- 75.0%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

August

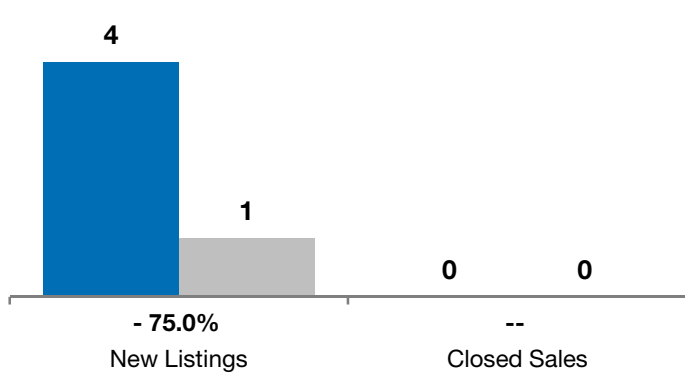
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	4	1	- 75.0%	17	10	- 41.2%
Closed Sales	0	0	--	3	4	+ 33.3%
Median Sales Price*	\$0	\$0	--	\$150,000	\$84,250	- 43.8%
Average Sales Price*	\$0	\$0	--	\$119,567	\$83,615	- 30.1%
Percent of Original List Price Received*	0.0%	0.0%	--	93.7%	82.9%	- 11.6%
Average Days on Market Until Sale	0	0	--	116	167	+ 43.8%
Inventory of Homes for Sale	14	5	- 64.3%	--	--	--
Months Supply of Inventory	10.0	4.3	- 57.1%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

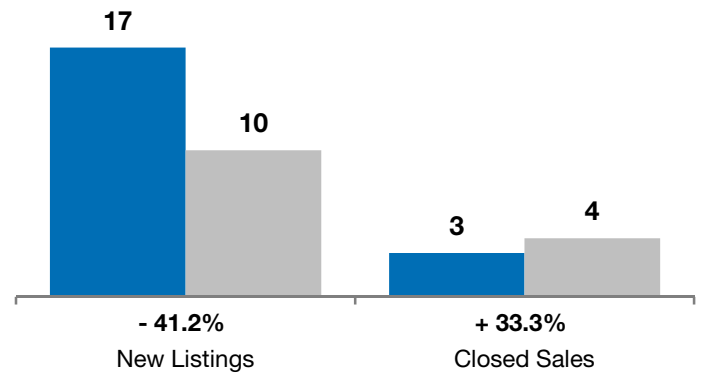
August

■ 2010 ■ 2011

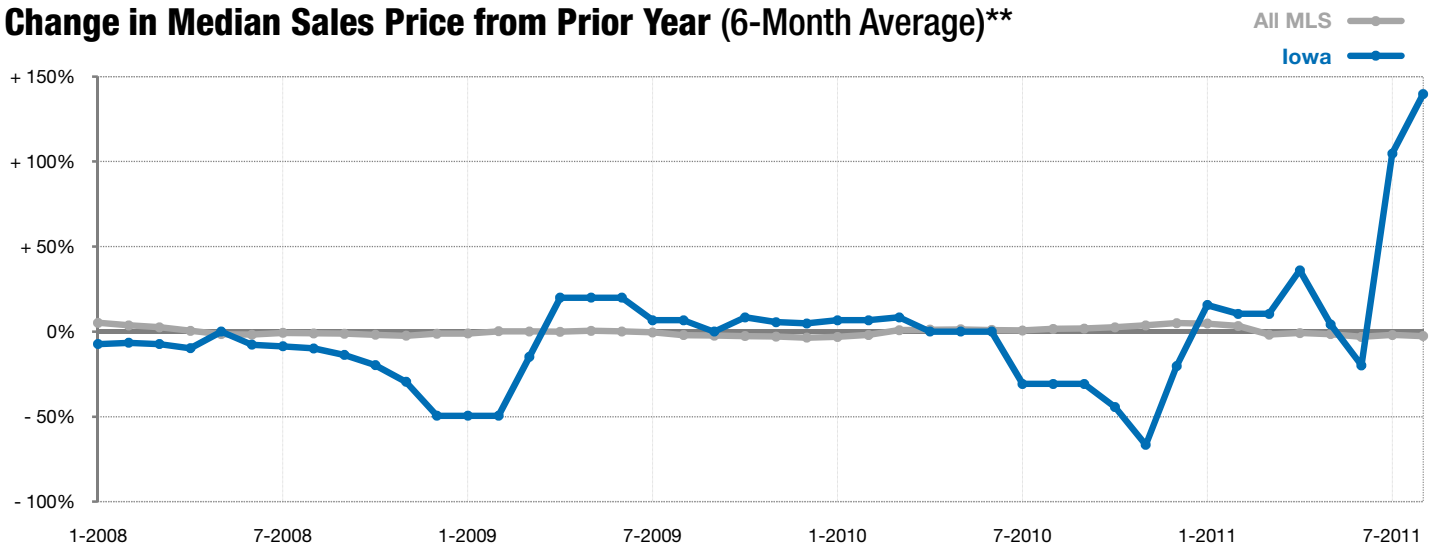


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 7, 2011. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.