

Local Market Update – September 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

Multiple Counties, IA

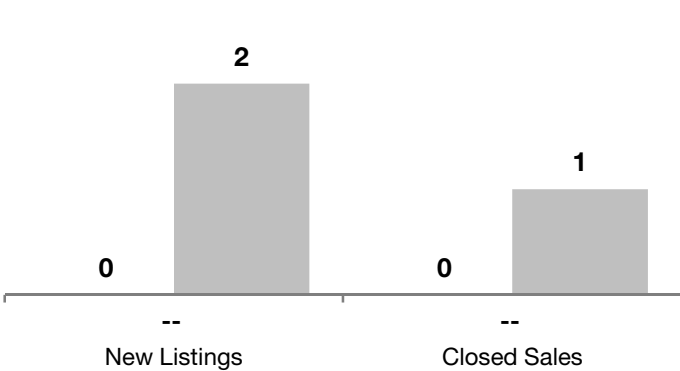
Change in New Listings	Change in Closed Sales	Change in Median Sales Price
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	September			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	0	2	--	17	12	- 29.4%
Closed Sales	0	1	--	3	5	+ 66.7%
Median Sales Price*	\$0	\$136,000	--	\$150,000	\$93,500	- 37.7%
Average Sales Price*	\$0	\$136,000	--	\$119,567	\$94,092	- 21.3%
Percent of Original List Price Received*	0.0%	92.0%	--	93.7%	84.7%	- 9.7%
Average Days on Market Until Sale	0	163	--	116	166	+ 43.1%
Inventory of Homes for Sale	12	5	- 58.3%	--	--	--
Months Supply of Inventory	8.6	4.3	- 50.0%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

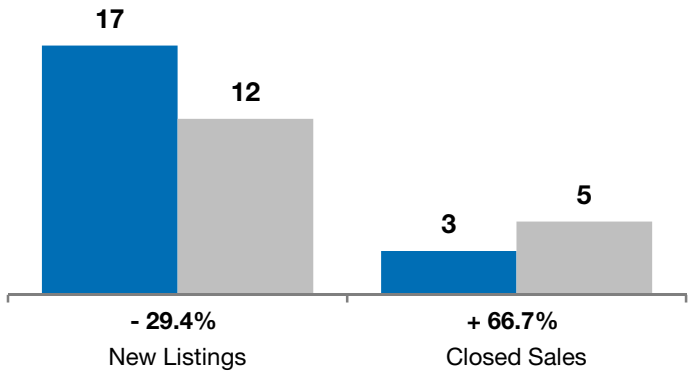
September

■ 2010 ■ 2011

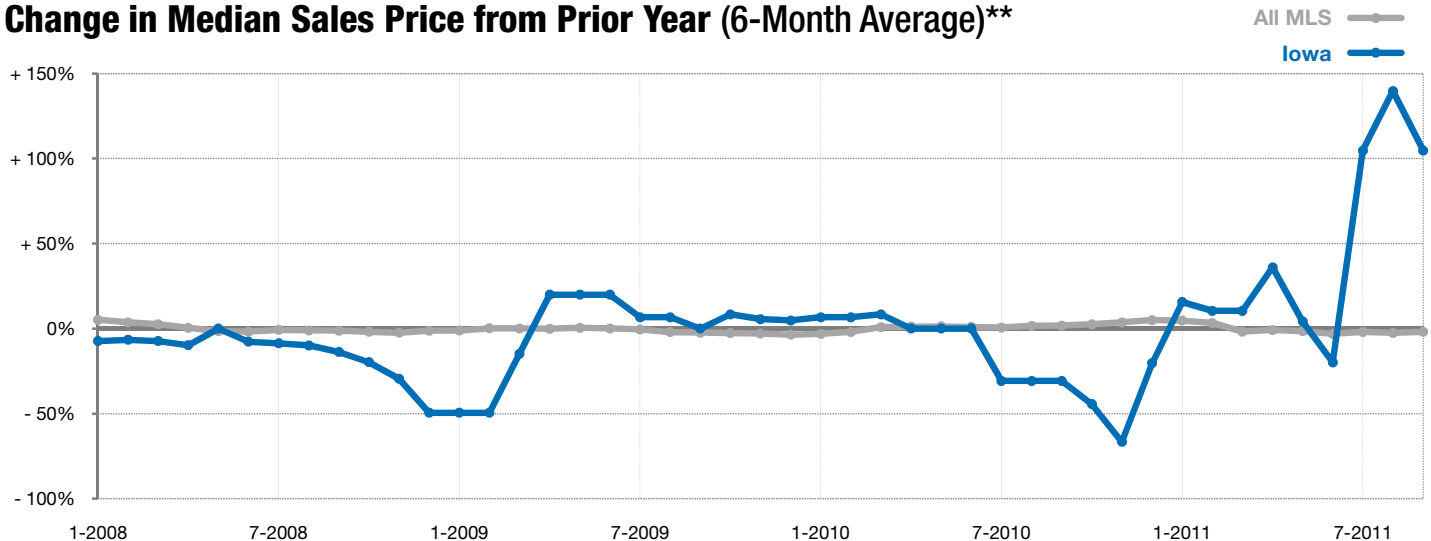


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 7, 2011. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.