Local Market Update – October 2011

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Garretson

+ 33.3% - 100.0% -

- 100.0%

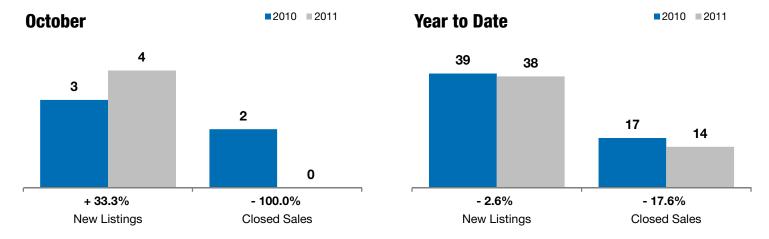
Change in **New Listings**

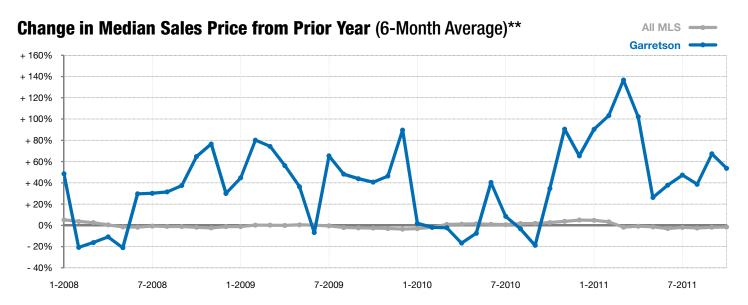
Change in Closed Sales

Change in Median Sales Price

•	October			Year to Date		
2010	2011	+/-	2010	2011	+/-	
3	4	+ 33.3%	39	38	- 2.6%	
2	0	- 100.0%	17	14	- 17.6%	
\$409,286	\$0	- 100.0%	\$89,000	\$156,250	+ 75.6%	
\$409,286	\$0	- 100.0%	\$164,269	\$171,793	+ 4.6%	
92.7%	0.0%	- 100.0%	91.2%	94.4%	+ 3.5%	
124	0	- 100.0%	84	81	- 4.2%	
16	18	+ 12.5%				
8.5	7.0	- 16.8%				
	2010 3 2 \$409,286 \$409,286 92.7% 124 16	2010 2011 3 4 2 0 \$409,286 \$0 \$409,286 \$0 92.7% 0.0% 124 0 16 18	2010 2011 + / - 3 4 + 33.3% 2 0 - 100.0% \$409,286 \$0 - 100.0% \$409,286 \$0 - 100.0% 92.7% 0.0% - 100.0% 124 0 - 100.0% 16 18 + 12.5%	2010 2011 + / - 2010 3 4 + 33.3% 39 2 0 - 100.0% 17 \$409,286 \$0 - 100.0% \$89,000 \$409,286 \$0 - 100.0% \$164,269 92.7% 0.0% - 100.0% 91.2% 124 0 - 100.0% 84 16 18 + 12.5%	2010 2011 + / - 2010 2011 3 4 + 33.3% 39 38 2 0 - 100.0% 17 14 \$409,286 \$0 - 100.0% \$89,000 \$156,250 \$409,286 \$0 - 100.0% \$164,269 \$171,793 92.7% 0.0% - 100.0% 91.2% 94.4% 124 0 - 100.0% 84 81 16 18 + 12.5%	

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 4, 2011. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.