

# Local Market Update – October 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Iowa

Multiple Counties, IA

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0.0%

+ 71.7%

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

October

Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	0	1	--	17	13	- 23.5%
Closed Sales	1	1	0.0%	4	6	+ 50.0%
Median Sales Price*	\$53,000	<b>\$91,000</b>	+ 71.7%	\$101,500	<b>\$92,250</b>	- 9.1%
Average Sales Price*	\$53,000	<b>\$91,000</b>	+ 71.7%	\$102,925	<b>\$93,577</b>	- 9.1%
Percent of Original List Price Received*	79.2%	<b>95.9%</b>	+ 21.0%	90.1%	<b>86.5%</b>	- 3.9%
Average Days on Market Until Sale	35	<b>53</b>	+ 51.4%	96	<b>147</b>	+ 53.7%
Inventory of Homes for Sale	11	<b>4</b>	- 63.6%	--	--	--
Months Supply of Inventory	8.3	<b>3.3</b>	- 59.6%	--	--	--

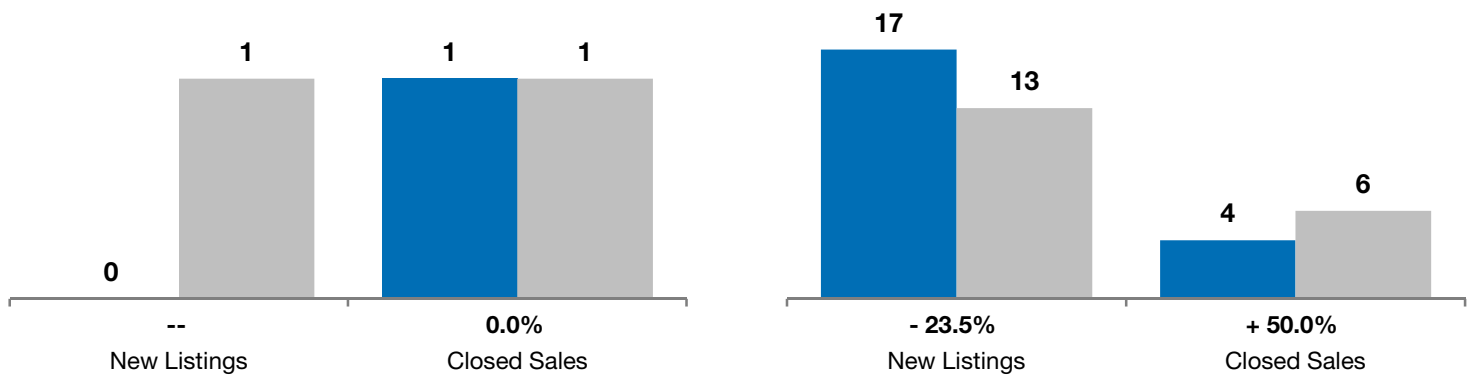
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

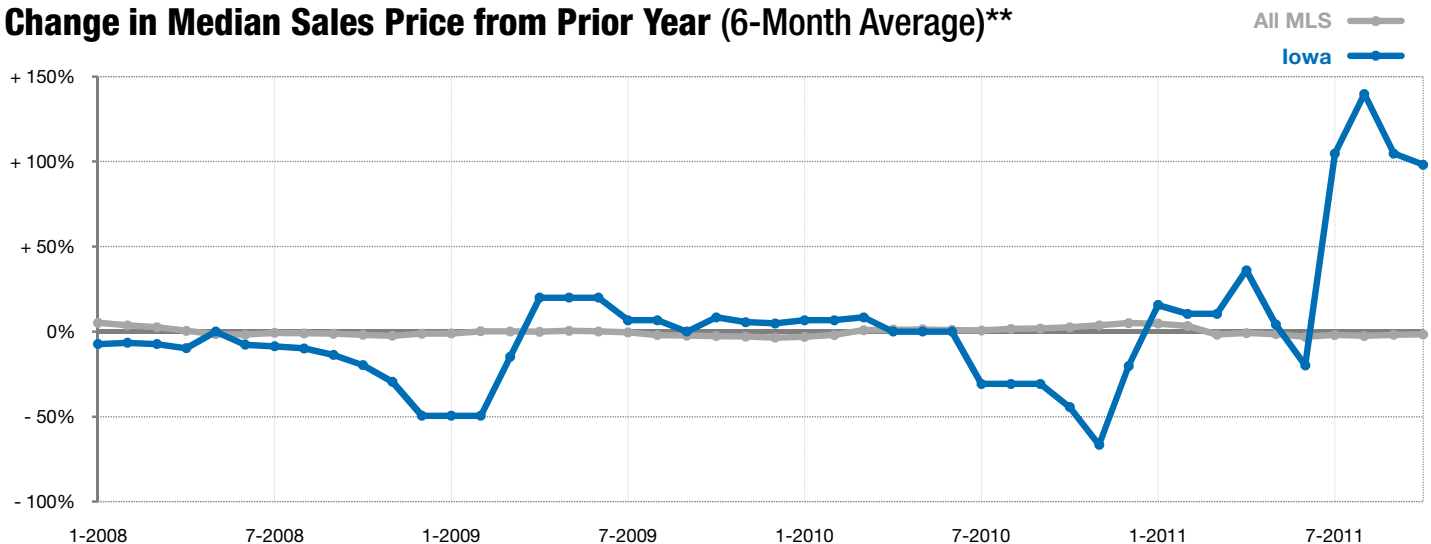
■ 2010 ■ 2011

Year to Date

■ 2010 ■ 2011



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 4, 2011. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.