

Local Market Update – November 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

- 28.6%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 9.7%

Change in
Median Sales Price

Lincoln County, SD

November

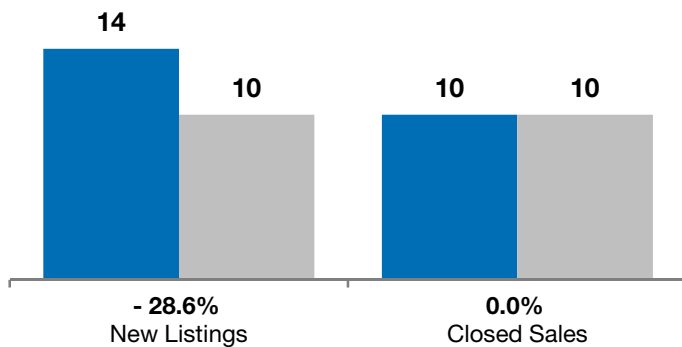
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	14	10	- 28.6%	234	188	- 19.7%
Closed Sales	10	10	0.0%	99	105	+ 6.1%
Median Sales Price*	\$165,150	\$181,225	+ 9.7%	\$152,500	\$147,000	- 3.6%
Average Sales Price*	\$211,410	\$188,385	- 10.9%	\$173,280	\$169,134	- 2.4%
Percent of Original List Price Received*	92.8%	96.2%	+ 3.7%	96.7%	96.1%	- 0.7%
Average Days on Market Until Sale	135	104	- 22.9%	108	109	+ 1.6%
Inventory of Homes for Sale	99	72	- 27.3%	--	--	--
Months Supply of Inventory	10.9	7.7	- 29.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

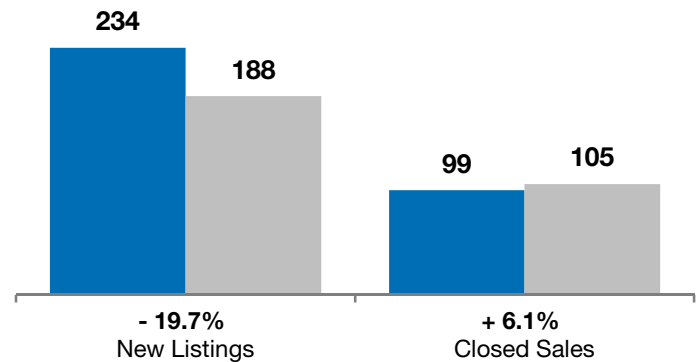
November

■ 2010 ■ 2011

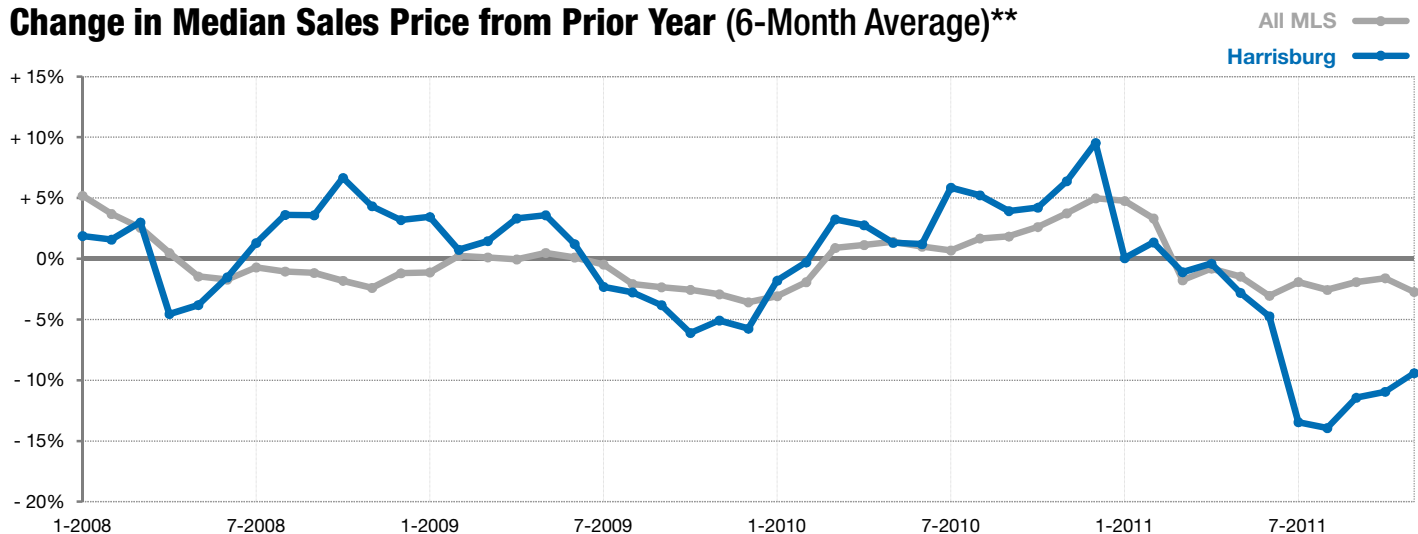


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 6, 2011. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.