

Local Market Update – November 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

- 60.0%

+ 150.0%

+ 11.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Minnehaha County, SD

November

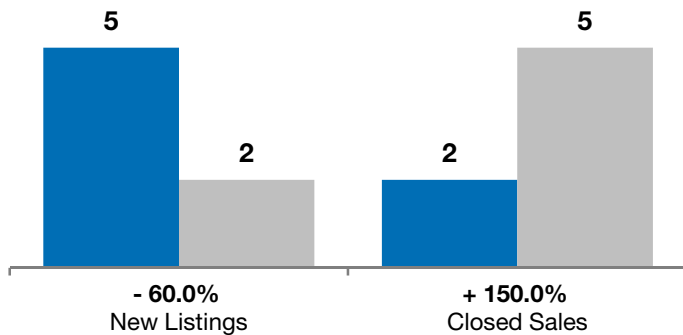
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	5	2	- 60.0%	87	75	- 13.8%
Closed Sales	2	5	+ 150.0%	33	40	+ 21.2%
Median Sales Price*	\$113,450	\$126,500	+ 11.5%	\$149,900	\$141,000	- 5.9%
Average Sales Price*	\$113,450	\$204,069	+ 79.9%	\$160,873	\$170,637	+ 6.1%
Percent of Original List Price Received*	93.6%	90.8%	- 3.0%	94.3%	93.3%	- 1.1%
Average Days on Market Until Sale	52	93	+ 80.2%	95	117	+ 22.6%
Inventory of Homes for Sale	33	27	- 18.2%	--	--	--
Months Supply of Inventory	10.1	7.9	- 21.6%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

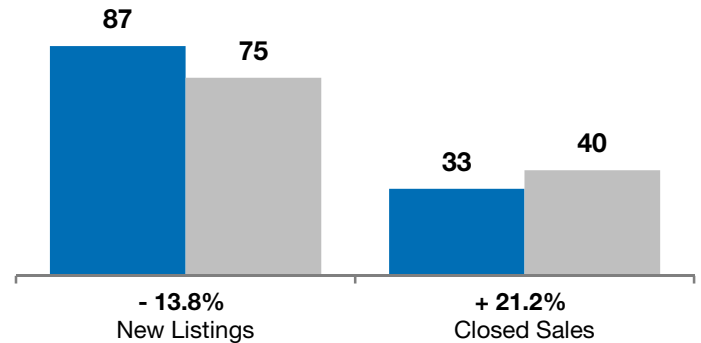
November

■ 2010 ■ 2011

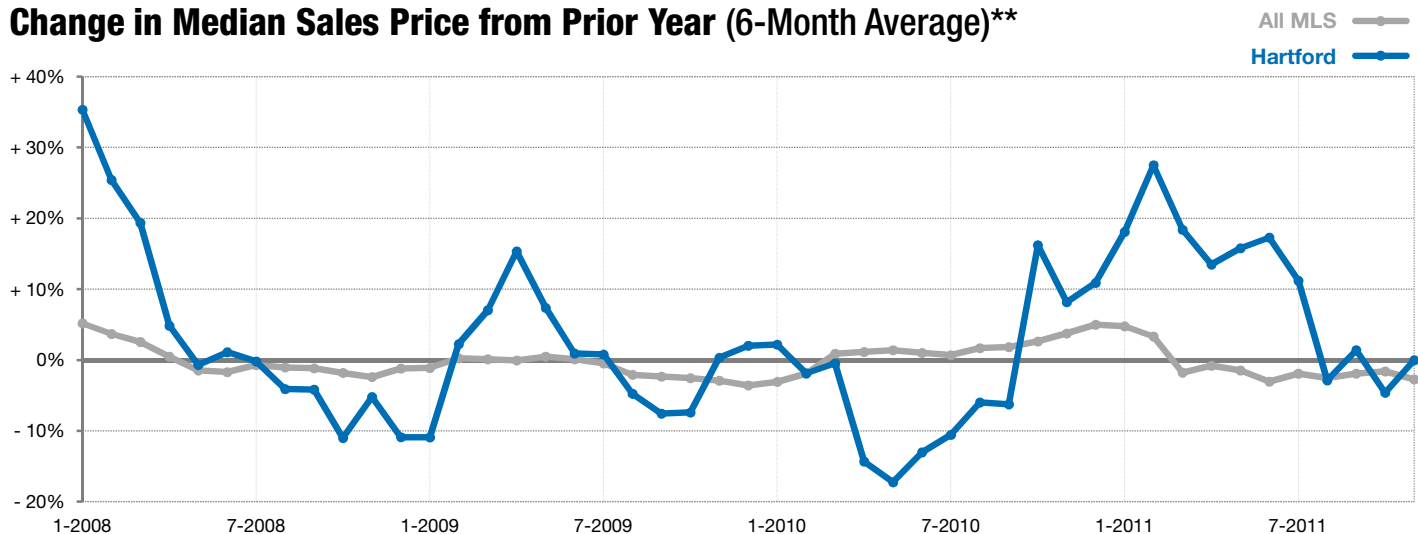


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 6, 2011. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.