

Local Market Update – November 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

Multiple Counties, IA

+ 100.0%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

November

Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	1	2	+ 100.0%	18	15	- 16.7%
Closed Sales	0	1	--	4	7	+ 75.0%
Median Sales Price*	\$0	\$255,000	--	\$101,500	\$93,500	- 7.9%
Average Sales Price*	\$0	\$255,000	--	\$102,925	\$116,637	+ 13.3%
Percent of Original List Price Received*	0.0%	91.1%	--	90.1%	87.2%	- 3.2%
Average Days on Market Until Sale	0	100	--	96	140	+ 46.7%
Inventory of Homes for Sale	10	5	- 50.0%	--	--	--
Months Supply of Inventory	7.1	3.8	- 47.5%	--	--	--

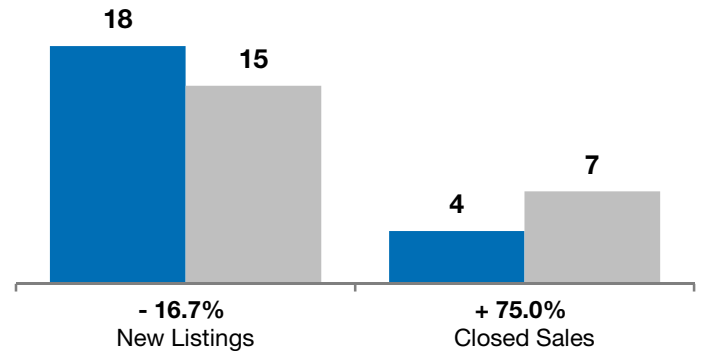
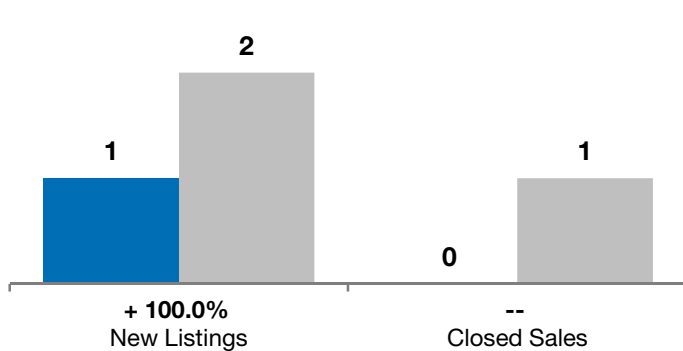
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

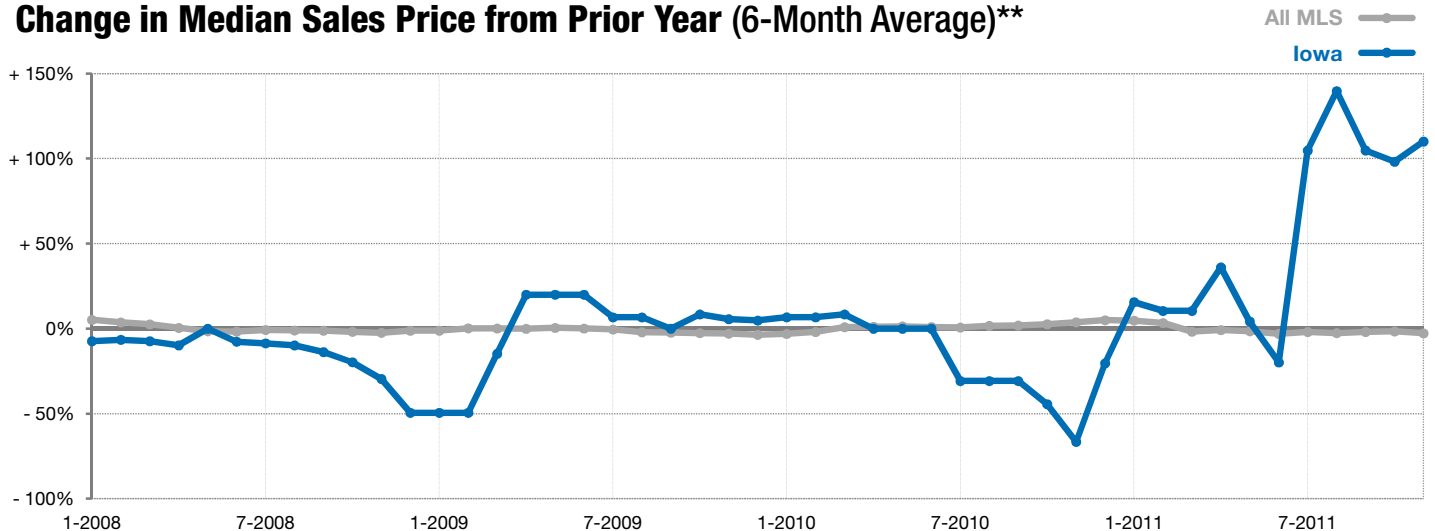
■ 2010 ■ 2011

Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 6, 2011. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.