

Local Market Update – December 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

- 66.7%

+ 300.0%

+ 176.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Union County, SD

December

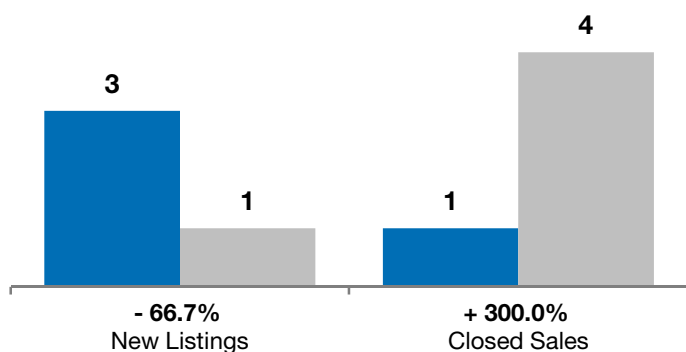
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	3	1	- 66.7%	50	51	+ 2.0%
Closed Sales	1	4	+ 300.0%	22	24	+ 9.1%
Median Sales Price*	\$30,000	\$83,000	+ 176.7%	\$110,000	\$99,900	- 9.2%
Average Sales Price*	\$30,000	\$96,000	+ 220.0%	\$113,559	\$119,468	+ 5.2%
Percent of Original List Price Received*	67.4%	96.5%	+ 43.2%	94.3%	90.6%	- 3.9%
Average Days on Market Until Sale	79	91	+ 15.5%	151	119	- 21.0%
Inventory of Homes for Sale	21	18	- 14.3%	--	--	--
Months Supply of Inventory	11.0	8.2	- 25.6%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

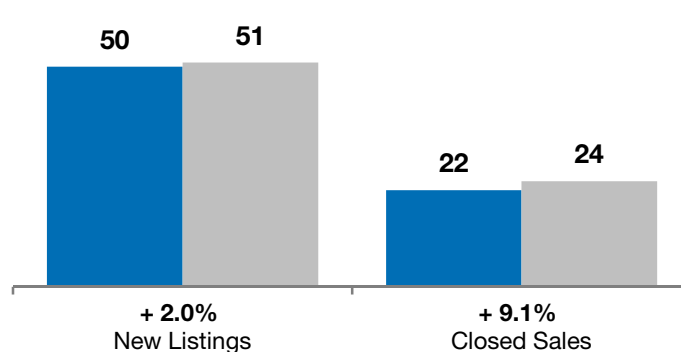
December

■ 2010 ■ 2011

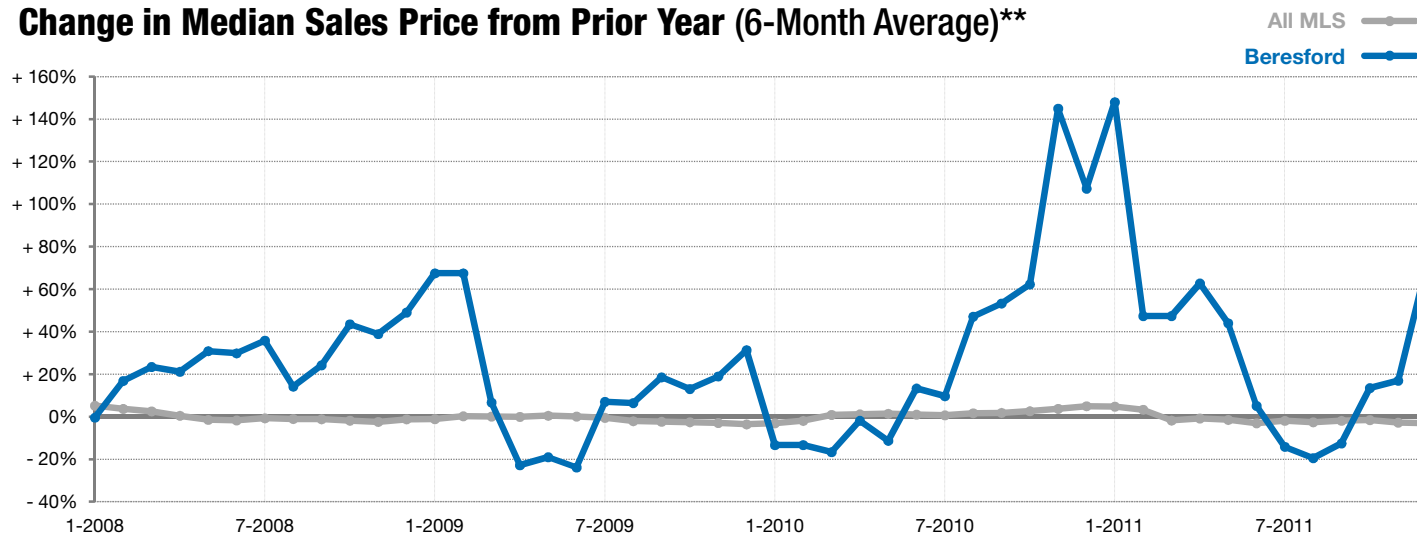


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.