

Local Market Update – December 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Canton

Lincoln County, SD

0.0%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 20.3%

Change in
Median Sales Price

December

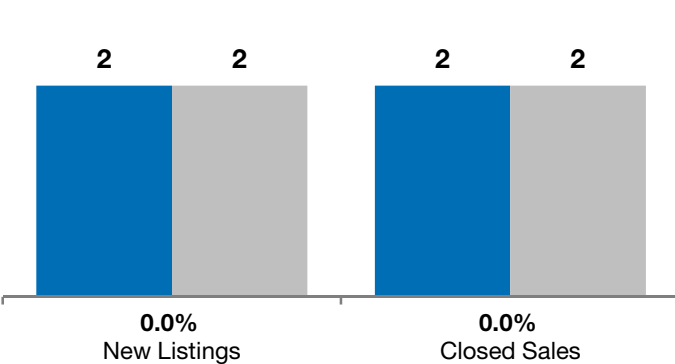
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	2	2	0.0%	60	66	+ 10.0%
Closed Sales	2	2	0.0%	34	23	- 32.4%
Median Sales Price*	\$129,500	\$155,750	+ 20.3%	\$115,950	\$143,000	+ 23.3%
Average Sales Price*	\$129,500	\$155,750	+ 20.3%	\$118,966	\$165,594	+ 39.2%
Percent of Original List Price Received*	96.1%	93.5%	- 2.7%	94.1%	93.9%	- 0.3%
Average Days on Market Until Sale	94	119	+ 27.3%	87	133	+ 52.7%
Inventory of Homes for Sale	22	23	+ 4.5%	--	--	--
Months Supply of Inventory	7.3	9.4	+ 28.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

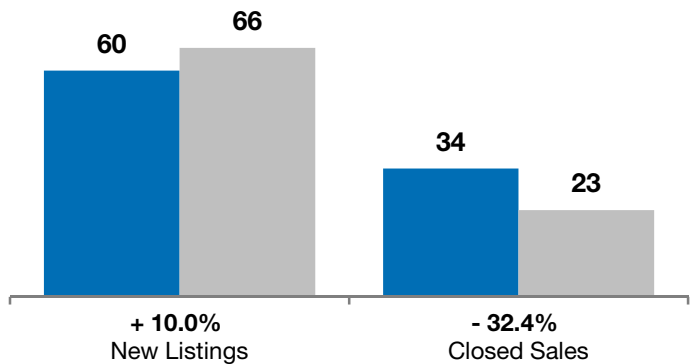
December

■ 2010 ■ 2011

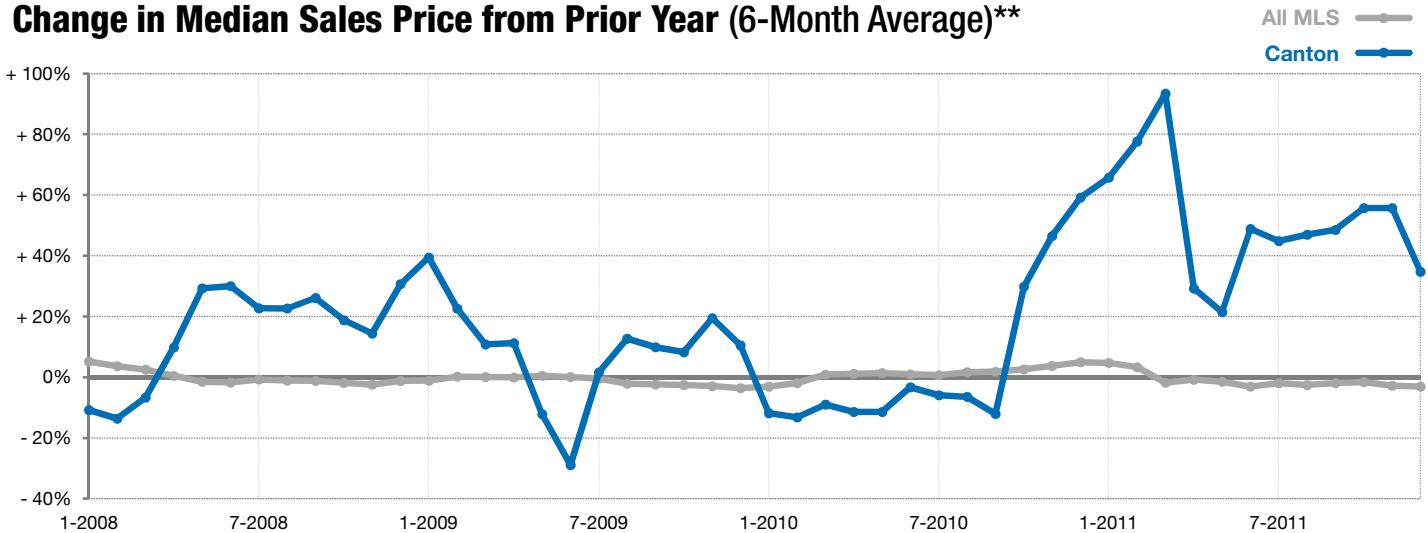


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.