

Local Market Update – December 2011

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

- 100.0%

Change in
New Listings

0.0%

Change in
Closed Sales

- 42.9%

Change in
Median Sales Price

Multiple Counties, IA

December

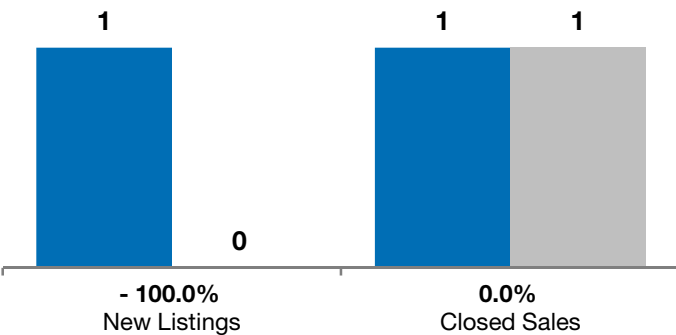
Year to Date

	2010	2011	+ / -	2010	2011	+ / -
New Listings	1	0	- 100.0%	19	15	- 21.1%
Closed Sales	1	1	0.0%	5	8	+ 60.0%
Median Sales Price*	\$210,000	\$120,000	- 42.9%	\$150,000	\$106,750	- 28.8%
Average Sales Price*	\$210,000	\$120,000	- 42.9%	\$124,340	\$117,058	- 5.9%
Percent of Original List Price Received*	82.4%	96.1%	+ 16.7%	88.6%	88.3%	- 0.3%
Average Days on Market Until Sale	103	64	- 37.9%	97	131	+ 34.6%
Inventory of Homes for Sale	8	3	- 62.5%	--	--	--
Months Supply of Inventory	6.4	2.3	- 64.8%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

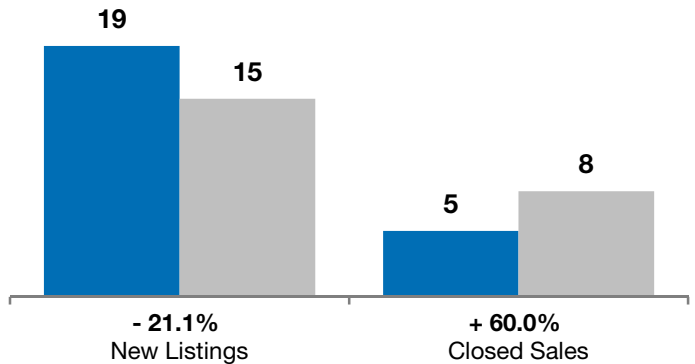
December

■ 2010 ■ 2011

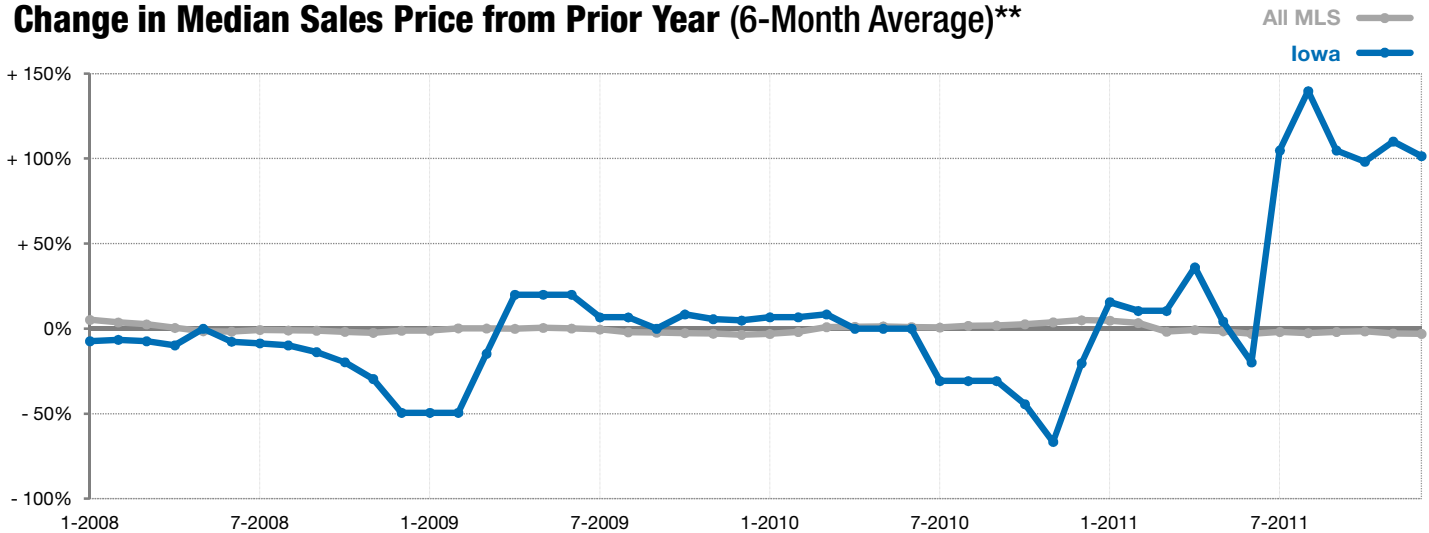


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.