Local Market Update - December 2011

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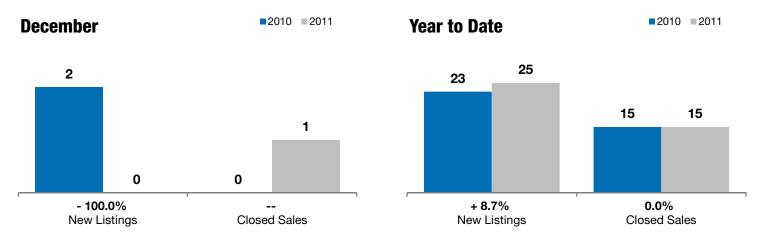
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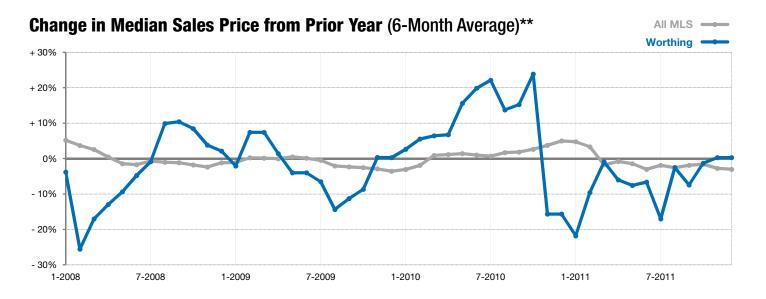
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New Listings Closed Sales Median Sales Price

Lincoln County, SD		December			rear to Date		
	2010	2011	+/-	2010	2011	+/-	
New Listings	2	0	- 100.0%	23	25	+ 8.7%	
Closed Sales	0	1		15	15	0.0%	
Median Sales Price*	\$0	\$116,500		\$124,900	\$105,500	- 15.5%	
Average Sales Price*	\$0	\$116,500		\$130,053	\$108,921	- 16.2%	
Percent of Original List Price Received*	0.0%	98.7%		94.3%	92.7%	- 1.6%	
Average Days on Market Until Sale	0	29		77	84	+ 9.0%	
Inventory of Homes for Sale	7	7	0.0%				
Months Supply of Inventory	3.9	4.5	+ 14.3%				

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.