

# Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Baltic

**+ 100.0%**

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Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

Minnehaha County, SD

### January

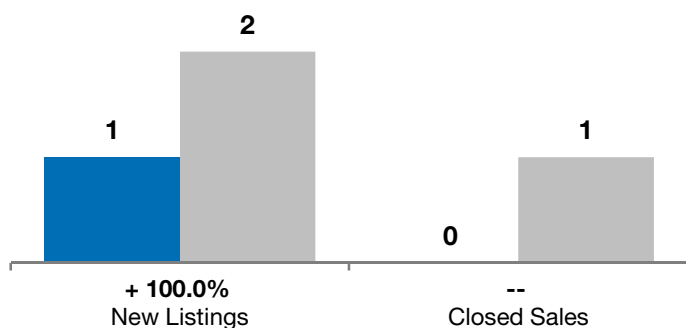
### Year to Date

|  | 2011 | 2012      | + / -    | 2011 | 2012      | + / -    |
|--|------|-----------|----------|------|-----------|----------|
| New Listings                             | 1    | 2         | + 100.0% | 1    | 2         | + 100.0% |
| Closed Sales                             | 0    | 1         | --       | 0    | 1         | --       |
| Median Sales Price*                      | \$0  | \$125,000 | --       | \$0  | \$125,000 | --       |
| Average Sales Price*                     | \$0  | \$125,000 | --       | \$0  | \$125,000 | --       |
| Percent of Original List Price Received* | 0.0% | 94.8%     | --       | 0.0% | 94.8%     | --       |
| Average Days on Market Until Sale        | 0    | 65        | --       | 0    | 65        | --       |
| Inventory of Homes for Sale              | 4    | 7         | + 75.0%  | --   | --        | --       |
| Months Supply of Inventory               | 2.3  | 3.0       | + 33.3%  | --   | --        | --       |

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

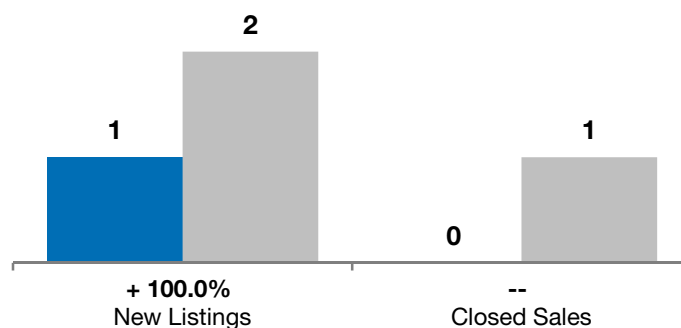
### January

■ 2011 ■ 2012

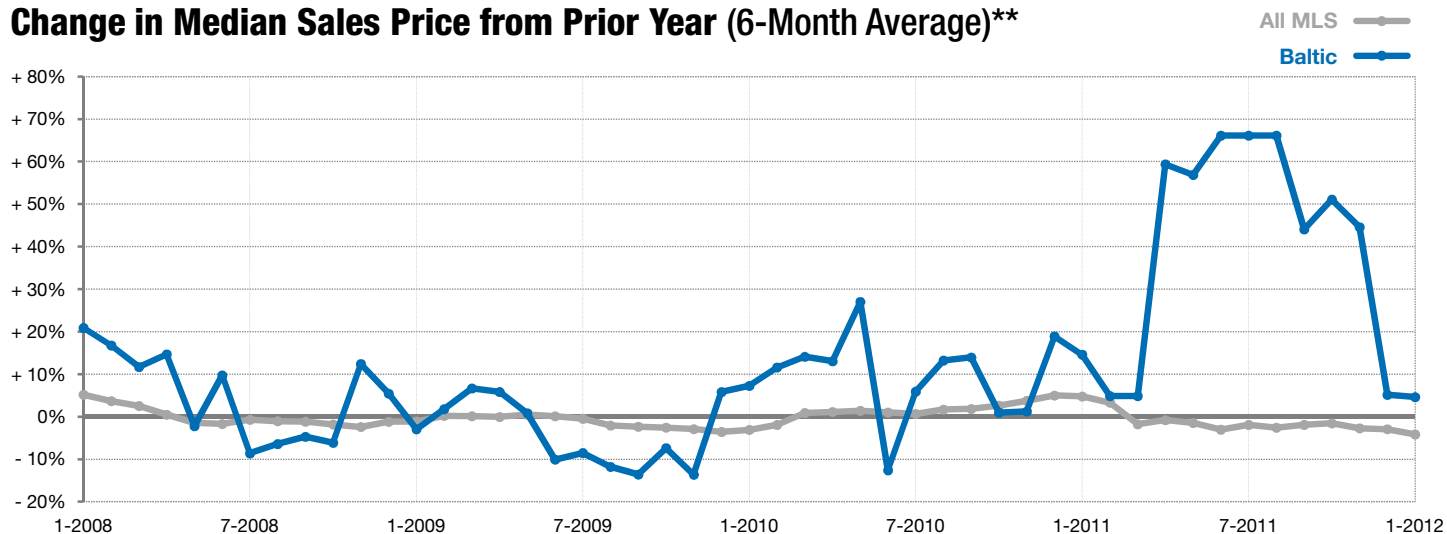


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.