

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

0.0%

Change in
New Listings

0.0%

Change in
Closed Sales

- 63.0%

Change in
Median Sales Price

Union County, SD

January

Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	2	2	0.0%	2	2	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$365,000	\$135,000	- 63.0%	\$365,000	\$135,000	- 63.0%
Average Sales Price*	\$365,000	\$135,000	- 63.0%	\$365,000	\$135,000	- 63.0%
Percent of Original List Price Received*	91.3%	96.5%	+ 5.7%	91.3%	96.5%	+ 5.7%
Average Days on Market Until Sale	181	119	- 34.3%	181	119	- 34.3%
Inventory of Homes for Sale	21	16	- 23.8%	--	--	--
Months Supply of Inventory	10.0	7.0	- 30.7%	--	--	--

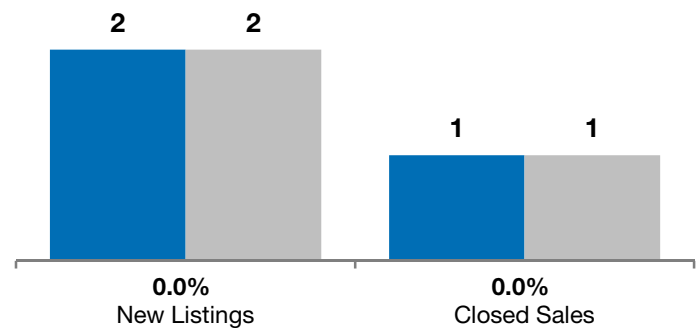
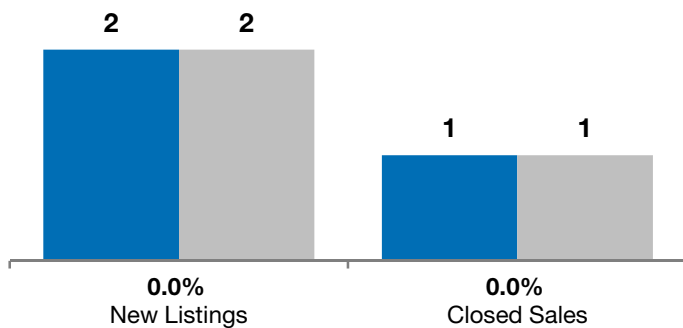
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

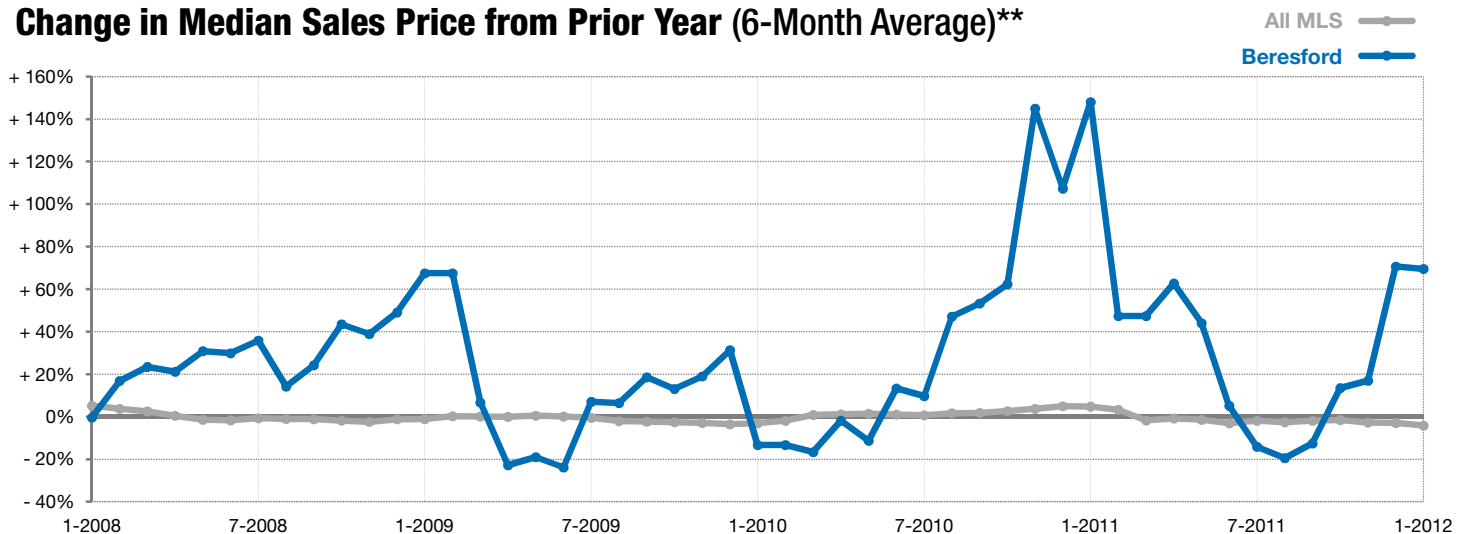
■ 2011 ■ 2012

Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.