

# Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Canton

**+ 100.0%**      **+ 100.0%**      **- 10.2%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

Lincoln County, SD

### January

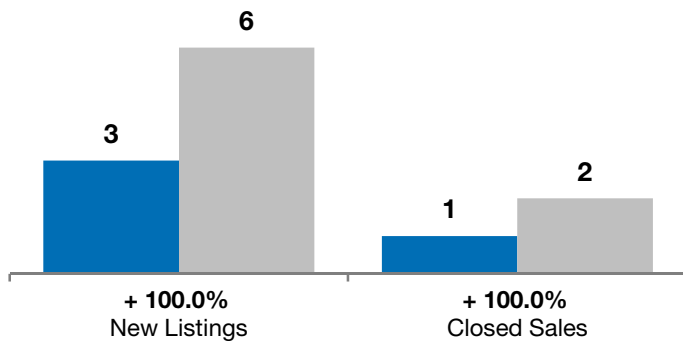
### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	3	6	+ 100.0%	3	6	+ 100.0%
Closed Sales	1	2	+ 100.0%	1	2	+ 100.0%
Median Sales Price*	\$103,000	<b>\$92,500</b>	- 10.2%	\$103,000	<b>\$92,500</b>	- 10.2%
Average Sales Price*	\$103,000	<b>\$92,500</b>	- 10.2%	\$103,000	<b>\$92,500</b>	- 10.2%
Percent of Original List Price Received*	82.5%	<b>95.3%</b>	+ 15.6%	82.5%	<b>95.3%</b>	+ 15.6%
Average Days on Market Until Sale	211	<b>105</b>	- 50.2%	211	<b>105</b>	- 50.2%
Inventory of Homes for Sale	24	<b>26</b>	+ 8.3%	--	--	--
Months Supply of Inventory	9.0	<b>9.8</b>	+ 8.3%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

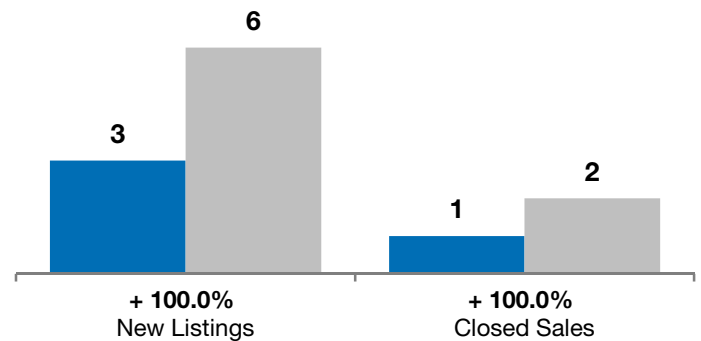
### January

■ 2011 ■ 2012

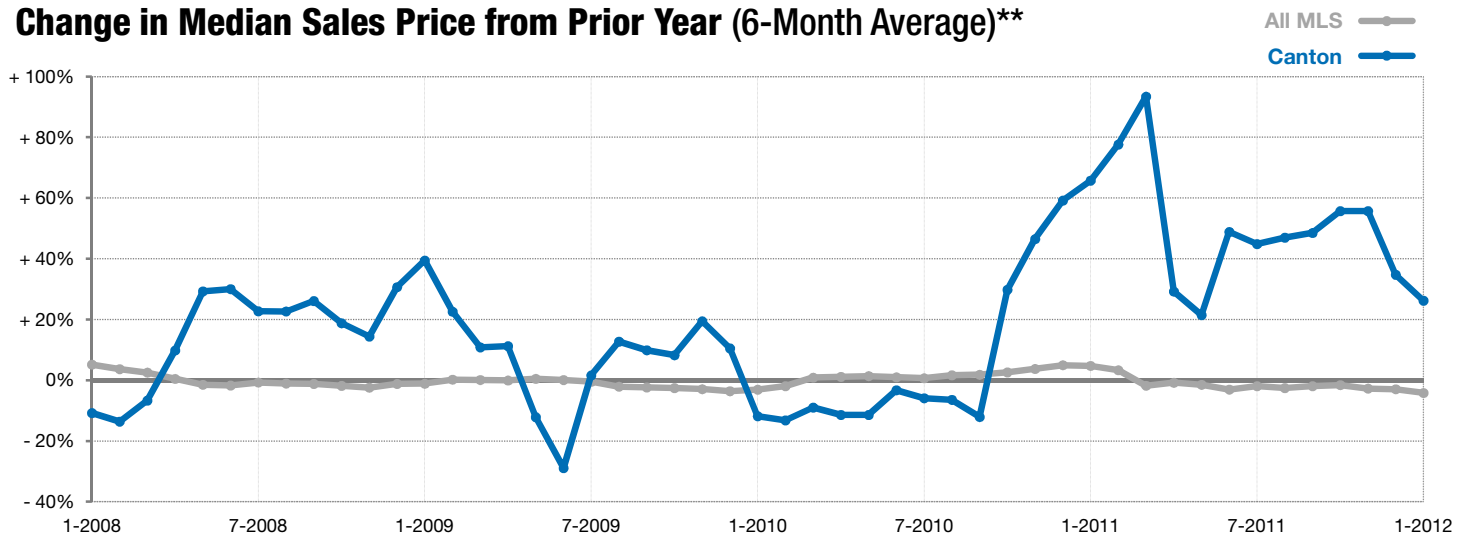


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.