

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 56.3%

Change in
New Listings

- 75.0%

Change in
Closed Sales

+ 20.2%

Change in
Median Sales Price

Lincoln County, SD

January

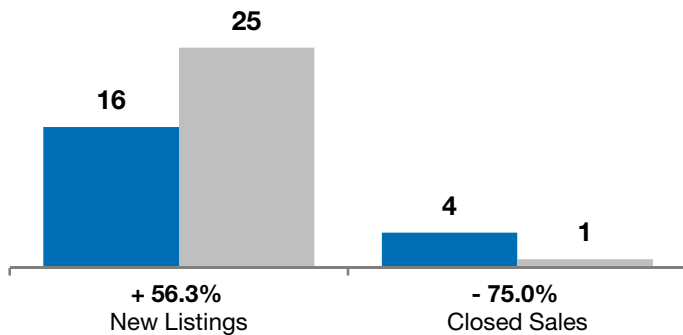
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	16	25	+ 56.3%	16	25	+ 56.3%
Closed Sales	4	1	- 75.0%	4	1	- 75.0%
Median Sales Price*	\$137,000	\$164,725	+ 20.2%	\$137,000	\$164,725	+ 20.2%
Average Sales Price*	\$140,050	\$164,725	+ 17.6%	\$140,050	\$164,725	+ 17.6%
Percent of Original List Price Received*	95.3%	100.0%	+ 5.0%	95.3%	100.0%	+ 5.0%
Average Days on Market Until Sale	113	0	- 100.0%	113	0	- 100.0%
Inventory of Homes for Sale	82	71	- 13.4%	--	--	--
Months Supply of Inventory	9.3	8.0	- 13.4%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

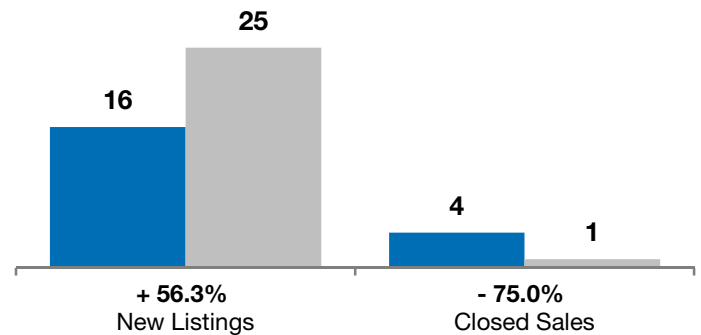
January

■ 2011 ■ 2012

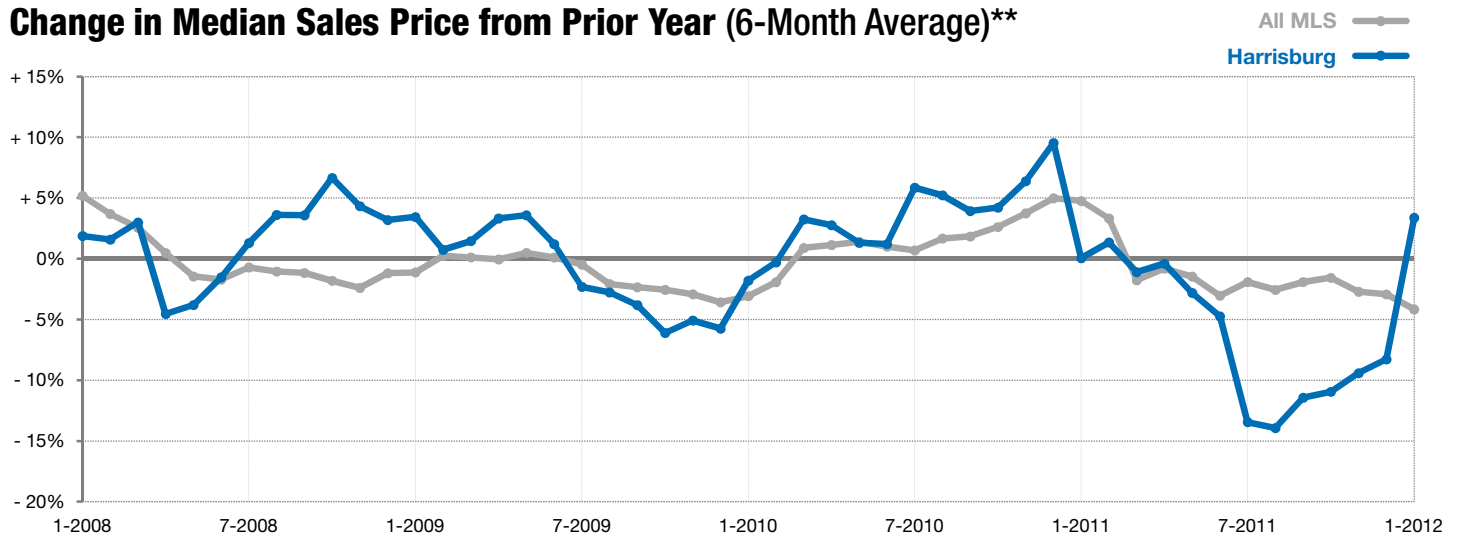


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.