

Local Market Update – January 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

+ 33.3% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

January

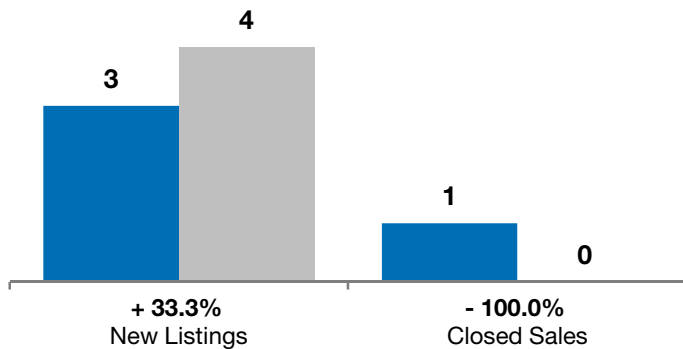
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	3	4	+ 33.3%	3	4	+ 33.3%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$76,000	\$0	- 100.0%	\$76,000	\$0	- 100.0%
Average Sales Price*	\$76,000	\$0	- 100.0%	\$76,000	\$0	- 100.0%
Percent of Original List Price Received*	69.1%	0.0%	- 100.0%	69.1%	0.0%	- 100.0%
Average Days on Market Until Sale	288	0	- 100.0%	288	0	- 100.0%
Inventory of Homes for Sale	22	18	- 18.2%	--	--	--
Months Supply of Inventory	8.1	5.2	- 35.4%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

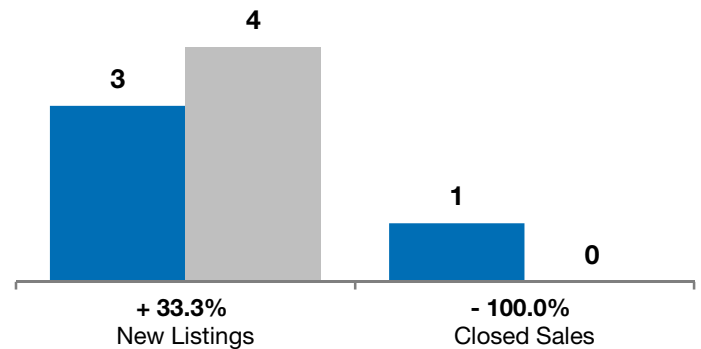
January

■ 2011 ■ 2012

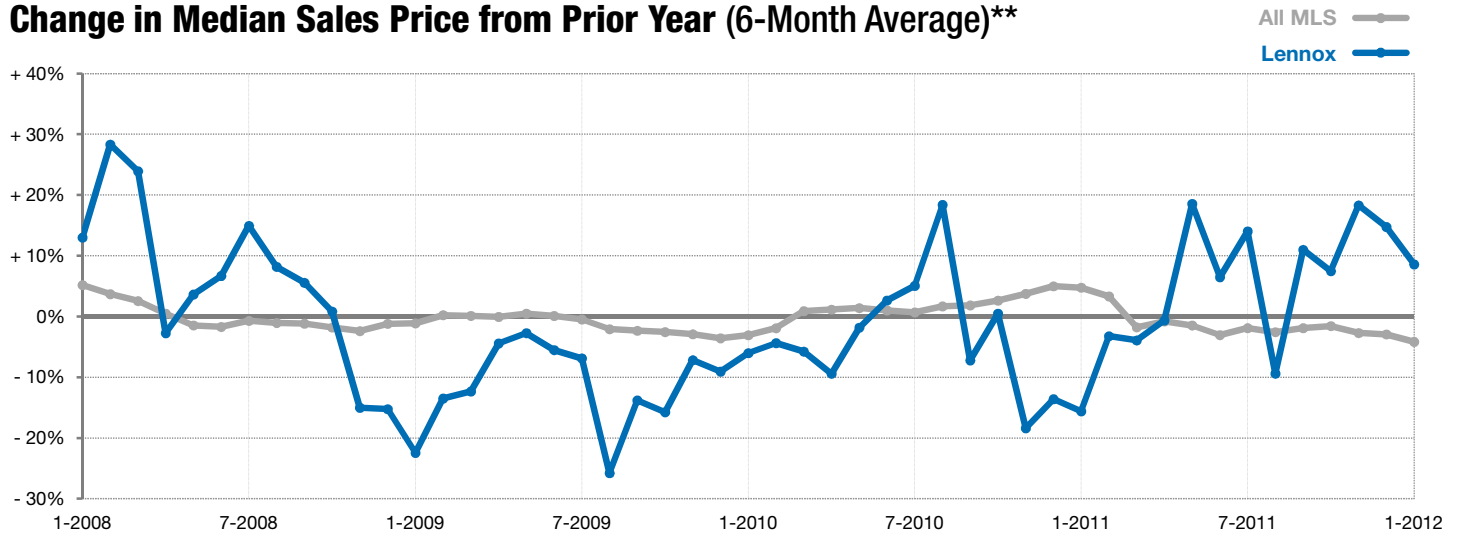


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.