

# Local Market Update – February 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

**+ 18.2%**

Change in  
New Listings

**- 16.7%**

Change in  
Closed Sales

**- 20.8%**

Change in  
Median Sales Price

Lincoln County, SD

### February

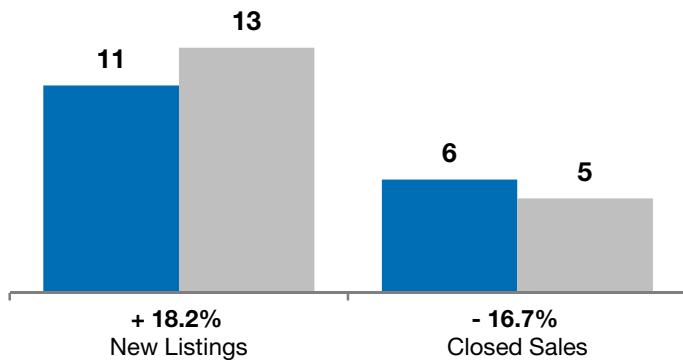
### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	11	13	+ 18.2%	27	38	+ 40.7%
Closed Sales	6	5	- 16.7%	10	6	- 40.0%
Median Sales Price*	\$172,750	<b>\$136,900</b>	- 20.8%	\$149,400	<b>\$140,350</b>	- 6.1%
Average Sales Price*	\$207,375	<b>\$136,991</b>	- 33.9%	\$180,445	<b>\$141,613</b>	- 21.5%
Percent of Original List Price Received*	96.7%	<b>95.5%</b>	- 1.3%	96.2%	<b>96.2%</b>	+ 0.1%
Average Days on Market Until Sale	83	<b>57</b>	- 31.6%	95	<b>48</b>	- 50.1%
Inventory of Homes for Sale	78	<b>74</b>	- 5.1%	--	--	--
Months Supply of Inventory	8.9	<b>8.4</b>	- 6.0%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

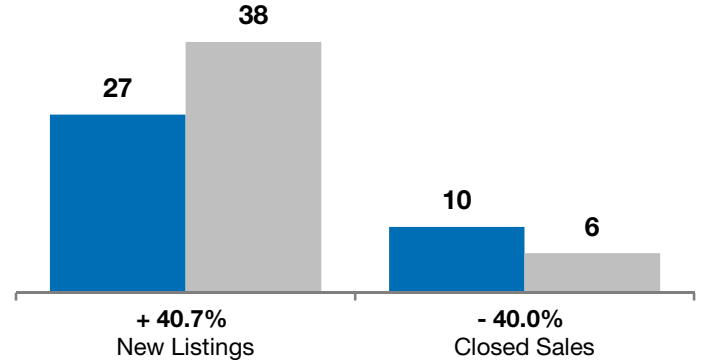
### February

■ 2011 ■ 2012

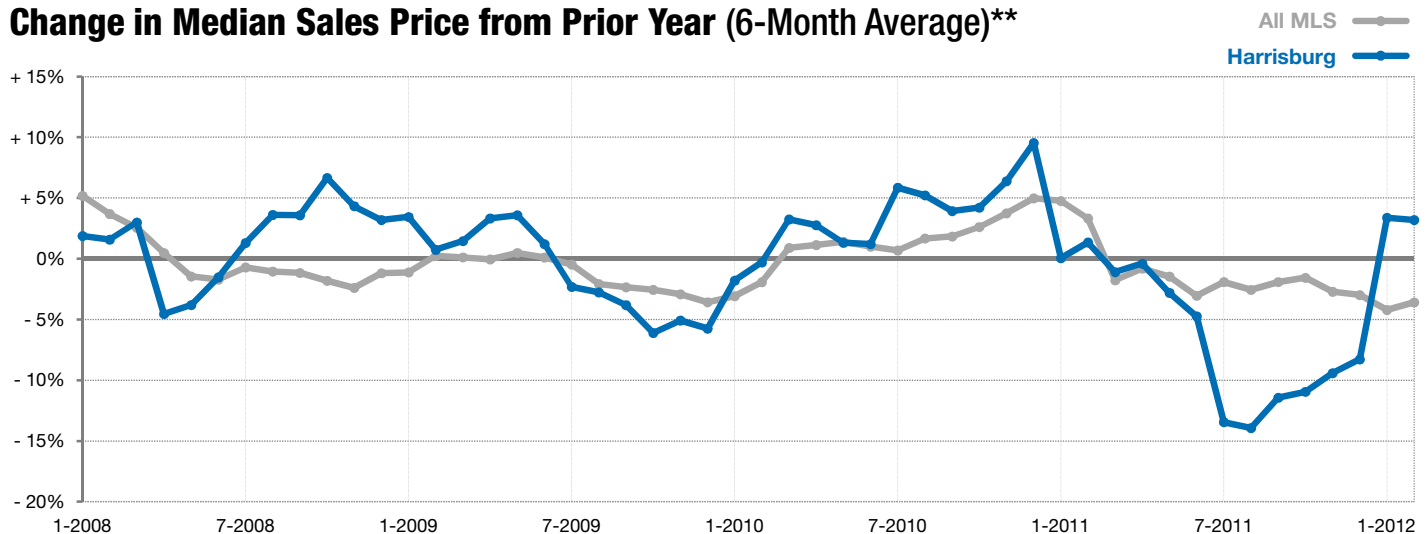


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.