

Local Market Update – February 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

+ 50.0% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

February

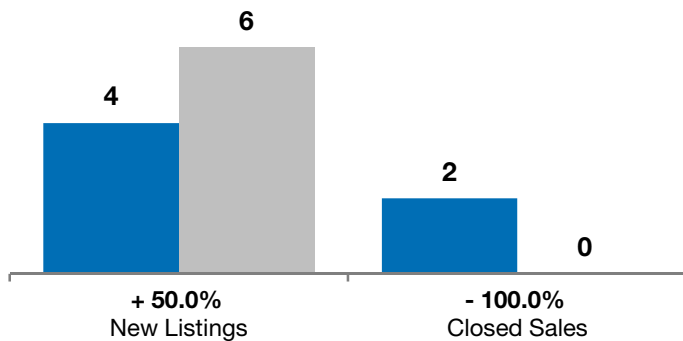
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	4	6	+ 50.0%	7	10	+ 42.9%
Closed Sales	2	0	- 100.0%	3	0	- 100.0%
Median Sales Price*	\$62,500	\$0	- 100.0%	\$76,000	\$0	- 100.0%
Average Sales Price*	\$62,500	\$0	- 100.0%	\$67,000	\$0	- 100.0%
Percent of Original List Price Received*	79.0%	0.0%	- 100.0%	75.7%	0.0%	- 100.0%
Average Days on Market Until Sale	48	0	- 100.0%	128	0	- 100.0%
Inventory of Homes for Sale	18	24	+ 33.3%	--	--	--
Months Supply of Inventory	6.8	6.7	- 1.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

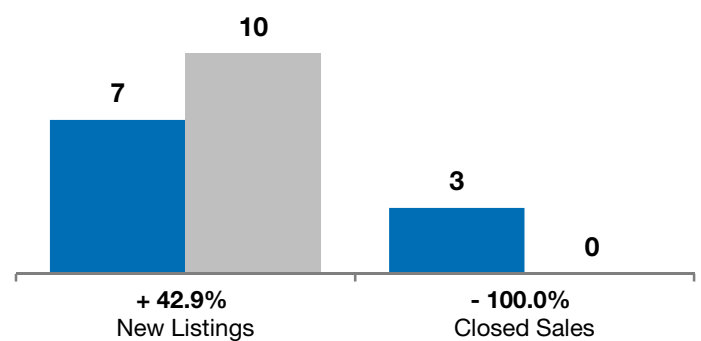
February

■ 2011 ■ 2012

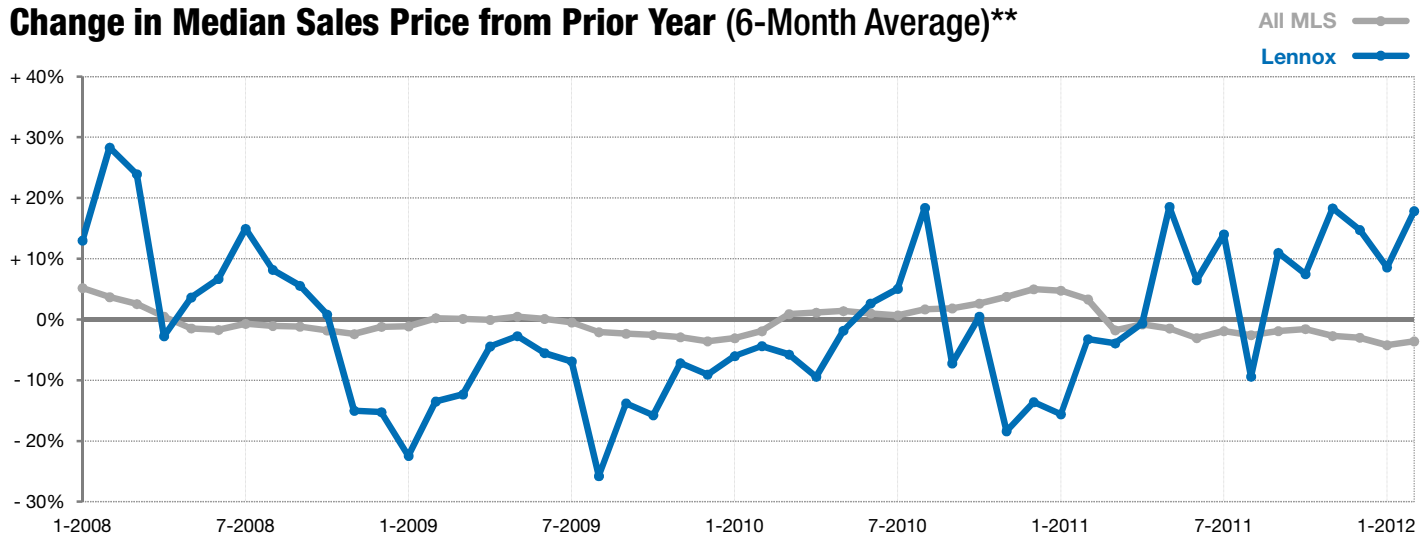


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.