

Local Market Update – February 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



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- 37.5%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

February

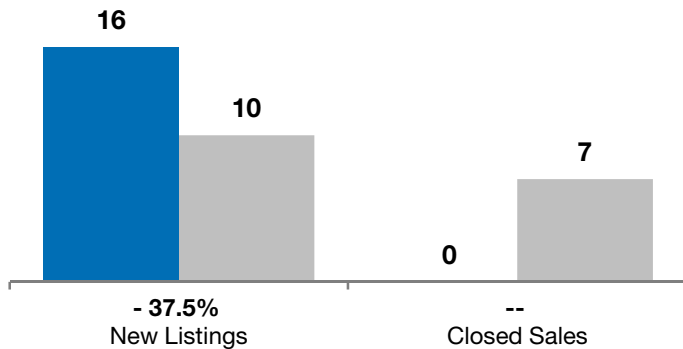
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	16	10	- 37.5%	25	20	- 20.0%
Closed Sales	0	7	--	10	13	+ 30.0%
Median Sales Price*	\$0	\$148,000	--	\$138,950	\$167,000	+ 20.2%
Average Sales Price*	\$0	\$165,386	--	\$148,740	\$188,169	+ 26.5%
Percent of Original List Price Received*	0.0%	95.2%	--	93.8%	95.9%	+ 2.2%
Average Days on Market Until Sale	0	131	--	124	127	+ 2.9%
Inventory of Homes for Sale	53	38	- 28.3%	--	--	--
Months Supply of Inventory	8.2	6.4	- 21.1%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

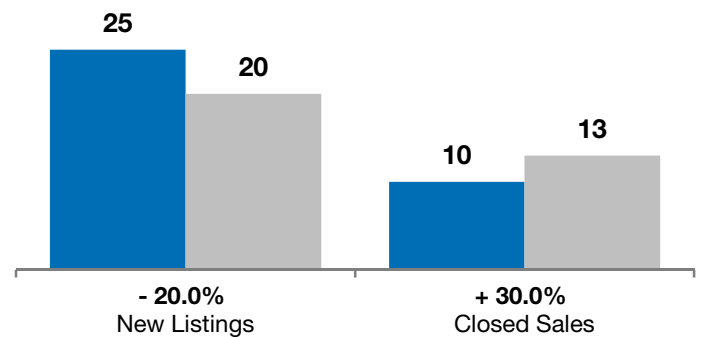
February

■ 2011 ■ 2012

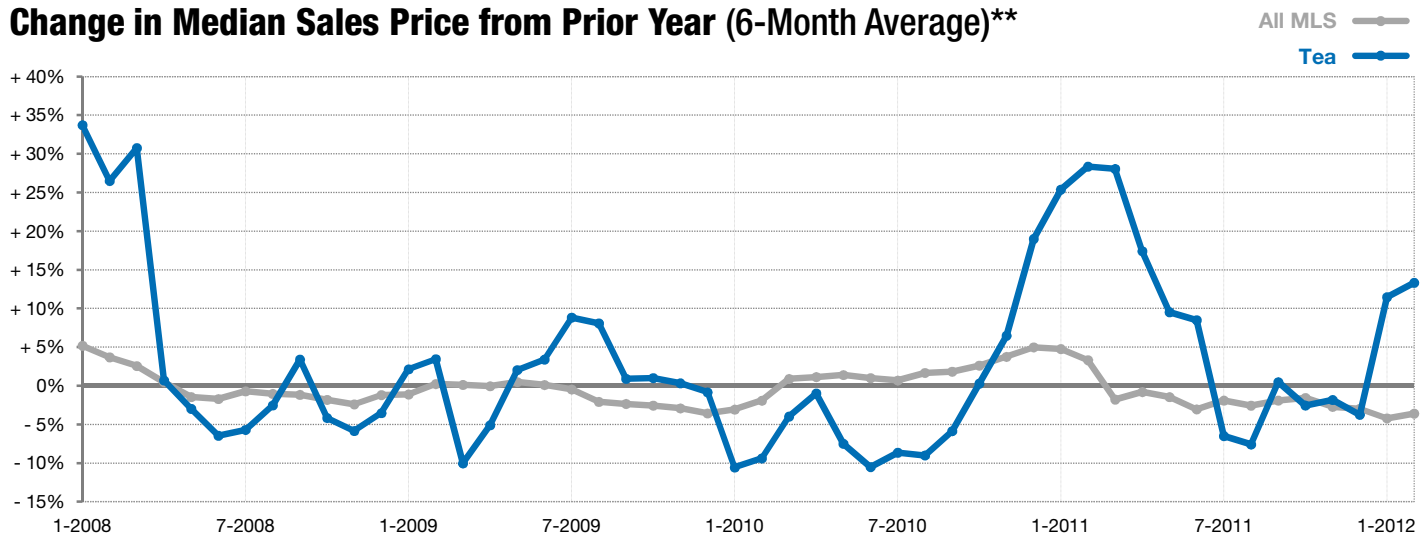


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.