

Local Market Update – February 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Worthing

+ 50.0% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

February

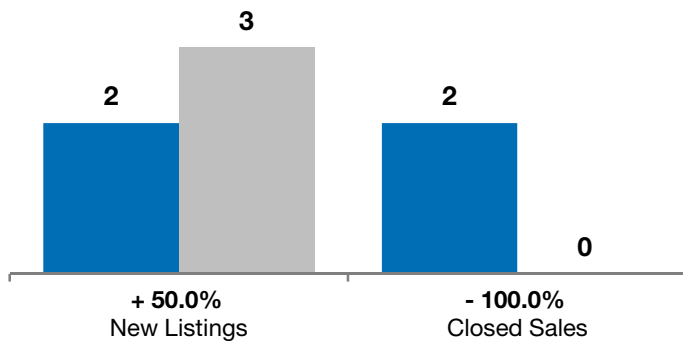
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	2	3	+ 50.0%	4	4	0.0%
Closed Sales	2	0	- 100.0%	2	1	- 50.0%
Median Sales Price*	\$105,500	\$0	- 100.0%	\$105,500	\$180,000	+ 70.6%
Average Sales Price*	\$105,500	\$0	- 100.0%	\$105,500	\$180,000	+ 70.6%
Percent of Original List Price Received*	90.9%	0.0%	- 100.0%	90.9%	82.2%	- 9.6%
Average Days on Market Until Sale	159	0	- 100.0%	159	107	- 32.5%
Inventory of Homes for Sale	8	9	+ 12.5%	--	--	--
Months Supply of Inventory	4.7	6.2	+ 32.6%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

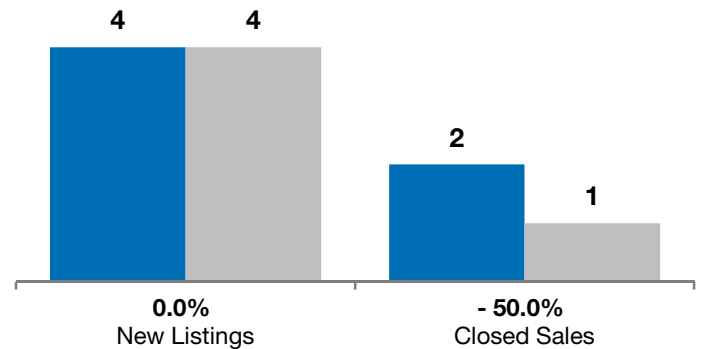
February

■ 2011 ■ 2012

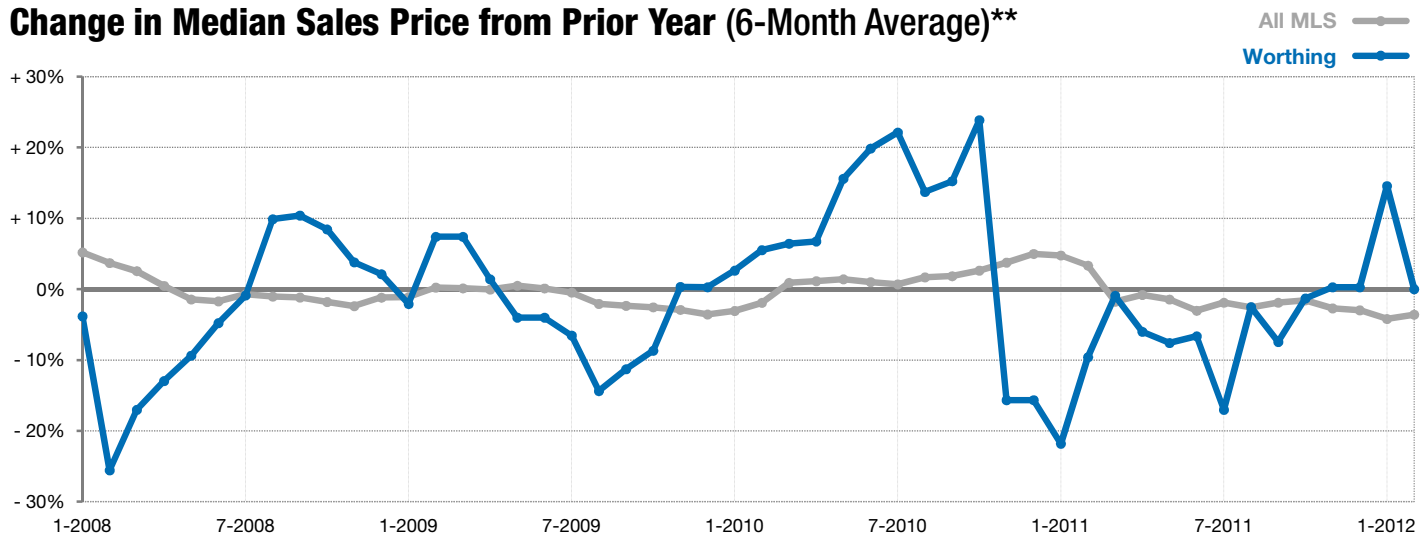


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.