

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

- 25.0%

--

--

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Union County, SD

March

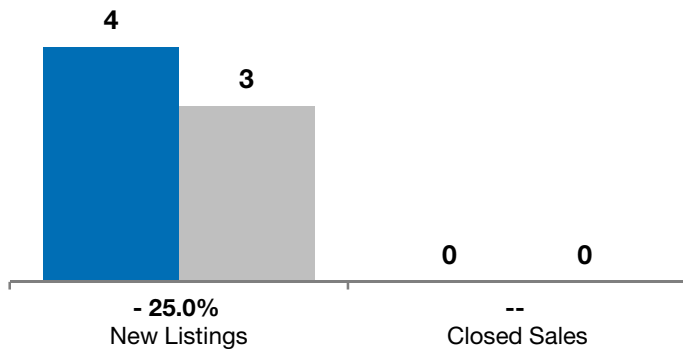
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	4	3	- 25.0%	6	7	+ 16.7%
Closed Sales	0	0	--	2	2	0.0%
Median Sales Price*	\$0	\$0	--	\$259,235	\$127,375	- 50.9%
Average Sales Price*	\$0	\$0	--	\$259,235	\$127,375	- 50.9%
Percent of Original List Price Received*	0.0%	0.0%	--	96.1%	92.6%	- 3.6%
Average Days on Market Until Sale	0	0	--	148	132	- 10.8%
Inventory of Homes for Sale	18	17	- 5.6%	--	--	--
Months Supply of Inventory	8.6	6.8	- 20.7%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

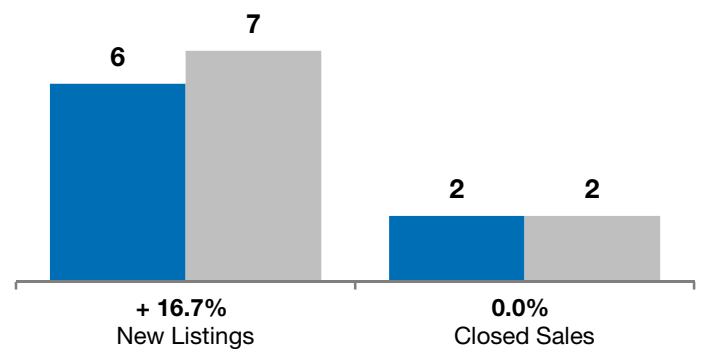
March

■ 2011 ■ 2012

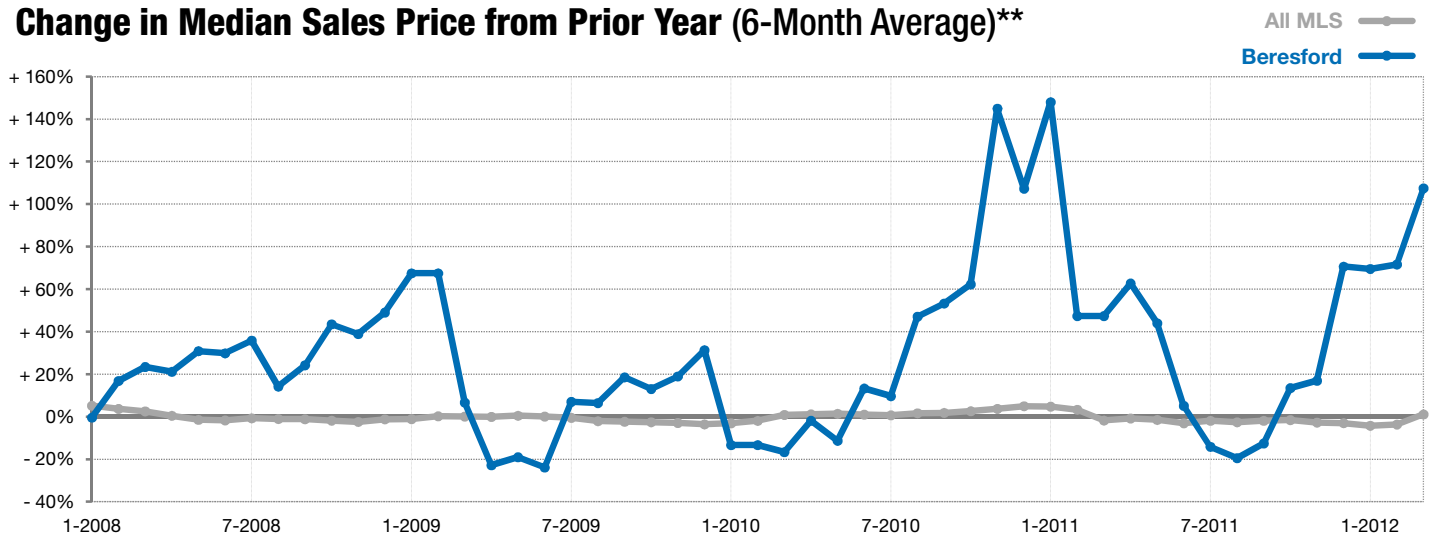


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.