

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

- 24.2%

Change in
New Listings

+ 62.5%

Change in
Closed Sales

- 8.9%

Change in
Median Sales Price

Lincoln County, SD

March

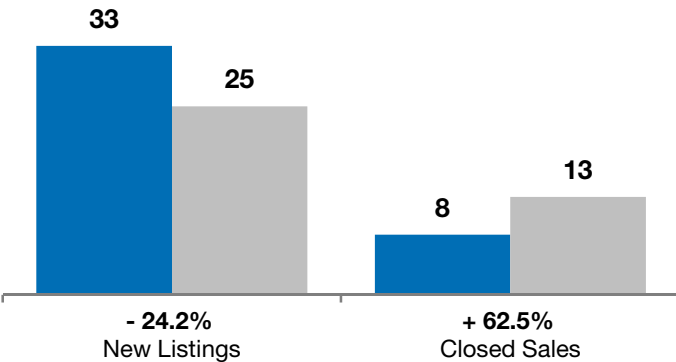
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	33	25	- 24.2%	60	65	+ 8.3%
Closed Sales	8	13	+ 62.5%	18	19	+ 5.6%
Median Sales Price*	\$148,190	\$135,000	- 8.9%	\$148,190	\$136,900	- 7.6%
Average Sales Price*	\$166,860	\$144,251	- 13.5%	\$174,407	\$143,418	- 17.8%
Percent of Original List Price Received*	95.5%	95.8%	+ 0.3%	95.8%	95.9%	+ 0.1%
Average Days on Market Until Sale	139	101	- 27.1%	115	84	- 26.4%
Inventory of Homes for Sale	87	72	- 17.2%	--	--	--
Months Supply of Inventory	9.9	7.9	- 20.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

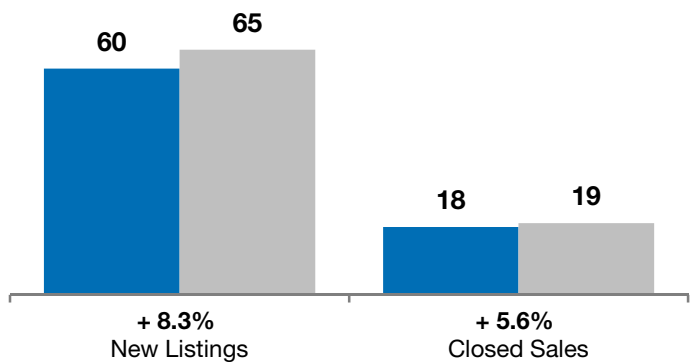
March

■ 2011 ■ 2012

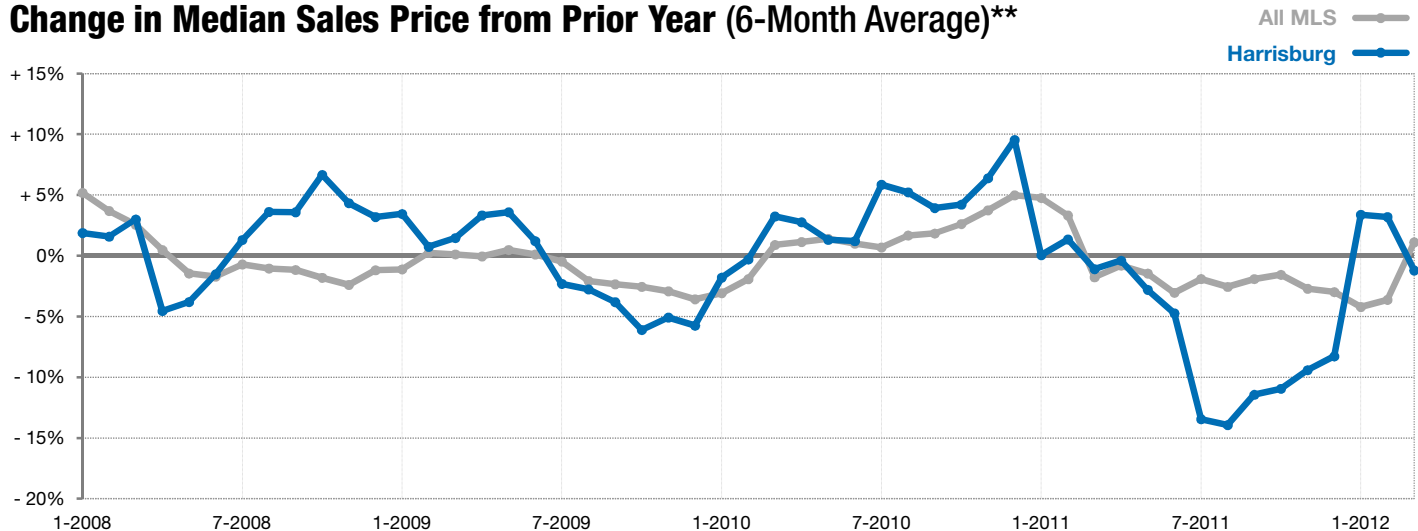


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.