

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

Multiple Counties, IA

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

March

Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	0	0	--	1	3	+ 200.0%
Closed Sales	0	0	--	1	1	0.0%
Median Sales Price*	\$0	\$0	--	\$30,000	\$120,000	+ 300.0%
Average Sales Price*	\$0	\$0	--	\$30,000	\$120,000	+ 300.0%
Percent of Original List Price Received*	0.0%	0.0%	--	54.5%	93.0%	+ 70.5%
Average Days on Market Until Sale	0	0	--	147	26	- 82.3%
Inventory of Homes for Sale	4	5	+ 25.0%	--	--	--
Months Supply of Inventory	3.3	3.1	- 6.3%	--	--	--

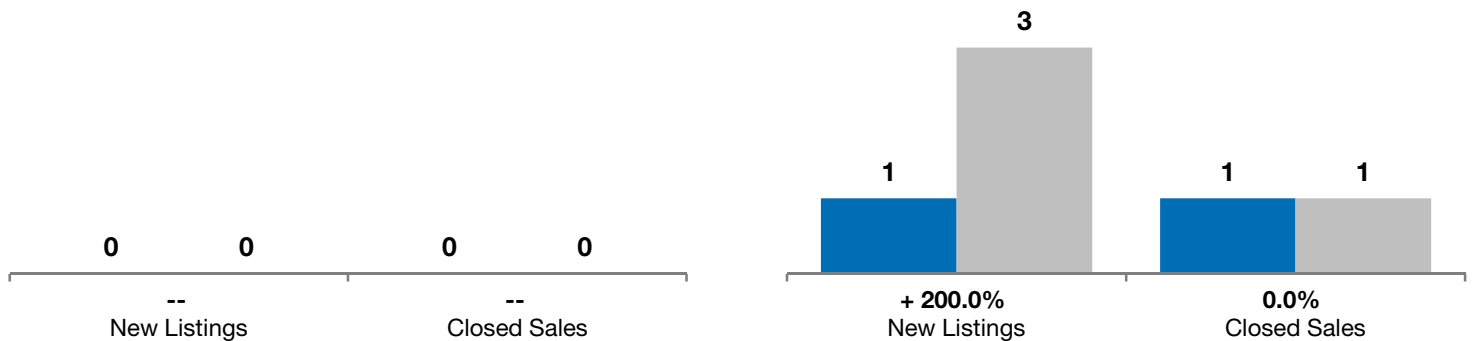
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

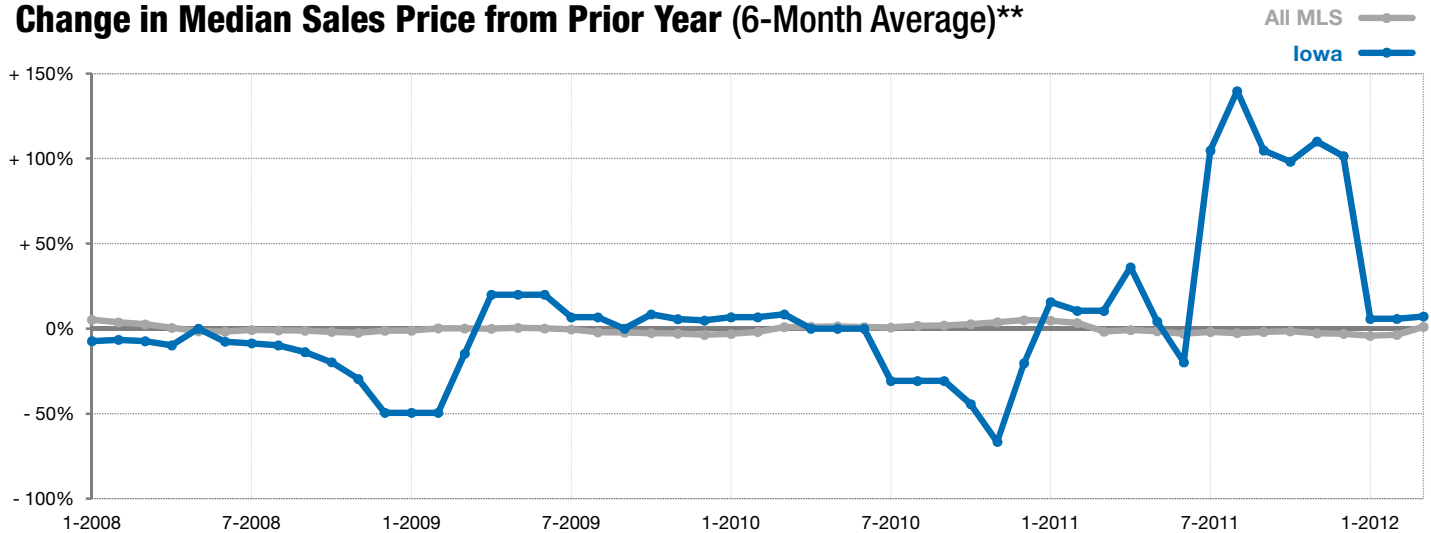
■ 2011 ■ 2012

Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.