Local Market Update – March 2012

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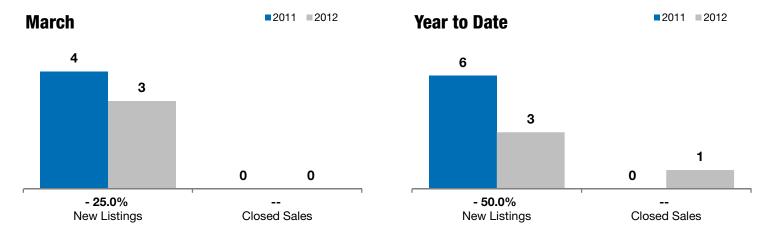


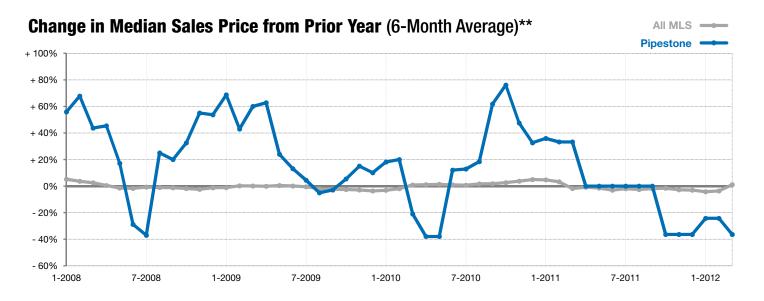
Pipestone

- 25.0%				
Change in	Change in	Change in		
New Listings	Closed Sales	Median Sales Price		

Pipestone County, MN		warch			Year to Date		
	2011	2012	+/-	2011	2012	+/-	
New Listings	4	3	- 25.0%	6	3	- 50.0%	
Closed Sales	0	0		0	1		
Median Sales Price*	\$0	\$0		\$0	\$10,000		
Average Sales Price*	\$0	\$0		\$0	\$10,000		
Percent of Original List Price Received*	0.0%	0.0%		0.0%	67.1%		
Average Days on Market Until Sale	0	0		0	31		
Inventory of Homes for Sale	11	10	- 9.1%				
Months Supply of Inventory	7.7	10.0	+ 29.9%				

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.