

Local Market Update – March 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Worthing

+ 50.0% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

March

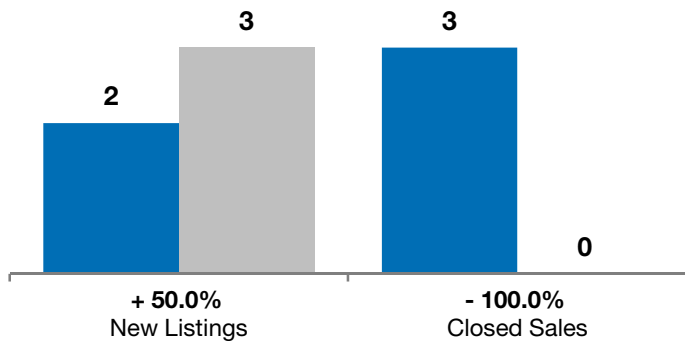
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	2	3	+ 50.0%	6	7	+ 16.7%
Closed Sales	3	0	- 100.0%	5	1	- 80.0%
Median Sales Price*	\$105,000	\$0	- 100.0%	\$105,000	\$180,000	+ 71.4%
Average Sales Price*	\$116,000	\$0	- 100.0%	\$111,800	\$180,000	+ 61.0%
Percent of Original List Price Received*	84.2%	0.0%	- 100.0%	86.9%	82.2%	- 5.4%
Average Days on Market Until Sale	66	0	- 100.0%	103	107	+ 3.9%
Inventory of Homes for Sale	6	9	+ 50.0%	--	--	--
Months Supply of Inventory	3.4	6.6	+ 92.5%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

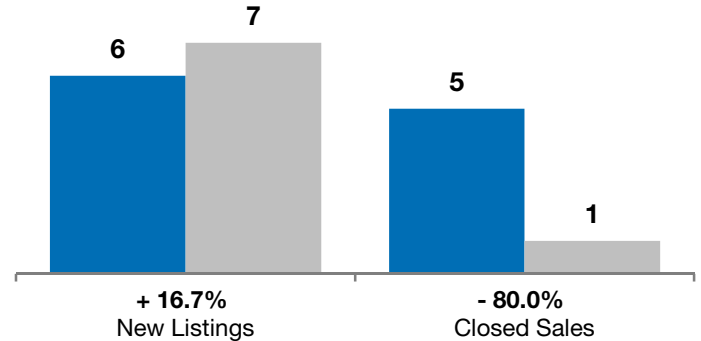
March

■ 2011 ■ 2012

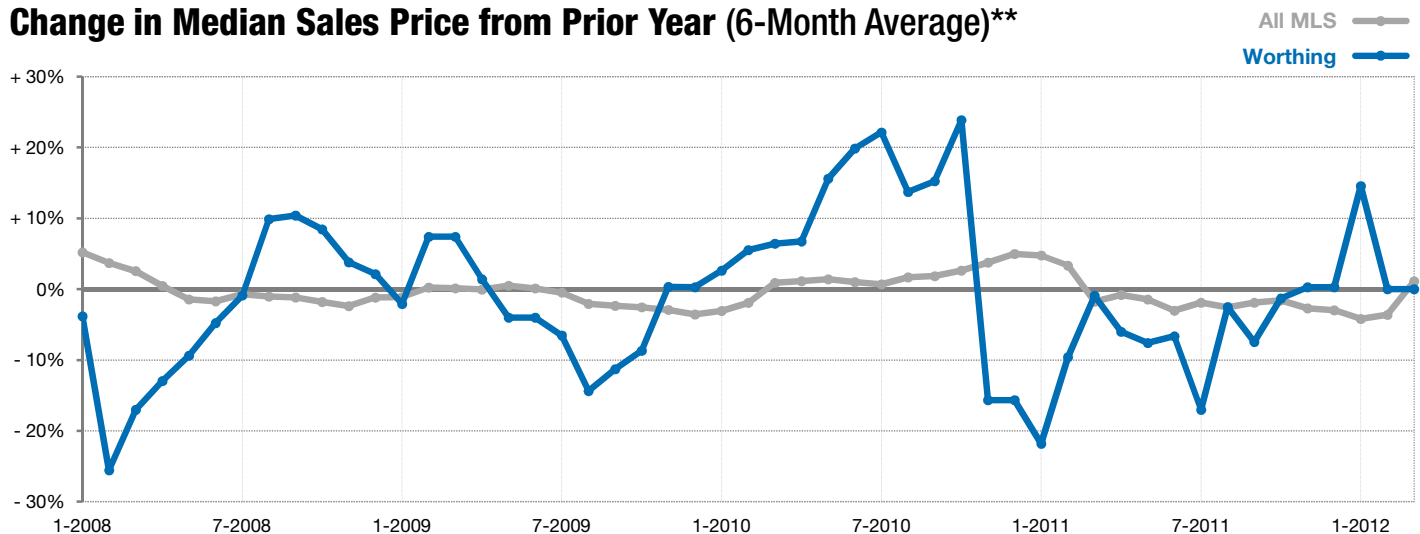


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.