

# Local Market Update – April 2012

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## Baltic

**- 75.0%**

Change in  
New Listings

**- 100.0%**

Change in  
Closed Sales

**- 100.0%**

Change in  
Median Sales Price

Minnehaha County, SD

**April**

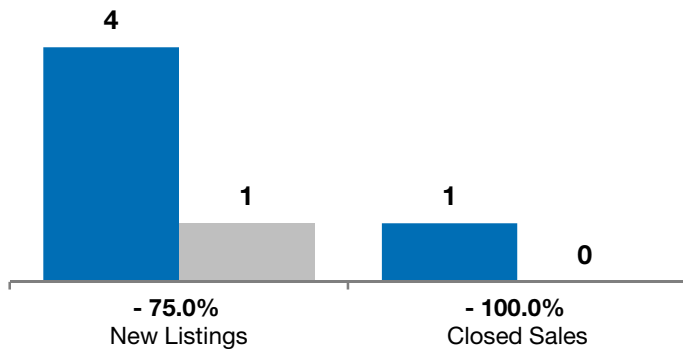
**Year to Date**

	2011	2012	+ / -	2011	2012	+ / -
New Listings	4	1	- 75.0%	9	10	+ 11.1%
Closed Sales	1	0	- 100.0%	1	6	+ 500.0%
Median Sales Price*	\$124,500	\$0	- 100.0%	\$124,500	\$125,750	+ 1.0%
Average Sales Price*	\$124,500	\$0	- 100.0%	\$124,500	\$136,583	+ 9.7%
Percent of Original List Price Received*	95.8%	0.0%	- 100.0%	95.8%	95.3%	- 0.6%
Average Days on Market Until Sale	263	0	- 100.0%	263	127	- 51.9%
Inventory of Homes for Sale	11	9	- 18.2%	--	--	--
Months Supply of Inventory	5.5	4.3	- 22.5%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

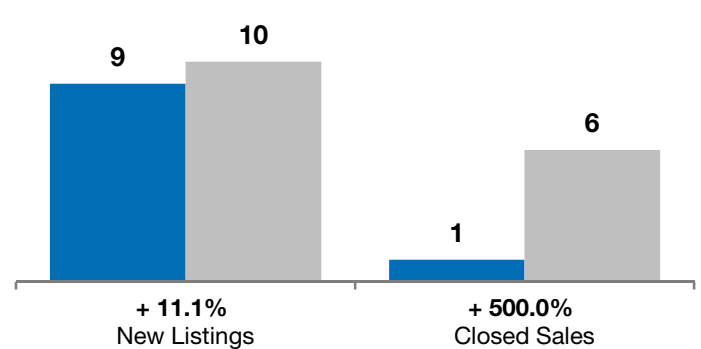
**April**

■ 2011 ■ 2012

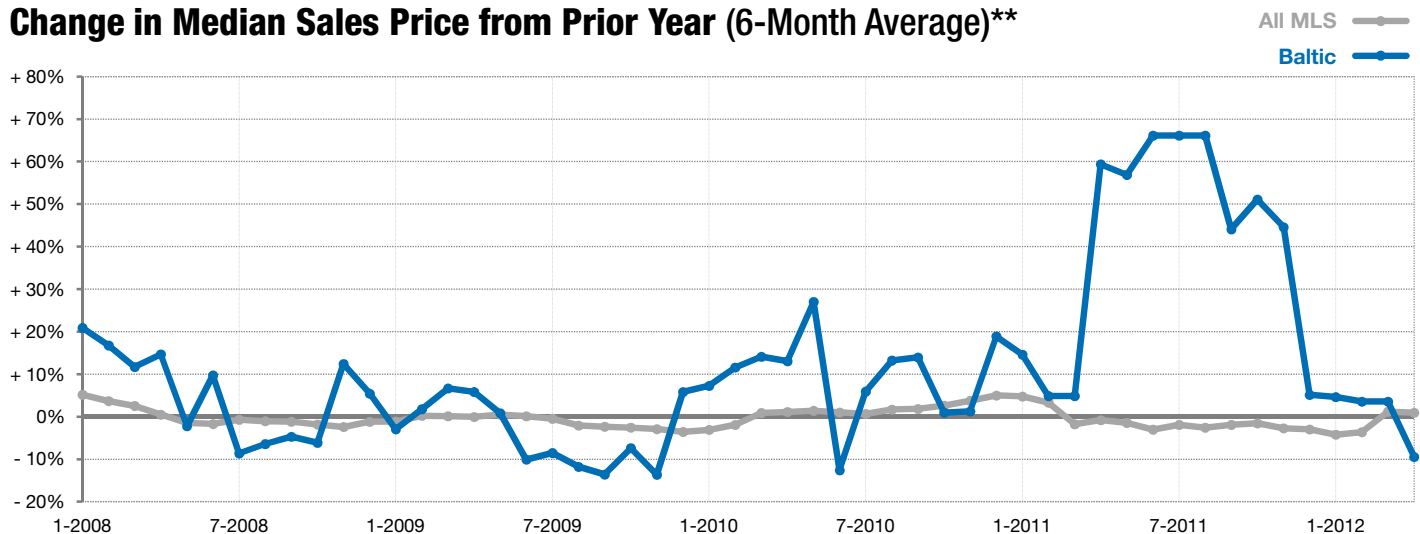


**Year to Date**

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 4, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.