

Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

- 33.3%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Union County, SD

April

Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	6	4	- 33.3%	12	14	+ 16.7%
Closed Sales	0	1	--	2	3	+ 50.0%
Median Sales Price*	\$0	\$170,000	--	\$259,235	\$135,000	- 47.9%
Average Sales Price*	\$0	\$170,000	--	\$259,235	\$141,583	- 45.4%
Percent of Original List Price Received*	0.0%	97.2%	--	96.1%	94.2%	- 2.0%
Average Days on Market Until Sale	0	286	--	148	183	+ 24.1%
Inventory of Homes for Sale	23	20	- 13.0%	--	--	--
Months Supply of Inventory	10.9	8.1	- 25.2%	--	--	--

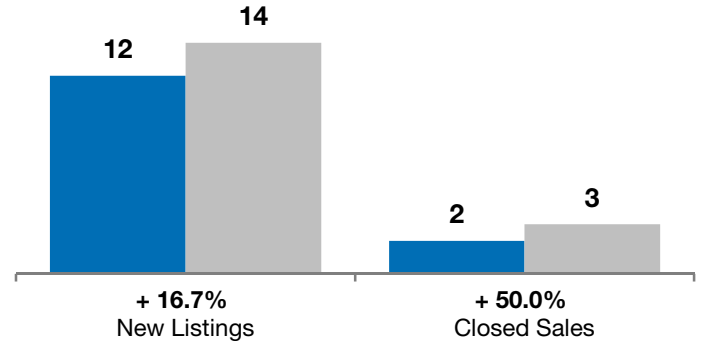
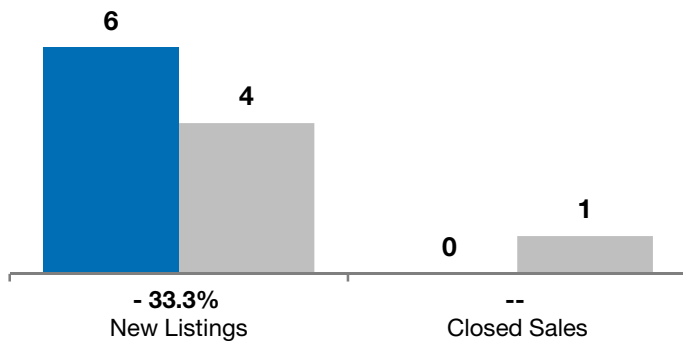
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

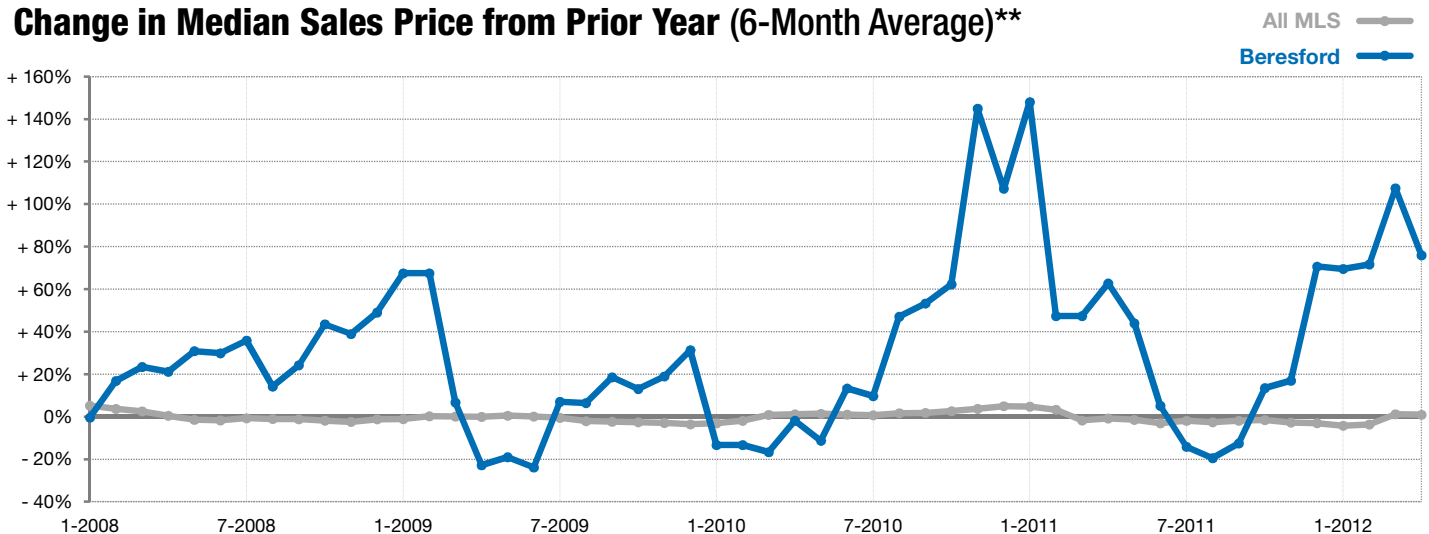
■ 2011 ■ 2012

Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 4, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.