## Local Market Update – April 2012

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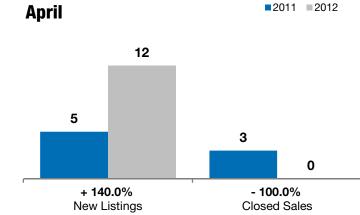
2011 2012

	+ 140.0%	- 100.0%	- 100.0%
Conton	Change in	Change in	Change in
Canton	New Listings	Closed Sales	Median Sales Price

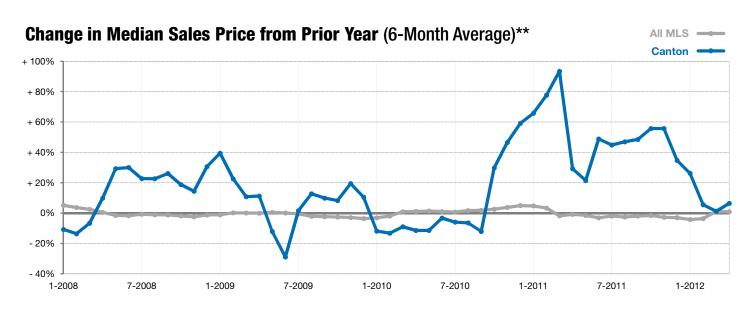
Lincoln County, SD		April			Year to Date		
	2011	2012	+/-	2011	2012	+/-	
New Listings	5	12	+ 140.0%	21	26	+ 23.8%	
Closed Sales	3	0	- 100.0%	5	5	0.0%	
Median Sales Price*	\$105,000	\$0	- 100.0%	\$103,000	\$115,000	+ 11.7%	
Average Sales Price*	\$155,537	\$0	- 100.0%	\$132,322	\$150,700	+ 13.9%	
Percent of Original List Price Received*	109.4%	0.0%	- 100.0%	98.2%	93.0%	- 5.3%	
Average Days on Market Until Sale	76	0	- 100.0%	110	96	- 12.6%	
Inventory of Homes for Sale	33	36	+ 9.1%				
Months Supply of Inventory	11.4	15.8	+ 39.2%				
* Does not account for list prices from any previous listing contracts or seller c	oncessions   Activity for one mo	Activity for one month can sometimes look extreme due to small sample size.					

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Year to Date







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 4, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.