

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

**+ 78.6%**      **+ 114.3%**      **+ 14.5%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

Lincoln County, SD

**April**

**Year to Date**

	2011	2012	+ / -	2011	2012	+ / -
New Listings	14	25	+ 78.6%	74	90	+ 21.6%
Closed Sales	7	15	+ 114.3%	25	34	+ 36.0%
Median Sales Price*	\$136,800	\$156,650	+ 14.5%	\$146,000	\$149,000	+ 2.1%
Average Sales Price*	\$170,100	\$166,713	- 2.0%	\$173,201	\$153,695	- 11.3%
Percent of Original List Price Received*	96.5%	97.4%	+ 0.9%	96.0%	96.6%	+ 0.6%
Average Days on Market Until Sale	136	122	- 9.9%	121	101	- 16.2%
Inventory of Homes for Sale	89	73	- 18.0%	--	--	--
Months Supply of Inventory	10.3	7.7	- 25.2%	--	--	--

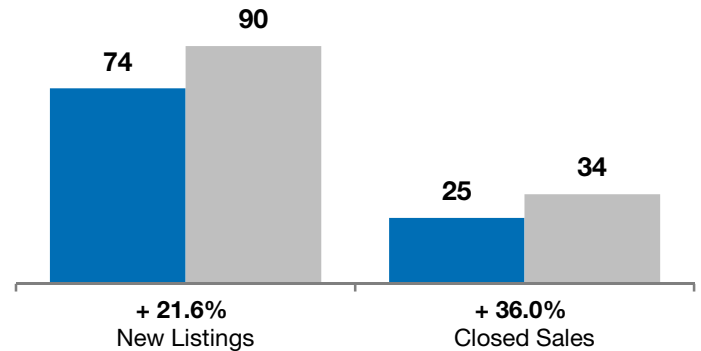
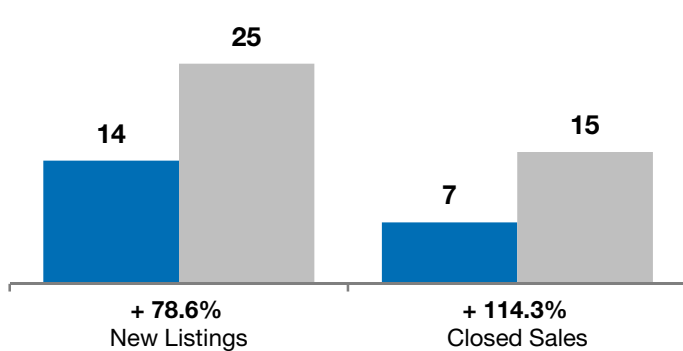
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### April

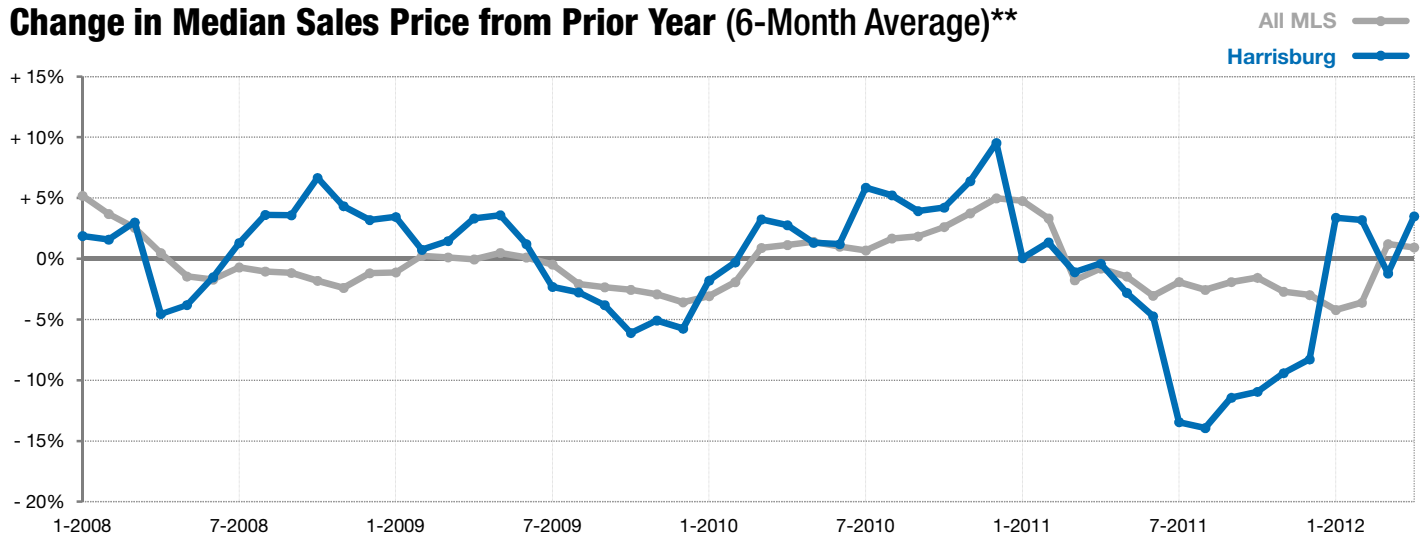
■ 2011 ■ 2012

### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 4, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.