

# Local Market Update – April 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Iowa

Multiple Counties, IA

**- 66.7%**

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Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### April

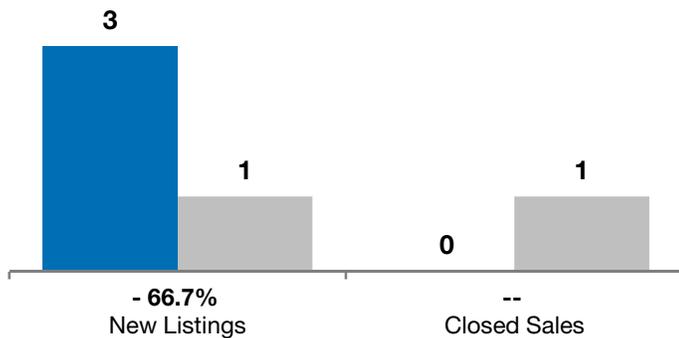
### Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	3	1	- 66.7%	4	4	0.0%
Closed Sales	0	1	--	1	2	+ 100.0%
Median Sales Price*	\$0	\$98,000	--	\$30,000	\$109,000	+ 263.3%
Average Sales Price*	\$0	\$98,000	--	\$30,000	\$109,000	+ 263.3%
Percent of Original List Price Received*	0.0%	98.1%	--	54.5%	95.6%	+ 75.2%
Average Days on Market Until Sale	0	145	--	147	86	- 41.8%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	5.0	3.3	- 33.3%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

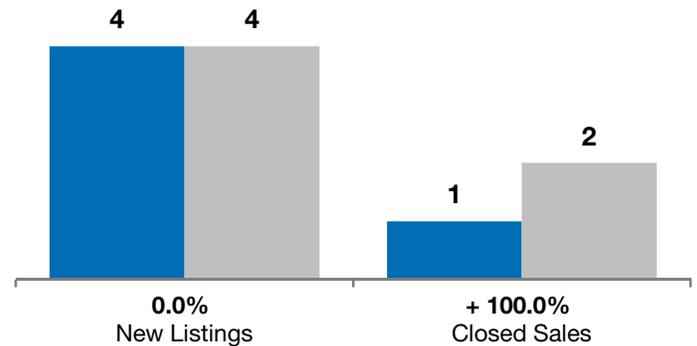
### April

■ 2011 ■ 2012

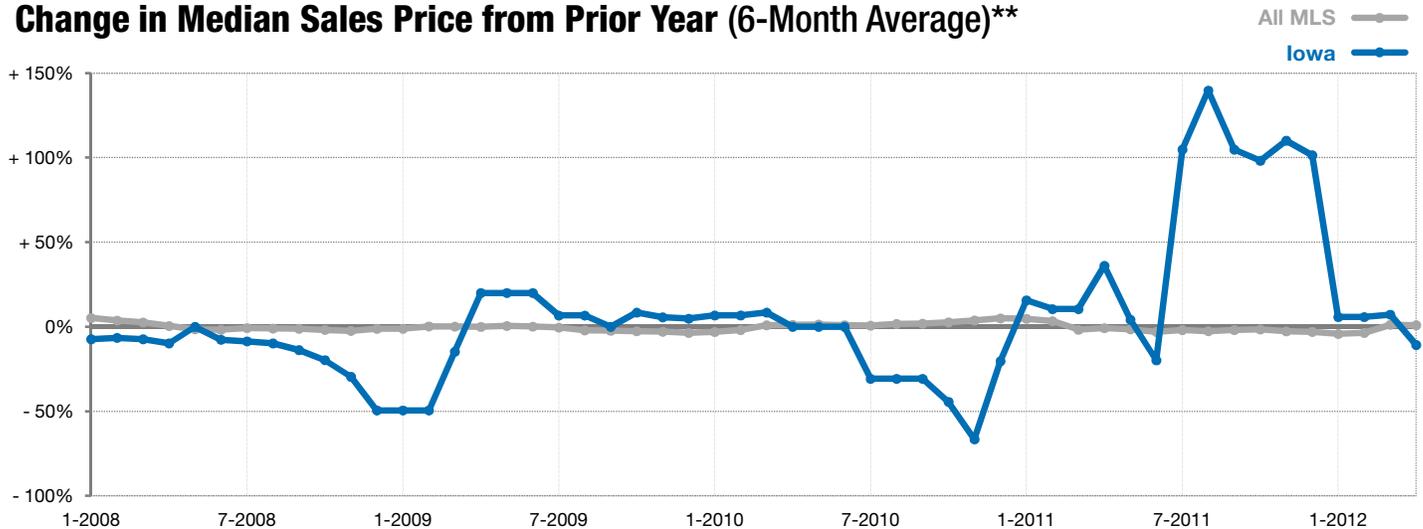


### Year to Date

■ 2011 ■ 2012



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 4, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.