

Local Market Update – May 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 27.8%

Change in
New Listings

- 16.7%

Change in
Closed Sales

+ 15.1%

Change in
Median Sales Price

Lincoln County, SD

May

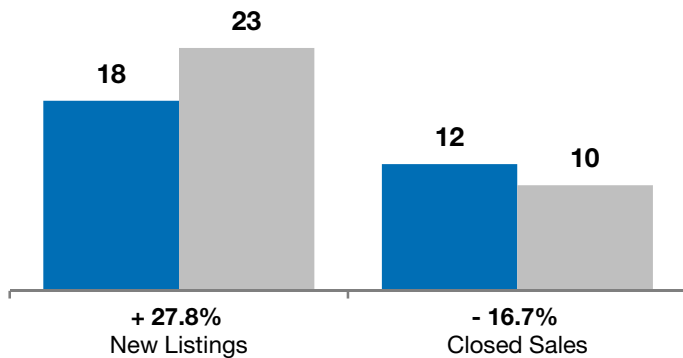
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	18	23	+ 27.8%	92	113	+ 22.8%
Closed Sales	12	10	- 16.7%	37	44	+ 18.9%
Median Sales Price*	\$144,225	\$166,000	+ 15.1%	\$144,250	\$150,400	+ 4.3%
Average Sales Price*	\$139,960	\$162,205	+ 15.9%	\$162,420	\$155,629	- 4.2%
Percent of Original List Price Received*	95.5%	99.1%	+ 3.8%	95.9%	97.2%	+ 1.3%
Average Days on Market Until Sale	115	62	- 46.3%	119	92	- 22.4%
Inventory of Homes for Sale	89	73	- 18.0%	--	--	--
Months Supply of Inventory	11.4	7.2	- 36.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

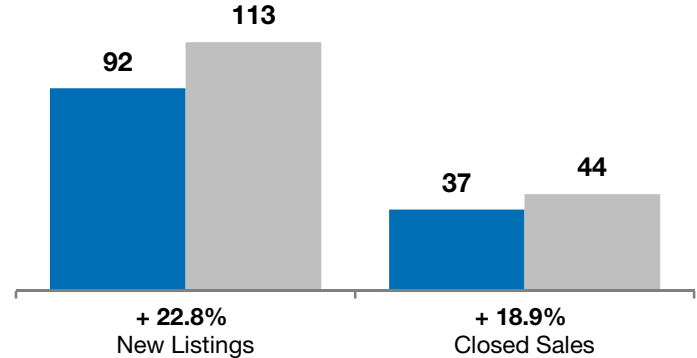
May

■ 2011 ■ 2012

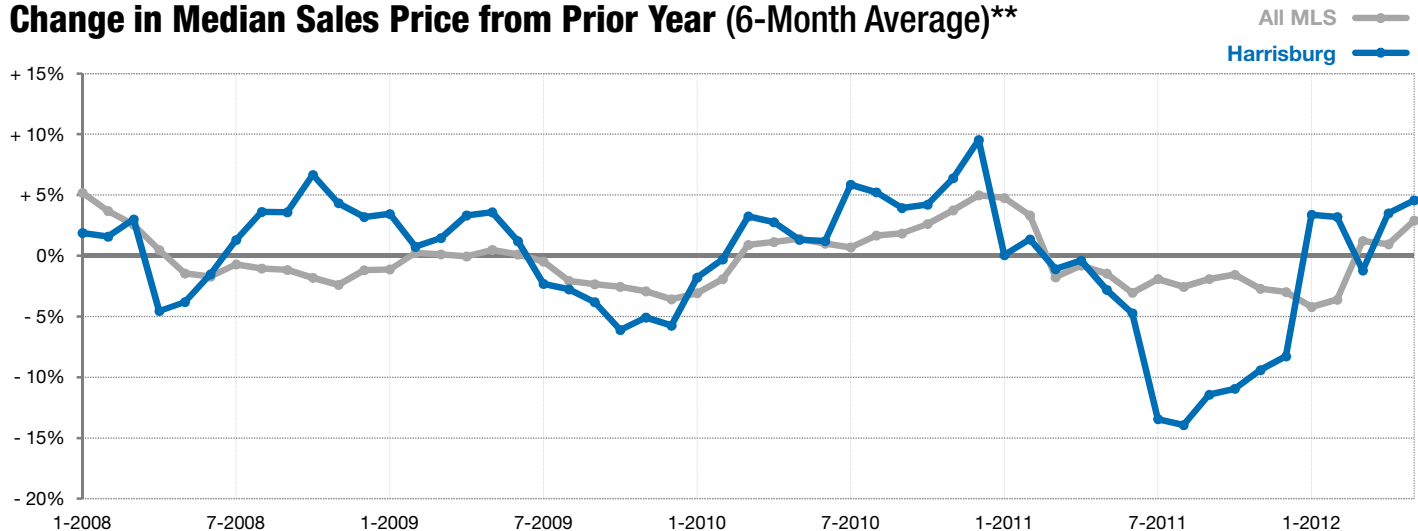


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.