

Local Market Update – May 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

- 33.3%

Change in
New Listings

0.0%

Change in
Closed Sales

+ 26.7%

Change in
Median Sales Price

Multiple Counties, IA

May

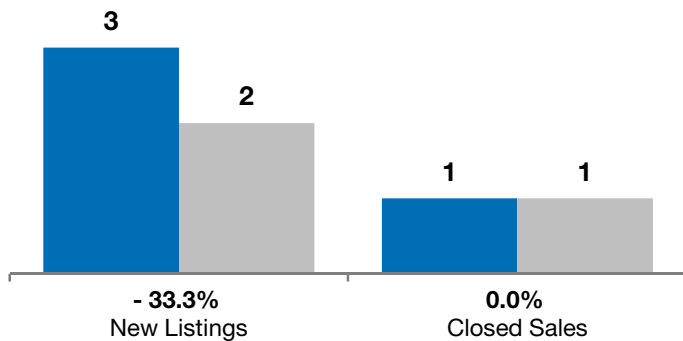
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	3	2	- 33.3%	7	6	- 14.3%
Closed Sales	1	1	0.0%	2	3	+ 50.0%
Median Sales Price*	\$75,000	\$95,000	+ 26.7%	\$52,500	\$98,000	+ 86.7%
Average Sales Price*	\$75,000	\$95,000	+ 26.7%	\$52,500	\$104,333	+ 98.7%
Percent of Original List Price Received*	84.3%	90.6%	+ 7.5%	69.4%	93.9%	+ 35.3%
Average Days on Market Until Sale	316	68	- 78.5%	232	80	- 65.6%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	6.0	3.5	- 41.7%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

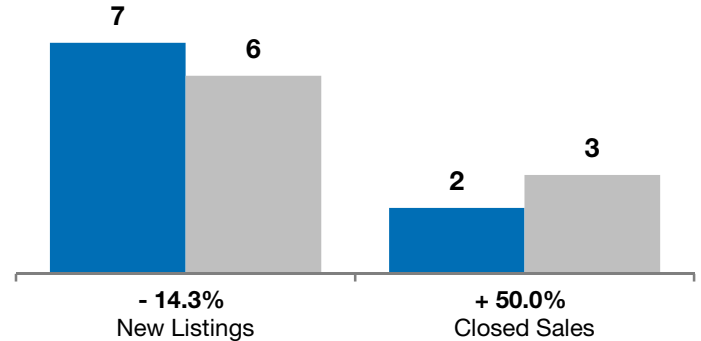
May

■ 2011 ■ 2012

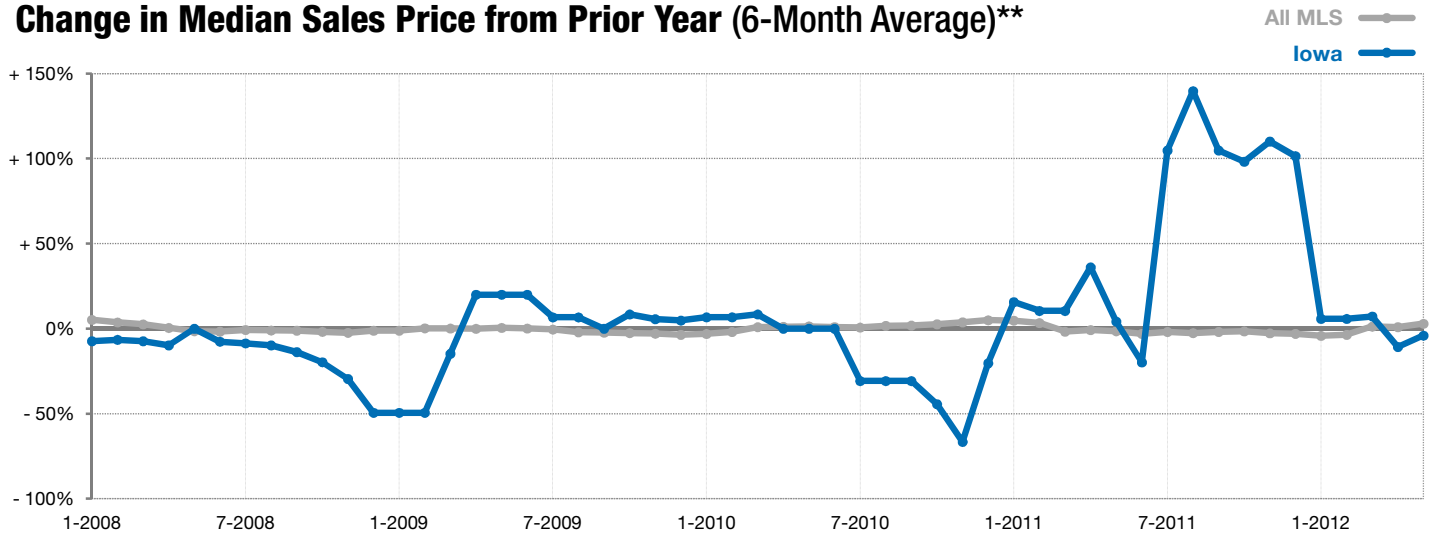


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.