Local Market Update – May 2012

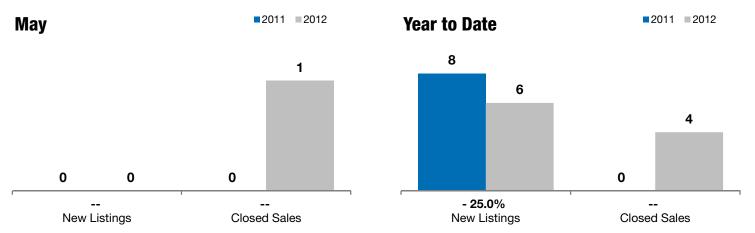
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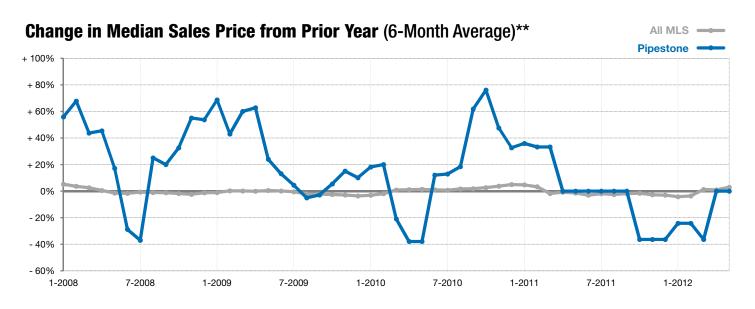




| Pipestone County, MN | | Мау | | | Year to Date | | |
|--|--------------------------------|---|---------|------|--------------|---------|--|
| | 2011 | 2012 | +/- | 2011 | 2012 | +/- | |
| New Listings | 0 | 0 | | 8 | 6 | - 25.0% | |
| Closed Sales | 0 | 1 | | 0 | 4 | | |
| Median Sales Price* | \$0 | \$100,000 | | \$0 | \$99,500 | | |
| Average Sales Price* | \$0 | \$100,000 | | \$0 | \$90,975 | | |
| Percent of Original List Price Received* | 0.0% | 94.4% | | 0.0% | 89.2% | | |
| Average Days on Market Until Sale | 0 | 31 | | 0 | 68 | | |
| Inventory of Homes for Sale | 12 | 7 | - 41.7% | | | | |
| Months Supply of Inventory | 9.0 | 5.8 | - 35.2% | | | | |
| * Does not account for list prices from any previous listing contracts or seller con | cessions. Activity for one r | . Activity for one month can sometimes look extreme due to small sample size. | | | | | |

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** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.