## Local Market Update – June 2012

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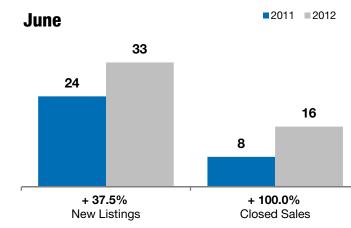
■2011 ■2012

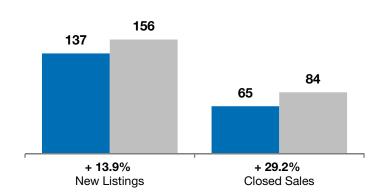
+ 37.5%	+ 100.0%	- 10.5%	
Change in	Change in	Change in	
New Listings	Closed Sales	Median Sales Price	
	Change in	Change in Change in	

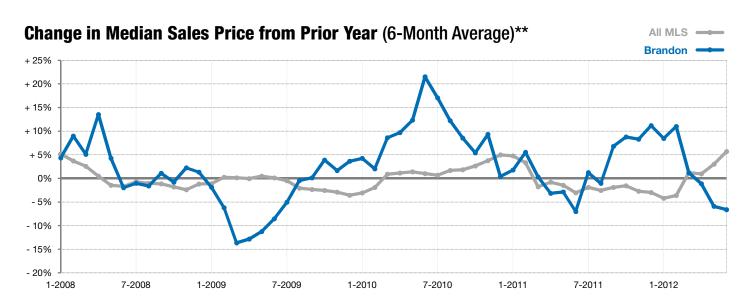
Minnehaha County, SD		June			Year to Date		
	2011	2012	+/-	2011	2012	+/-	
New Listings	24	33	+ 37.5%	137	156	+ 13.9%	
Closed Sales	8	16	+ 100.0%	65	84	+ 29.2%	
Median Sales Price*	\$165,700	\$148,250	- 10.5%	\$172,400	\$159,950	- 7.2%	
Average Sales Price*	\$163,613	\$158,941	- 2.9%	\$189,039	\$186,961	- 1.1%	
Percent of Original List Price Received*	96.0%	95.4%	- 0.6%	95.5%	95.1%	- 0.5%	
Average Days on Market Until Sale	60	102	+ 68.9%	80	105	+ 30.9%	
Inventory of Homes for Sale	101	81	- 19.8%				
Months Supply of Inventory	8.4	6.4	- 23.0%				
* Does not account for list prices from any previous listing contracts or seller	concessions.   Activity for one m	onth can sometime	es look extreme due	e to small sample s	ize.		

or seller concessions. | Activity for one month can sometimes le extreme due to small sample size

Year to Date







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.