

Local Market Update – June 2012

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Canton

Lincoln County, SD

- 66.7%

Change in
New Listings

- 50.0%

Change in
Closed Sales

- 52.0%

Change in
Median Sales Price

June

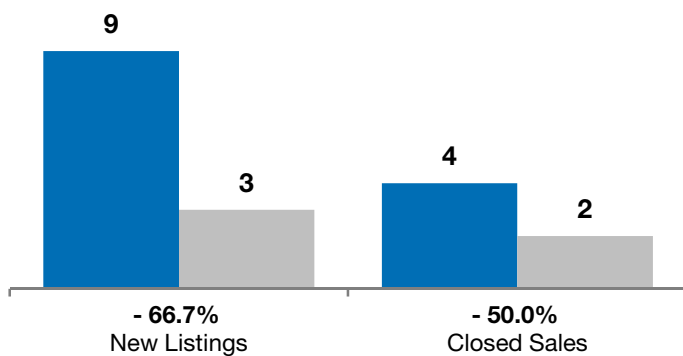
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	9	3	- 66.7%	42	39	- 7.1%
Closed Sales	4	2	- 50.0%	9	10	+ 11.1%
Median Sales Price*	\$205,000	\$98,450	- 52.0%	\$103,000	\$119,450	+ 16.0%
Average Sales Price*	\$204,704	\$98,450	- 51.9%	\$164,492	\$127,480	- 22.5%
Percent of Original List Price Received*	94.5%	77.5%	- 18.0%	96.5%	90.1%	- 6.7%
Average Days on Market Until Sale	75	260	+ 247.2%	94	117	+ 24.4%
Inventory of Homes for Sale	34	38	+ 11.8%	--	--	--
Months Supply of Inventory	12.6	16.5	+ 31.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2011 ■ 2012

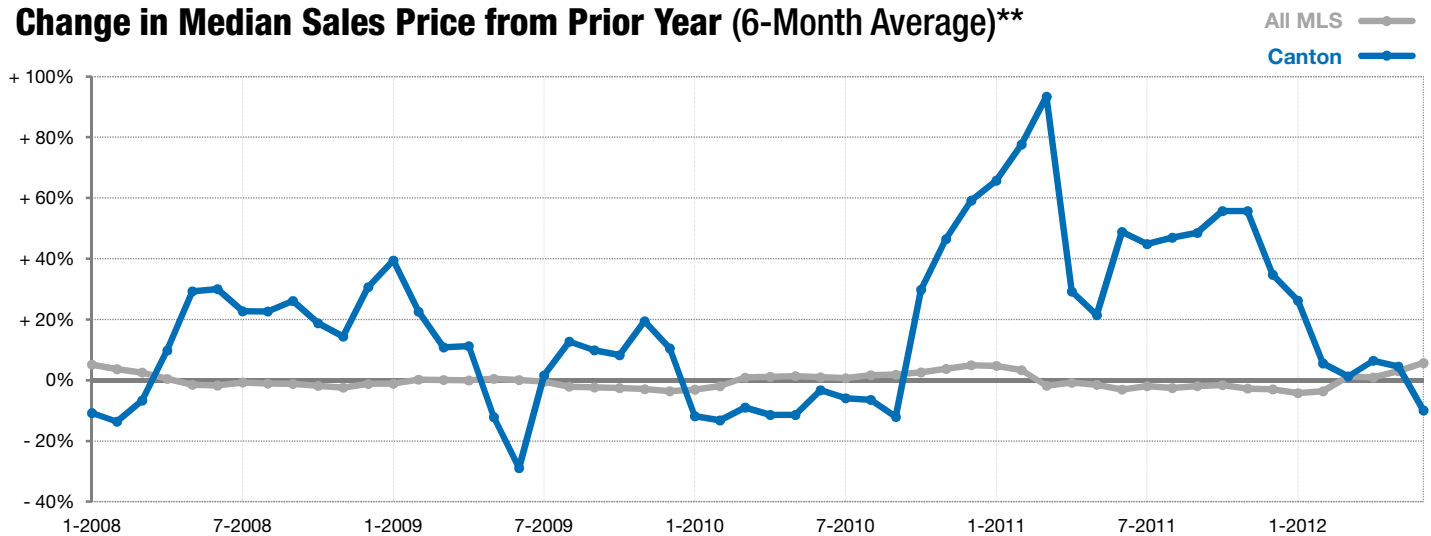


Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 6, 2012. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.